2 July 2013

Mr. Mark Carney, Chairman
Financial Stability Board
Bank for International Settlements
Centralbahnplatz 2
CH-4002 Basel
Switzerland

Dear Mr. Carney,

As requested, the Enhanced Disclosure Task Force (EDTF) is pleased to present a second report having undertaken a study of the level and quality of the implementation of the recommendations of our first report, 'Enhancing the Risk Disclosures of Banks' that was published in October 2012.

This study consists of two parts: the findings from a self-assessed survey of global systemically important banks (G-SIBs) and domestic systemically important banks (D-SIBs); and a review of a subset of the EDTF disclosures made in banks' 2012 Annual Reports and Pillar 3 documents by a group of the investor and analyst members of the EDTF. In addition, the EDTF held meetings and conference calls to discuss the results of the study and to agree on the key messages included in this follow up report.

The survey results confirm that the recommendations of the EDTF are making a positive impact on the reporting practices of global financial institutions. On an aggregate basis, participating banks report that they disclosed only 34% of the information recommended by the EDTF prior to the publication of the report last October; however, following the publication of our report many banks made a substantial effort to incorporate the recommended disclosures into their 2012 Annual Reports. The overall share of recommendations implemented thus far increased to 50% as at these banks' year ends. Banks also report that implementation is likely to accelerate in 2013 as they expect to have implemented 72% of the EDTF's recommendations in aggregate within their 2013 disclosures. Much of the improvement is forecast for those recommendations that were challenging for banks to implement within their 2012 Annual Reports due to technology or reporting system limitations and due to the extensive legal, compliance and management review process required for approving new public disclosures.

One of the unique features of the EDTF has been the active participation by a range of investors and analysts who are the users of the financial information published by banks. Consistent with that approach, user members of the EDTF have conducted their own assessment of the banks' implementation of some of the key EDTF recommendations. The User Group's review indicated a lower degree of implementation than the banks' self-assessment, particularly for recommendations where users expected granular, quantitative or tabular disclosures. It is important to note that these differences were less pronounced among those banks that were involved in the development of the recommendations and therefore had more time to consider and to implement the recommendations in 2012.

The EDTF notes that the differences between the Bank Survey and the User Review may be attributable partially to the limited familiarity that some responding banks had with the EDTF recommendations prior to completing their 2012 Annual Reports and due to the principles underlying the report that banks should present disclosure in a way that reflects how they manage their business. For example, some banks noted that they may decide not to adopt the recommendations as presented in the report in cases where they believe the additional disclosure is not material to their business. In such cases, the User Group considers that leading practice should be for banks to

reference the EDTF recommendations and to discuss when a particular recommendation has not been implemented. This will give users an opportunity to understand each bank's views on particular disclosures in order to inform their own views, encouraging an effective dialogue.

The EDTF sees these results as an opportunity for preparers and users to engage over the coming year to discuss the recommendations and we believe this engagement should result in further enhancements to risk disclosures for the 2013 reporting cycle. This is especially true where banks' selfassessments suggest full implementation was achieved in 2012 but where the User Group has a different view. The EDTF expects that this dialogue will provide a mechanism for banks to continue to enhance their disclosure standards while simultaneously helping to restore capital market discipline.

The EDTF also believes that all market participants have a role to play in ensuring continued enhancements of bank's risk disclosures. Investors need to discuss expectations with the banks on an individual basis to help support further enhancements, including in those cases where there are differences between the bank's self-assessment and the assessment of the User Group. Regulators also have a role to play in supporting and encouraging banks' enhancement of their risk disclosures as part of this private sector initiative, particularly as it relates to enhancing the comparability of disclosures within their banking systems.

While the bank self-assessment found a greater degree of implementation in the 2012 Annual Reports from that found by the User Group, the EDTF is encouraged that several of the largest global banks have addressed many of the EDTF's recommendations in their 2012 Annual Reports and that banks more broadly have committed to implement the recommendations within their 2013 disclosures. If banks are successful in implementing the recommendations as planned for their 2013 Annual Reports and Pillar 3 documents – and also if the perceived differences in current implementation are resolved then the majority of the EDTF's recommendations will be implemented within the first full year following the publication of the report. Specific discussions between investors and individual banks also will help to support disclosure enhancements aligned with the EDTF recommendations.

Once again, we would like to express our gratitude to all EDTF members and the secretariat, Del Anderson and Sondra Tarshis, for their continued contribution and commitment to the EDTF's work, as well as Hirotaka Inoue and Richard Thorpe of the FSB Secretariat for their significant involvement in the process and the Financial Stability Board for its continued encouragement and support. In addition, we would like to thank those banks that participated in the survey and PwC, in particular Alejandro Johnston and Jeffrey Sowell, for their contribution to the development, compilation and analysis of the bank survey.

Sincerely,

**Hugo Bänziger Russell Picot Christian Stracke** Eurex Zürich AG PIMCO

**HSBC** 

#### **Background**

In October 2012, the Enhanced Disclosure Task Force ("EDTF"), a private sector group established by the Financial Stability Board ("FSB") and composed of members representing both the users and preparers of financial reports, released a report that included thirty-two recommendations for improving bank risk disclosures in the areas of usability, risk governance and risk management, capital adequacy, liquidity and funding, market risk, credit risk and other risks. In early 2013, the FSB requested that the EDTF produce a report providing an update on how the recommendations are influencing risk reporting and whether they have proved helpful in meeting users' needs. Therefore, the EDTF, together with PwC, reached out to banks to identify which of the report's recommendations were implemented in 2012 Annual Reports and which have been prioritised for the coming year. In addition, a group of investors and analysts from within the EDTF, the User Group, reviewed a sample the 2012 Annual Report disclosures of those banks participating in the survey to assess the first reporting following issuance of the recommendations.

#### **Bank Survey**

The Bank Survey of global systemically important banks ("G-SIBs") and domestic systemically important banks (D-SIBs) was based on self-assessment and 31 responses were received from Europe, North America and Asia. Significant findings from the bank survey include:

- Early adopters: Several banks reported that they had adopted the majority of the EDTF recommendations in their 2012 Annual Report and Pillar 3 documents, including five banks that reported an implementation rate of more than 70%. Several banks also changed the timing of the publication of their Pillar 3 disclosures to coincide with their Annual Reports, as recommended by the EDTF as a way to accelerate the timely disclosure of risk information
- Implementation of qualitative disclosures: In general, banks reported substantially higher
  implementation levels for qualitative recommendations than for quantitative recommendations.
  Recommendations related to general, risk governance and other risks showed the highest
  adoption rates, while quantitative disclosures related to funding, market risk and capital adequacy
  showed lower adoption rates for the 2012 Annual Reports
- Broad-based adoption planned for 2013: For all but three recommendations, a majority of banks
  plan to implement the recommendation in 2013. Some banks indicated they are still evaluating
  whether or not to implement certain recommendations

#### **User Review**

For those banks included in the Bank Survey, an independent User Group reviewed disclosures made in response to the eight EDTF recommendations that reference Figures 1-8 in the EDTF report. The banks' self-assessment in the Bank Survey indicated a greater degree of implementation than the User Review, particularly for recommendations where users expected more granular, quantitative disclosures. These differences were smaller among those EDTF member banks that had helped to develop the recommendations and therefore had more time to consider and to implement the recommendations in 2012.

The EDTF notes that the differences between the Bank Survey and the User Review may be attributable partly to the limited familiarity that some participating banks had with the EDTF recommendations prior to completing their 2012 Annual Reports and the principles underlying the report that banks should present disclosure in a way that reflects how they manage their business. The EDTF sees this difference as an opportunity for bank preparers and users to engage over the coming year to foster a greater understanding of the recommendations and users' needs. This engagement should result in further enhancements to risk disclosures for the 2013 reporting cycle. These discussions will be particularly important where banks believe they have fully implemented a recommendation but the disclosure does not yet meet users' expectations.

#### **Results of Bank Survey**

The EDTF, with the support of PwC, conducted a survey<sup>1</sup> of G-SIBs and other D-SIBs in Europe, North America and Asia to understand progress made thus far in the implementation of the EDTF's October 2012 recommendations as well as banks' plans for further implementation in 2013. For each EDTF recommendation, the survey asked banks to report whether the recommendation was:

- Implemented in existing disclosures (already standard practice prior to the 2012 year end)
- Implemented as part of the 2012 Annual Report or Pillar 3 document
- Planned for the 2013 Annual Report or Pillar 3 disclosures
- Not applicable to bank or implementation plans remained unclear

The results that follow are based on the responses received from 31 participating institutions representing a diverse mix of size, geography, accounting and regulatory standards. The results shown in this section are based on banks' self-reported responses that have not been independently reviewed.

UK 4 responses
Europe (excluding the UK) 12 responses
U.S. 7 responses
Canada 6 responses
Asia 2 responses (shown as part of "All Banks" in the results)

#### Aggregate results

The survey results confirm that the recommendations of the EDTF are making a positive impact on the reporting practices of global financial institutions. On an aggregate basis, participating banks report that they disclosed only 34% of the information requested by the EDTF prior to the publication of the EDTF report last October; however, many banks made a substantial effort to incorporate the recommended disclosures into their 2012 Annual Report disclosures and the overall share of recommendations reported as being fully implemented increased to 50% at year end.

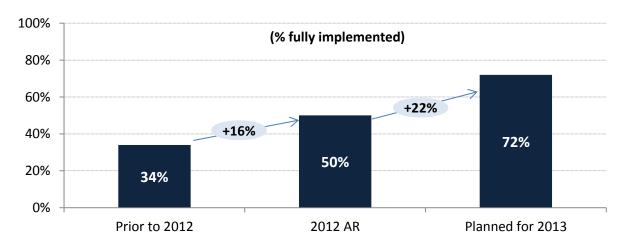
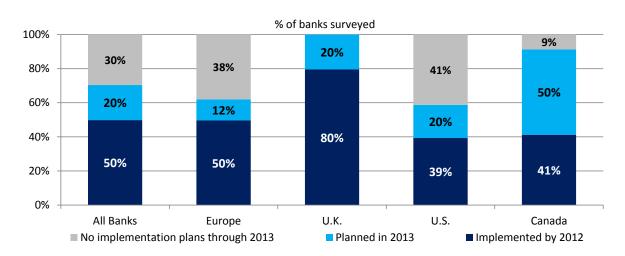


Exhibit 1: Aggregate Implementation of EDTF Recommendations by Participating Banks

Banks also report that implementation is likely to accelerate further in 2013 and they expect to have implemented 72% of the EDTF's recommendations in aggregate for the 2013 Annual Report disclosures. This number could be higher as some banks have not yet made a decision about whether to implement specific recommendations.

<sup>&</sup>lt;sup>1</sup> The survey was conducted by PIMCO, with the support of PwC. Each of the 28 G-SIBs was invited to participate, along with those banks represented on the EDTF and other large, interconnected national banks (e.g., Top 6 Canadian banks). Of 42 banks contacted, 31 banks submitted a response and are included in the survey results.

The survey results on a geographic basis show that banks in the UK have made the most progress in implementing the results thus far with 80% of the EDTF's recommendations being fully implemented in 2012 and plans to achieve full implementation of the remaining recommendations in 2013. It should be noted that the financial year end for Canadian banks is October, so they were unable to make any changes to their 2012 Annual Reports in response to the EDTF's recommendations. However, the Canadian banks intend to implement 91% of the recommendations in 2013.



**Exhibit 2: Implementation of EDTF Recommendations by Geography** 

The rapid uptake in the UK and Canada is due partially to expectations set by the local regulators (Bank of England, The Office of the Superintendent of Financial Institutions Canada (OSFI)). Implementation plans throughout Continental Europe, North America and Asia are lower in part because local regulators have not set expectations for adopting the EDTF's recommendations. However, the results for these countries are nonetheless encouraging because they show that many of the largest global banks are actively addressing the EDTF's recommendations in the absence of specific regulatory guidance. If banks in these countries are successful in implementing the recommendations as planned for their 2013 Annual Reports and Pillar 3 documents – and also if the perceived differences in current implementation are resolved – then U.S. banks and Continental European banks will have fully implemented 59% and 62%, respectively, of the EDTF's recommendations within the first full year following the publication of the report. Such progress is encouraging given that the EDTF recommendations represent a private sector initiative to encourage more effective and efficient communication and in the context of meeting other requirements from accounting standard setters and regulators.

In addition to the thirty-two specific disclosure recommendations, the EDTF report also included seven fundamental principles for enhancing disclosures which underpin the recommendations. The bank survey did not ask banks to assess their adherence to these principles; however, the EDTF noted that a number of banks have enhanced the comparability and timeliness of their disclosures (Principles 6 and 7). Relating to comparability, a number of banks have modified their disclosures to be more consistent with the Figures presented in the EDTF report. By adopting the recommendations and disclosing quantitative information following the Figures, these banks are promoting greater comparability across institutions. Relating to timeliness, the EDTF identified seven banks that have accelerated the publication of their Basel II Pillar 3 disclosures to coincide with the publication of the Annual Reports or have incorporated Pillar 3 disclosures directly within their Annual Reports. In addition, several EDTF member banks are in the process of identifying which annual disclosures it would be most helpful to report on a quarterly basis, particularly in the areas of capital adequacy/RWAs, liquidity, funding, credit and market risk.

#### <u>Implementation by Section</u>

Exhibit 3 summarises the status of participating banks' current disclosures and 2013 implementation plans by risk area. Banks reported substantially higher implementation levels for qualitative recommendations than for quantitative recommendations in their 2012 Annual Reports, in part due to practical challenges. Several banks cited difficulties in implementing quantitative recommendations in time for the 2012 Annual Reporting period due to technology or reporting system limitations and due to the extensive legal, compliance and management review process required for approving new public disclosures. Such challenges were particularly acute for US-based institutions in 2012. As a result, qualitative disclosures related to General Recommendations and Other Risks show the highest implementation rates overall to-date, in excess of 71%. Similarly, the lowest implementation rates were observed in Market Risk and Funding disclosures where 31% and 34% of banks, respectively, reported having fully implemented the EDTF's recommendations. Implementation of the recommendations related to capital adequacy is lower for U.S.-based institutions at 15% because U.S. banks do not yet report under the Basel II/III framework.

Section ΑII UK US Europe Canada 100% 1. General recommendations 50% 75% 71% 71% 57% 2. Risk governance and risk management 50% strategies / business model 63% 65% 69% 62% 54% 0% 100% 3. Capital adequacy and risk-weighted 50% 81% assets 46% 24% 15% 26% 100% 4. Liquidity 50% 47% 33% 100% 5. Funding 50% 100% 34% 19% **22**% 29% 17% 6. Market risk 50% 31% 7. Credit risk 50% 74% 51% 53% 40% 0% 100% 50% 8. Other risks

**Exhibit 3: Implementation of EDTF Recommendations by Risk Area** 

Where EDTF recommendations are related to regulatory initiatives such as recommendation 4 (regulatory ratios), the extent of implementation may be influenced by progress on finalising the applicable rules. Similarly, where disclosure requirements in areas related to EDTF recommendations are being considered by accounting standard setters or regulators, banks may be holding back on implementing EDTF recommendations until the related accounting or regulatory disclosure requirements are finalised in order to address both at the same time. The EDTF acknowledges this approach; however, the User Group also encourages banks to consider ways to enhance existing disclosures in the interim, wherever possible. For example, although proposed revisions to IFRS related to impairment recognition and forbearance have yet to be finalized, banks could implement the recommended disclosures for Recommendation 28 (changes in non-performing loans and reserves) based on their current impairment definitions.

The figures above also highlight banks' implementation plans for 2013. Notably, 25 banks (81%) have indicated that they plan to implement the majority (>50%) of the recommendations fully during 2013. Although some banks indicated they are still evaluating whether and how to implement certain recommendations, banks appear to be focusing the most on enhancing disclosures related to market risk (+28% incremental adoption planned in 2013), funding (+26%) and capital adequacy (+24%).

For all but four of the recommendations, a majority of banks surveyed indicated that they plan to implement the recommendation fully in 2013 (Exhibit 4). This represents a significant achievement; however, it also means that over half of participating banks have no plans to implement Recommendations 16, 17, 19 and 22 in time for their 2013 Annual Reports. The User Group views these recommendations to be among the most important areas for enhanced disclosure and would encourage banks to accelerate implementation where possible.

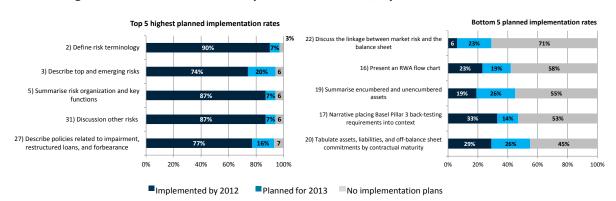


Exhibit 4: Highest and Lowest Planned Implementation Rates, by Recommendation

#### **User Review**

One of the unique features of the EDTF has been the active participation in the task force of a range of investor and analyst users of the financial information published by banks. Consistent with that approach, this User Group conducted its own assessment of the banks' implementation of some of the key EDTF recommendations. In making this assessment, the User Group is mindful that the timing of the EDTF report, released in October 2012, meant that implementation for the 2012 full year results would represent a practical challenge. In that sense whilst there are encouraging signs regarding progress on implementation to date, the EDTF is also keen to encourage banks to extend and deepen implementation for 2013 reporting.

Given the original purpose of the EDTF, the User Review is crucial. As noted in the October 2012 report "Investors' faith in banks and their business models has yet to be restored in the wake of the global financial crisis. Rebuilding investors' confidence and trust in the banking industry is vital to the future health of the financial system — and responding to their demands for better risk disclosures is an important step in achieving that goal." Users measuring and commenting on the progress made by banks therefore forms an important part of the iterative process towards enhanced disclosure.

#### User Group approach

The User Group reviewed the disclosures related to eight of the thirty-two EDTF recommendations (25%). These eight recommendations were selected because users considered them among the most important recommendations and – in part reflecting their importance – each included reference to a Figure in the October 2012 report (Figures 1 to 8).

The quantitative Figures in the report were intended to assist banks in adopting the recommendations and reflected instances where investors suggested that consistent tabular presentation is particularly important to improving their understanding of the information and to facilitate comparability among banks. In addition, the User Group considered the fundamental principles in the EDTF report, specifically those of relevance and comparability, in forming their assessment. In short, the User

Group considered whether the disclosures met their expectations as to the nature, quantity and quality of information.

Each bank's assessment of the eight recommendations was reviewed in detail by a member of the User Group. Their assessment was then independently considered by another member of the User Group. Differences in the assessment were then discussed before a final User Group assessment was established. The eight recommendations reviewed are listed below, and include examples from each of risk governance, capital, funding, market risk and credit risk sections of the EDTF report. The full text and example Figures for each recommendation are presented for reference at the end of this report.

Recommendation 7: Linkages between key risks, business model and balance sheet

Recommendation 11: Flow statement of movements in regulatory capital

Recommendation 15: Tabulation of credit risk in the banking book, mapped to external ratings

Recommendation 16: Flow statement of movements in risk-weighted assets

Recommendation 19: Tabular summary of encumbered and unencumbered assets

Recommendation 20: Tabulation of consolidated balance sheet by contractual maturity

Recommendation 22: Balance sheet and income sensitivity to traded and non-traded market risks

Recommendation 28: Reconciliation of changes in non-performing loans and reserves

#### **User Review**

The User Review is summarised in Exhibit 5 below. While the level of implementation is an assessment based on judgment, across all eight recommendations there is a clear difference in the level of implementation as assessed by the banks and by the User Group. For all the recommendations (excluding recommendation 28) the User Group formed a markedly different view than that of the banks on the extent of implementation. On average across all eight recommendations, banks' self-assessment reported 33% full implementation, 36% partial implementation and 31% not implemented while the User Group assessment was 16% full implementation, 20% partial implementation and 64% not implemented. For example, the User Group noted instances where banks assessed themselves to have fully or partially implemented a recommendation, but the disclosures referenced by the banks did not address the recommendation specifically.

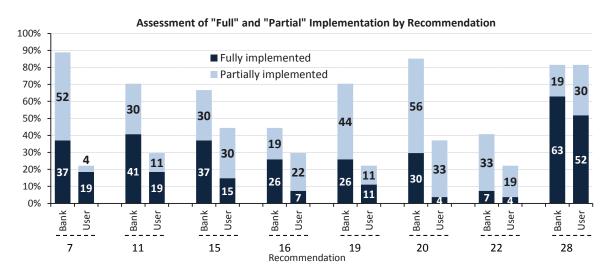


Exhibit 5: Comparison of Bank and User Group Assessments, by Recommendation

#### **Drivers of Differences in Assessment**

The EDTF believes there could be several potential explanations for this divergence between banks' self-assessments and those of the User Group.

- Lack of clarity over the EDTF recommendation: It is possible that the recommendations were unclear and that a lack of clarity resulted in different views on how implementation could be achieved. This appears to have been a specific issue for recommendations 7 and 19, although in each case the EDTF report included an explanation of the purpose of the recommendation along with a Figure, which could have helped to clarify users' expectations.
- Insufficient granularity: In many cases the difference between bank self-assessments and the User Group's assessment was a result of the level of detail disclosed. Six of the eight recommendations included specific references to flow statement, tabular or reconciliation formats. This allowed the User Group to more objectively assess the implementation approach, and many of the resulting differences in assessment reflect the fact that banks did not provide information at the level of detail specified in the recommendation (e.g., fewer maturity categories). Although certain recommendations (Recommendations 7 and 22) did not specifically ask banks to quantify linkages in a tabular format, the User Group viewed such quantification as an integral part of the disclosure and thus recognized "partial implementation" for purely narrative disclosures.

The User Group notes that Figures 1 to 8 were included in the report to illustrate users' preferred approach as to how the recommendations could be adopted to produce clear, understandable and comparable disclosures. The User Group also emphasizes investors' desire for quantitative disclosures wherever possible and for these recommendations in particular.

- Sample bias: The User Group assessed only a subset of the EDTF recommendations that were viewed by investors to be the more important ones; it may be that these recommendations were also more challenging to implement. Overall, across these eight recommendations the banks' own assessment of implementation was 68% fully/partially implemented, compared to 80% for all 32 recommendations.
- **Difference due to bank management practices:** It is also possible that banks were unable to provide certain disclosures in the format shown in the EDTF report because the banks do not manage risk using information in that format.

The User Group is specifically concerned about meeting users' expectations with regard to those recommendations that banks view as "fully implemented" in the 2012 reports, but where users have a lower assessment. For such recommendations, the concern is that banks may not intend any further enhancement for these disclosures in their 2013 reports given that their own self-assessment is that the recommendation has been fully implemented already. If that happens, users' expectations may not be fully met.

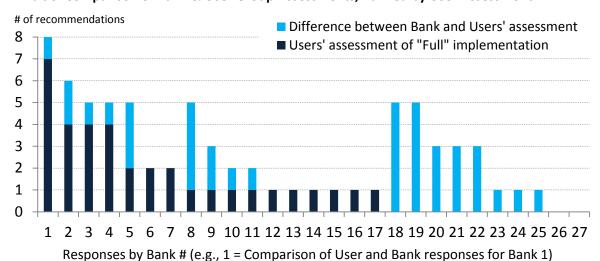


Exhibit 6: Comparison of Bank & User Group Assessments, Ranked by User Assessment

responses by bank # (e.g., 1 – companson of oser and bank responses for bank

Note that User Group assessment exceeded Bank assessment for one participating institution

Exhibit 6 above shows that for many banks there is a significant difference between their own assessment of full implementation and the User Group assessment. The User Group intends to discuss these differences with the banks on an individual basis to better understand the issues and help encourage further enhancements.

#### **Next Steps**

First and foremost, the members of the EDTF would like to recognise the significant investment many banks have made already in implementing the recommendations in the report. The User Group and the broader analyst community recognise these efforts and greatly value the resulting enhancements to the disclosures.

In addition, the User Group recognises that the publication of the EDTF report in late October 2012 was not conducive to a high level of implementation for 2012 year end. In this respect, the User Group looks forward to constructively working with banks to better understand areas where EDTF recommendations can be more fully implemented, and looks forward to seeing implementation rates move higher for 2013. The User Group appreciates the efforts made by banks thus far and the willingness of banks to both understand and adopt the EDTF recommendations, and would like to encourage more banks to follow a similar approach and, indeed, go further. The EDTF believes banks that access equity or debt markets, including smaller banks and subsidiaries of listed banks, would be well served to consider and to implement the recommendations which are relevant to them.

Specific Opportunities for Ongoing Improvement include:

- Adopt quantitative templates: The User Group views clarity, understandability and comparability as essential elements of enhanced disclosure and the quantitative tables represent one way to communicate the recommendations clearly and comparably. The User Group encourages banks to adopt Figures 1 to 8 in the report in 2013 wherever possible
- Prioritise certain disclosures for 2013: As noted previously, a minority of banks plan to implement Recommendations 16 (RWA flow statement) and 19 (encumbered and unencumbered assets) in 2013. The User Group views these as critical disclosures and would encourage prioritization of these recommendations. In addition, the User Group would encourage the minority of banks that do not currently plan to prioritise implementation of Recommendation 7 (Linkages between risk exposures and business model) and Recommendation 28 (NPL and reserve reconciliation) to do so in 2013.
- Provide a reference to EDTF disclosures: Several banks referenced EDTF disclosures
  specifically in their Annual Reports which the User Group found particularly useful. As a
  leading practice, the User Group encourages banks to refer specifically to the EDTF
  recommendations and to discuss when a particular recommendation has not been
  implemented, where applicable. This will give investors an opportunity to understand the
  bank's views on particular disclosures, encouraging an effective dialogue.
- Focus on the fundamental principles: The User Group encourages banks to be mindful of the reasons behind the specific EDTF recommendations and the fundamental principles in the EDTF report including, but not limited to, relevance and comparability. The EDTF acknowledges the tensions between the fundamental principles and understands that there will always be a need to strike a balance between presenting the views of management and ensuring comparability across banks. A constructive dialogue between preparers and investors will be essential to improving this balance to the benefit of all interested parties.

#### **Supporting Materials**

The EDTF has prepared a presentation that includes an in-depth view of the Bank Survey results for each EDTF recommendation. In addition, the EDTF has compiled a set of leading practice examples for each of the thirty-two EDTF recommendations based on references to 2012 Annual Reports and Pillar 3 disclosures shared by participating banks. These materials are available separately.

#### Appendix 1: EDTF Recommendations<sup>2</sup>

#### **General recommendations**

- 1 Present all related risk information together in any particular report. Where this is not practicable, provide an index or an aid to navigation to help users locate risk disclosures within the bank's reports.
- 2 Define the bank's risk terminology and risk measures and present key parameter values used.
- 3 Describe and discuss top and emerging risks, incorporating relevant information in the bank's external reports on a timely basis. This should include quantitative disclosures, if possible, and a discussion of any changes in those risk exposures during the reporting period.
- 4 Once the applicable rules are finalised, outline plans to meet each new key regulatory ratio, e.g. the net stable funding ratio, liquidity coverage ratio and leverage ratio and, once the applicable rules are in force, provide such key ratios.

#### Risk governance and risk management strategies/business model

- 5 Summarise prominently the bank's risk management organisation, processes and key functions.
- **6** Provide a description of the bank's risk culture, and how procedures and strategies are applied to support the culture.
- Describe the key risks that arise from the bank's business models and activities, the bank's risk appetite in the context of its business models and how the bank manages such risks. This is to enable users to understand how business activities are reflected in the bank's risk measures and how those risk measures relate to line items in the balance sheet and income statement (Figure 1)
- **8** Describe the use of stress testing within the bank's risk governance and capital frameworks. Stress testing disclosures should provide a narrative overview of the bank's internal stress testing process and governance.

#### Capital adequacy and risk-weighted assets

- 9 Provide minimum Pillar 1 capital requirements, including capital surcharges for G-SIBs and the application of counter-cyclical and capital conservation buffers or the minimum internal ratio established by management.
- Summarise information contained in the composition of capital templates adopted by the Basel Committee to provide an overview of the main components of capital, including capital instruments and regulatory adjustments. A reconciliation of the accounting balance sheet to the regulatory balance sheet should be disclosed.
- Present a flow statement of movements since the prior reporting date in regulatory capital, including changes in common equity tier 1, tier 1 and tier 2 capital (Figure 2)
- Qualitatively and quantitatively discuss capital planning within a more general discussion of management's strategic planning, including a description of management's view of the required or targeted level of capital and how this will be established.
- Provide granular information to explain how risk-weighted assets (RWAs) relate to business activities and related risks.

<sup>&</sup>lt;sup>2</sup> Report of the Enhanced Disclosure Task Force: http://www.financialstabilityboard.org/publications/r 121029.pdf

- Present a table showing the capital requirements for each method used for calculating RWAs for credit risk, including counterparty credit risk, for each Basel asset class as well as for major portfolios within those classes. For market risk and operational risk, present a table showing the capital requirements for each method used for calculating them. Disclosures should be accompanied by additional information about significant models used, e.g. data periods, downturn parameter thresholds and methodology for calculating loss given default (LGD).
- Tabulate credit risk in the banking book showing average probability of default (PD) and LGD as well as exposure at default (EAD), total RWAs and RWA density for Basel asset classes and major portfolios within the Basel asset classes at a suitable level of granularity based on internal ratings grades. For non-retail banking book credit portfolios, internal ratings grades and PD bands should be mapped against external credit ratings and the number of PD bands presented should match the number of notch-specific ratings used by credit rating agencies (Figure 3)
- Present a flow statement that reconciles movements in RWAs for the period for each RWA risk type (Figure 4)
- Provide a narrative putting Basel Pillar 3 back-testing requirements into context, including how the bank has assessed model performance and validated its models against default and loss.

#### Liquidity

Describe how the bank manages its potential liquidity needs and provide a quantitative analysis of the components of the liquidity reserve held to meet these needs, ideally by providing averages as well as period-end balances. The description should be complemented by an explanation of possible limitations on the use of the liquidity reserve maintained in any material subsidiary or currency.

#### **Funding**

- Summarise encumbered and unencumbered assets in a tabular format by balance sheet categories, including collateral received that can be rehypothecated or otherwise redeployed. This is to facilitate an understanding of available and unrestricted assets to support potential funding and collateral needs (Figure 5)
- Tabulate consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity at the balance sheet date. Present separately (i) senior unsecured borrowing (ii) senior secured borrowing (separately for covered bonds and repos) and (iii) subordinated borrowing. Banks should provide a narrative discussion of management's approach to determining the behavioural characteristics of financial assets and liabilities (Figure 6)
- 21 Discuss the bank's funding strategy, including key sources and any funding concentrations, to enable effective insight into available funding sources, reliance on wholesale funding, any geographical or currency risks and changes in those sources over time.

#### Market risk

- Provide information that facilitates users' understanding of the linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures (using the bank's primary risk management measures such as Value at Risk (VaR)) and non-traded market risk disclosures such as risk factor sensitivities, economic value and earnings scenarios and/or sensitivities (Figure 7)
- Provide further qualitative and quantitative breakdowns of significant trading and nontrading market risk factors that may be relevant to the bank's portfolios beyond interest rates, foreign exchange, commodity and equity measures.

- Provide qualitative and quantitative disclosures that describe significant market risk measurement model limitations, assumptions, validation procedures, use of proxies, changes in risk measures and models through time and descriptions of the reasons for back-testing exceptions, and how these results are used to enhance the parameters of the model.
- Provide a description of the primary risk management techniques employed by the bank to measure and assess the risk of loss beyond reported risk measures and parameters, such as VaR, earnings or economic value scenario results, through methods such as stress tests, expected shortfall, economic capital, scenario analysis, stressed VaR or other alternative approaches. The disclosure should discuss how market liquidity horizons are considered and applied within such measures.

#### **Credit risk**

- Provide information that facilitates users' understanding of the bank's credit risk profile, including any significant credit risk concentrations. This should include a quantitative summary of aggregate credit risk exposures that reconciles to the balance sheet, including detailed tables for both retail and corporate portfolios that segments them by relevant factors. The disclosure should also incorporate credit risk likely to arise from off-balance sheet commitments by type.
- 27 Describe the policies for identifying impaired or non-performing loans, including how the bank defines impaired or non-performing, restructured and returned-to-performing (cured) loans as well as explanations of loan forbearance policies.
- Provide a reconciliation of the opening and closing balances of non-performing or impaired loans in the period and the allowance for loan losses. Disclosures should include an explanation of the effects of loan acquisitions on ratio trends, and qualitative and quantitative information about restructured loans (Figure 8)
- Provide a quantitative and qualitative analysis of the bank's counterparty credit risk that arises from its derivatives transactions. This should quantify notional derivatives exposure, including whether derivatives are over-the-counter (OTC) or traded on recognised exchanges. Where the derivatives are OTC, the disclosure should quantify how much is settled by central counterparties and how much is not, as well as provide a description of collateral agreements.
- 30 Provide qualitative information on credit risk mitigation, including collateral held for all sources of credit risk and quantitative information where meaningful. Collateral disclosures should be sufficiently detailed to allow an assessment of the quality of collateral. Disclosures should also discuss the use of mitigants to manage credit risk arising from market risk exposures (i.e. the management of the impact of market risk on derivatives counterparty risk) and single name concentrations.

#### Other risks

- Describe 'other risk' types based on management's classifications and discuss how each one is identified, governed, measured and managed. In addition to risks such as operational risk, reputational risk, fraud risk and legal risk, it may be relevant to include topical risks such as business continuity, regulatory compliance, technology, and outsourcing.
- Discuss publicly known risk events related to other risks, including operational, regulatory compliance and legal risks, where material or potentially material loss events have occurred. Such disclosures should concentrate on the effect on the business, the lessons learned and the resulting changes to risk processes already implemented or in progress

#### Appendix 2: Example Figures related to User Group reviewed recommendations

The following appendix includes eight examples of possible disclosure formats to assist banks in adopting the recommendations in this report. These examples reflect instances where investors have suggested that consistent tabular presentation is particularly important to improving their understanding of the disclosed information and facilitating comparability among banks. All numbers included in the Figures are for illustrative purposes. It is understood that differing business models, reporting regimes and materiality will affect how banks provide such information.

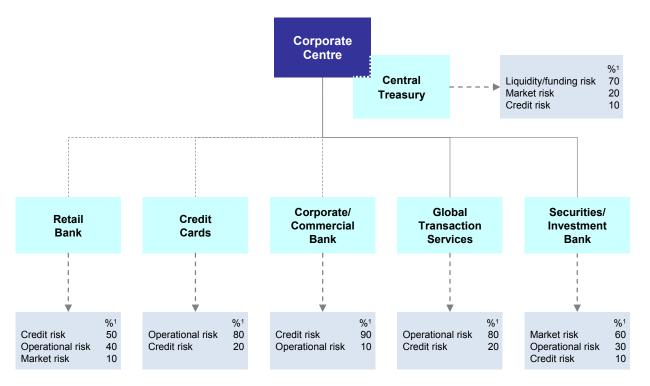


Figure 1. Example of a business model and the key risks

This example reflects a bank that addresses all funding and hedging needs in the Central Treasury.

#### Note:

<sup>1</sup> The aim is to provide an indication or relative measure of each key risk for each major element of the business model based on management's view of the risk profile of the business area. Therefore, this indication will vary for each bank. Possible ways of providing the indication or relative measure are based on an allocation of RWAs, regulatory or economic capital.

Figure 2. Example of a flow statement for regulatory capital

	2012 US\$m	2011
	OSam	US\$m
Core tier 1 (CET1) capital <sup>1</sup>		
Opening amount	1,000	931
New capital issues	20	10
Redeemed capital	(10)	(15)
Gross dividends (deduction)	(21)	(16)
Shares issued in lieu of dividends (add back)	1	1
	100	00
Profit for the year (attributable to shareholders of the parent company) <sup>2</sup>	(40)	80 (14)
Removal of own cledit spiead (fiet of tax)	(40)	(14)
Movements in other comprehensive income <sup>3</sup>	30	20
Currency translation differences	10	10
- Available-for-sale investments	10	4
- Other	10	6
Goodwill and other intangible assets (deduction, net of related tax liability)	(5)	(5)
Other, including regulatory adjustments and transitional arrangements <sup>4</sup>	25	8
Deferred tax assets that rely on future profitability	40	
(excluding those arising from temporary differences)	10	2
Prudential valuation adjustments  Other	10    5	2
- Other	3	
Closing amount	1,100	1,000
Other 'non-core' tier 1 (additional tier 1) capital		
Opening amount	295	300
New non-core tier 1 (Additional tier 1) eligible capital issues	5	30
Redeemed capital	(15)	(35)
Other, including regulatory adjustments and transitional arrangements <sup>4</sup>	-	_
Closing amount	285	295
Total tier 1 capital	1,385	1,295
Tier 2 capital		
Opening amount	500	440
New tier 2 eligible capital issues	100	120
Redeemed capital	(20)	(15)
Amortisation adjustments.	(15)	(35)
Other, including regulatory adjustments and transitional arrangements <sup>4</sup>	(15)	(10)
Closing amount	550	500
Total regulatory capital	1,935	1,795
Total regulatory capital	1,833	1,795

#### Notes:

- 1 The statement is intended to be based on the applicable regulatory rules in force at the period end.

- Profit for the year (attributable to shareholders of the parent company) is intended to reconcile to the income statement.
   Movements in other comprehensive income: all material movements would be disclosed as separate line items.
   Other, including regulatory adjustments and transitional arrangements: all material movements, as per applicable regime, about he disclosed as separate line items. A non-exhaustive list of possible adjustments is set out on the next page.

#### Core Tier 1 (CET1) Capital

In addition to those items illustrated on the previous page, the line item 'other, including regulatory adjustments and transitional arrangements' may include (as per applicable regime):

- common share capital issued by subsidiaries and held by third parties;
- other movements in shareholders' equity;
- reserves arising from property revaluation;
- defined benefit pension fund adjustment;
- cash flow hedging reserve;
- shortfall of provisions to expected losses;
- securitisation positions;
- investments in own CET1;
- reciprocal cross-holdings in CET1;
- investments in the capital of unconsolidated entities (less than 10%);
- significant investments in the capital of unconsolidated entities (amount above 10% threshold);
- mortgage servicing rights (amount above 10% threshold);
- deferred tax assets arising from temporary differences (amount above 10% threshold);
- amounts exceeding 15% threshold; and
- regulatory adjustments applied due to insufficient additional tier 1.

#### Other 'non-core' tier 1 (additional tier 1) capital

The line item 'other, including regulatory adjustments and transitional arrangements' may include (as per applicable regime):

- other 'non-core' tier 1 capital (additional tier 1) instruments issued by subsidiaries and held by third parties;
- unconsolidated investments deductions;
- investments in own additional tier 1 instruments:
- reciprocal cross-holdings;
- significant investments in the capital of unconsolidated entities;
- other investments in the capital of unconsolidated entities;
- · grandfathering adjustments;
- regulatory adjustments applied due to insufficient tier 2 capital; and
- · currency translation differences.

#### **Tier 2 Capital**

The line item 'other, including regulatory adjustments and transitional arrangements' may include (as per applicable regime):

- tier 2 capital instruments issued by subsidiaries and held by third parties;
- unconsolidated investments deductions;
- investments in own tier 2 instruments:
- reciprocal cross-holdings;
- significant investments in the capital of unconsolidated entities;
- other investments in the capital of unconsolidated entities;
- collective impairment allowances;
- grandfathering adjustments; and
- currency translation differences.

Figure 3. Example of advanced IRB credit exposures by internal PD grade

Internal ratings grade (or band of grades)	PD range	Exposure at default	Average PD	Average LGD	RWAs	Average risk weighting	External rating equivalent
	0.000%	US\$m	%	%	US\$m	%	
1	0.000 to 0.010	500	0.010	21	25	5	AAA
2	0.011 to 0.020	1,000	0.018	22	90	9	AA+
3	0.021 to 0.030	500	0.029	21	55	11	AA
4	0.031 to 0.040	2,000	0.035	26	300	15	AA
5	0.041 to 0.050	100	0.047	28	18	18	A+
6	0.051 to 0.070	500	0.061	33	100	24	Α
7	0.071 to 0.110	800	0.078	41	200	25	A-
8	0.111 to 0.180	750	0.122	38	210	28	BBB+
9	0.181 to 0.300	1,000	0.292	45	310	31	BBB
10	0.301 to 0.500	1,250	0.400	48	475	38	BBB-
11	0.501 to 0.830	1,500	0.650	47	780	52	BB-
12	0.831 to 1.370	1,750	1.112	46	1,033	59	BB
13	1.371 to 2.270	500	2.001	51	370	74	BB-
14	2.271 to 3.750	100	2.500	57	94	94	B+
15	3.751 to 6.190	250	4.011	42	280	112	В
16	6.191 to 10.220	150	7.020	47	204	136	B–
17	10.221 to 16.870	750	12.999	55	1,312	175	CCC+
18	16.871 to 27.840	500	20.020	49	1,560	312	CCC
19	27.841 to 99.999	200	75.020	75	1,282	641	CCC-
20	100.000	200	100.000	75	100	50	Default
Total		14,300			8,798		

#### Note:

The above is for illustrative purpose only, as the number of internal rating grades, the PD range for each grade and the respective external rating equivalent will differ for each institution.

#### Figure 4. Example of a flow statement for risk-weighted assets

Disclosure for non-counterparty credit risk and counterparty credit risk.

Risk-weighted assets movement by key driver	Non- counterparty credit risk US\$bn	Counterparty credit risk US\$bn
DIMA 14.1	000	10
RWAs at 1 January	600	40
Book size	(20)	(2)
Book quality	23	1
Model updates	(36)	(3)
Methodology and policy	(25)	1
Acquisitions and disposals	21	_
Foreign exchange movements	(1)	(1)
Other	_	_
RWAs at 31 December	562	36

#### High level definitions

Book size	organic changes in book size and composition (including new business and maturing loans).
Book quality	quality of book changes caused by experience such as underlying customer behaviour or demographics, including changes through model calibrations/realignments.
Model updates	Model implementation, change in model scope or any change to address model malfunctions.
Methodology and policy	methodology changes to the calculations driven by regulatory policy changes, such as new regulation (e.g. CRD4).

#### Disclosure for market risk

Risk-weighted assets movement by key driver	Market risk US\$bn
RWAs at 1 January	45 (10) (2) 1 - (2)
RWAs at 31 December	32

#### High level definitions

Movement in risks levels	changes in risk due to position changes and market movements.
Model updates	updates to the model to reflect recent experience, change in model scope.
Methodology and policy	methodology changes to the calculations driven by regulatory policy changes.

Figure 5. Example of an asset encumbrance table<sup>1</sup>

Asset type	Encum	bered	Unencu		
	Pledged as collateral <sup>2</sup>	Other <sup>3</sup>	Available as collateral4	Other <sup>5</sup>	Total
	US\$m	US\$m	US\$m	US\$m	US\$m
Cash and other liquid assets	18	-	89	15	122
Other investment securities	21	10	52	28	111
Loans	81	-	105	41	227
Other financial assets	-	-	_	10	10
Non-financial assets	-	2	8	3	13
Total assets	120	12	254	97	483

#### Notes:

1 The objective of this disclosure is to differentiate assets which were used to support funding or collateral needs at the balance sheet date from those assets which were available for potential funding needs. The disclosure is not designed to identify assets which would be available to meet the claims of creditors or to predict assets that would be available to creditors in the event of a resolution or bankruptcy.

#### Encumbered assets are:

- 2 assets which have been pledged as collateral (for example, which are required to be separately disclosed under IFRS 7), or
- 3 assets which an entity believes it was restricted from using to secure funding, for legal or other reasons. These other reasons may include market practice or sound risk management. Restrictions related to the legal position of certain assets, for example assets held by consolidated securitisation vehicles or in pools for covered bond issuances, may vary in different jurisdictions or interpretations. Therefore it would be helpful if banks described the nature of the Other assets which are considered to be encumbered and unencumbered where such assets are material to the bank.

Unencumbered assets are the remaining assets that an entity owns. These comprise:

- 4 assets that are readily available in the normal course of business to secure funding or meet collateral needs. Banks need to evaluate their own circumstances as to what assets are considered to be readily available, for example banks may define 'readily available' as based on assets that are accepted by central banks or in the in repo markets at the balance sheet date;
- 5 other unencumbered assets are not subject to any restrictions on their use to secure funding or as collateral, but the bank would not consider them to be 'readily available' to secure funding or as collateral in the normal course of business. This category may include wider classes of unencumbered assets not readily accepted as collateral by central banks or other lenders in the provision of support outside the normal course of business. It would also include non-financial assets such as property that is not mortgaged.

Figure 6. Example of a maturity table of assets, liabilities and off-balance sheet commitments

Assets by type (contractual dat	les di Illa	turity)							
No	o more than 1	Over 1 month but no more than 3	Over 3 months but no more than 6	Over 6 months but no more than 9	Over 9 months but no more than 1	Over 1 year but no more than 2	Over 2 years but no more than 5	Over 5	
r	month <sup>1</sup>	months	months	months	year	years	years	years	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	ÚS\$m	ÚS\$m	ÚS\$m	US\$m
Cash and amounts due	100 050								400.050
from central banks 1 Financial assets at fair	100,250	-	_	_	_	-	-	-	100,250
value through profit or									
0 1	154,300	1,491	1,226	1,884	888	5,965	946	866	167,566
Fixed-income securities									
and loans	1,200	365	124	766	450	405	50	100	3,460
Equities and other									
variable-income securities	650	250	748	654	321	350	520	210	3,703
Repurchase agreements .	450	350	212	10	52	330	30	10	1,114
	152,000	526	142	454	65	5,210	346	546	159,289
Financial assets at fair	102,000	020		.01		0,210	0.10	0.10	100,200
value through profit or									
·	81,110	15,697	11,261	17,322	873	2,347	9,630	4,687	142,927
Fixed-income securities			0.004						
and loans	36,547	1,254	6,684	9,872	423	963	852	147	56,742
Equities and other variable-income									
	44,563	14,443	4,577	7,450	450	1,384	8,778	4,540	86,185
Derivatives used for	44,000	14,440	4,077	7,400	400	1,004	0,770	7,070	00,100
	55,003	5,254	9,985	6,612	580	4,870	7,870	5,398	95,572
Available-for-sale financial									
	297,733	45,316	38,072	11,523	1,386	45,684	56,507	620	496,841
Fixed-income securities		40.000	4.540	5 050	000	00.404		400	450.000
and loans 1 Equities and other	105,388	19,896	4,546	5,858	960	23,121	_	100	159,869
variable-income									
	192,345	25,420	33,526	5,665	426	22,563	56,507	520	336,972
Loans and receivables due	,	<u> </u>		,		,	,		,
from credit institutions 6	685,230	12,000	8,553	52,863	8,564	1,524	1,102	5,420	775,256
of which: reverse									
	221,120	2,323	4,873	43,252	570	987	450	33	273,608
Loans and receivables due from customers 3	327,763	34,765	11,099	6,985	4,498	6,574	17,873		319,557
	125,360	2,342	7,576	6,742	1,998	5,450	8,985	_	158,453
Corporates and other	.20,000	2,012	7,070	0,7 12	1,000	0,100	0,000		100,100
	112,403	32,423	3,523	243	2,500	1,124	8,888	_	161,104
Held-to-maturity financial									
assets	92,000	9,131	3,242	2,123	3,050	477	154	12,563	122,740
Total financial assets 1,7	703 389	123,654	83,438	99,312	19,839	67,441	94,082	29 554	2,220,709
	81,000	5,000	3,000	4,000	-	-			93,000
	1				40.000	07.444	04.000	00.554	
Total assets <sup>4</sup>	784,389	128,654	86,438	103,312	19,839	67,441	94,082	29,554	2,313,709
Off halance about									
Off-balance sheet commitments received 1	180,499	180,686	79,200	28,109	8,213	33,548	41,355	15,185	566,795
	105,214	74,125	14,540	25,465	1,300	24,543	25,832	6,589	277,608
	54,065	94,457	54,798	1,220	5,460	7,465	5,003	- 0,509	222,468
Corporates and other	3.,500	0.,101	5 .,1 00	.,223	5,100	.,100	3,000		, 100
	21,220	12,104	9,862	1,424	1,453	1,540	10,520	8,596	66,719

Liabilities by type (contractu	ıal dates of	maturitv)							
	No more than 1 month <sup>1</sup> US\$m	Over 1 month but no more than 3 months US\$m	Over 3 months but no more than 6 months US\$m	Over 6 months but no more than 9 months US\$m	Over 9 months but no more than 1 year US\$m	Over 1 year but no more than 2 years US\$m	Over 2 years but no more than 5 years US\$m	Over 5 years US\$m	Total US\$m
Financial liabilities at fair									
value through profit or									
loss – trading	43,829	4,942	70,321	2,708	1,319	2,668	10,002	2,852	138,641
Borrowed securities and									
short selling	12,125	2,230	41,545	456	10	2,415	5,655	454	64,890
Repurchase									
agreements	17,850	1,250	5,550	465	13	123	113	_	25,364
Derivatives	1,520	231	12	1,241	1,200	121	4,234	2,342	10,901
Other	12,334	1,231	23,214	546	96	9	-	56	37,486
Financial liabilities at fair									
value through profit or									
loss – F V option	98,103	164,450	29,063	69,161	1,543	62,289	36,287	10,015	470,911
Borrowings	87,980	111,203	2,454	6,565	567	44,689	9,425	250	263,133
Debt securities	118	52,465	24,785	57,800	852	15,400	5,650	4,015	161,085
Subordinated debt	10,005	782	1,824	4,796	124	2,200	21,212	5,750	46,693
Derivatives used for									
hedging purposes <sup>2</sup>	62,150	5,265	21,150	85,646	300	6,565	9,545	510	191,131
Due to central banks and									
credit institutions	247,669	106,901	11,378	91,050	5,473	28,354	14,530	5,874	511,229
of which repurchase									
agreements	185,200	12,500	5,500	25,460	246	15,400	13,654	4,534	262,494
Due to customers	361,201	11,061	56,654	54,261	8,945	4,956	610	90,523	588,211
Retail <sup>3,5</sup>	281,140	5,551	4,111	45,420	8,400	2,100	100	82,000	428,822
Corporates and other									
customers <sup>3,5</sup>	80,061	5,510	52,543	8,841	545	2,856	510	8,523	159,389
Debt securities	5,111	887	4,520	5,551	513	150	105	81,374	98,211
Subordinated debt	554	25,458	544	5,236	871	211	58,741	7,845	99,460
Total financial liabilities	818,617	318,964	193,630	313,613	18,964	105,193	129,820		2,097,794
Other liabilities <sup>4</sup>	1,520	4,540	888	8,842	100	4,745	2,154	1,001	23,790
Equity <sup>4</sup>	192,125	_	_	_	_		_	_	213,350
Total liabilities and									
stockholders' equity4	1,012,262	323,504	194,518	322,455	19,064	109,938	131,974	199,994	2,313,709
Off-balance sheet	4=0.00	00.00		440.00	00.4==		40.05-	00.05	
commitments given	150,334	22,236	68,963	110,990	23,477	52,476	18,855	28,664	475,995
Credit institutions	120,034	7,870	4,521	55,110	4,593	45,421	8,785	4,540	250,874
Retail	20,415	5,454	54,568	10,220	4,102	1,405	5,520	24,124	125,808
Corporates and other	9,885	8,912	9,874	45,660	14,782	5.650	4 550		99,313
customers	9,005	0,912	9,074	45,000	14,762	5,650	4,550	_	99,313

#### Notes:

- 1 Assets or liabilities with no specified maturities could be listed in the 'No more than one month' category.
- 2 The bank could determine the categorisation of derivative contracts for purposes of the maturity analysis and provide a narrative describing their categorisation approach.

  3 Could be detailed by product type if relevant.
- 4 Inclusion of these line items would enable a reconciliation with the balance sheet.
- 5 Amounts insured by guarantee schemes should be discussed.

#### Figure 7. Example of cross-referencing market risk disclosures to the balance sheet

Where a single financial instrument generates market risks that are managed in both VaR and non-VaR measures, the bank could provide qualitative explanations for how that instrument has been presented in the table, amending the format of the table as appropriate to provide the presentation most relevant to the way the risk is managed.

		Market ris	k measure	
	Balance sheet US\$m	Traded risk <sup>1</sup> US\$m	Non-traded risk <sup>2</sup> US\$m	Non-traded risk primary risk sensitivity
Assets subject to market risk				
Trading assets	348,983	345,550	3,433	Equity, FX, Interest Rate <sup>3</sup>
Financial assets designated at fair value	174,399	170,580	3,819	Interest Rate⁴
Derivatives	240,083	218,986	21,097	Foreign Exchange⁵
Loans and advances to customers	354,004	-	354,004	Interest Rate⁴
Financial investments	23,840	2,048	21,792	Equity, Interest Rate <sup>6</sup>
Assets held for sale	53,894	3,846	50,048	Interest Rate⁴
	1,195,203	741,010	454,193	
Linkillation models at the consideration				
Liabilities subject to market risk	057.000	050 500	504	E '' EV L ( D ( 3
Trading liabilities	257,093	256,589	504	Equity, FX, Interest Rate
Financial liabilities designated at fair value	73,592	70,590	3,002	Interest Rate⁴
Derivatives	358,720	310,642	48,078	Foreign Exchange⁵
Retirement benefit liabilities	4,802	_	4,802	Interest Rate⁴
	694,207	637,821	56,386	

#### Notes:

- 1 Represents traded risk subject to the bank's primary risk management technique disclosed in table VV (e.g. VaR or other technique).
- 2 Represents non-traded risk subject to other risk management techniques disclosed in tables XX, YY and ZZ (risk factor sensitivities, economic value and earnings scenarios).
- 3 See tables XX, YY and ZZ.
- 4 See table ZZ.
- 5 See table YY.
- 6 See XX and ZZ.

#### Figure 8. Example of a reconciliation of non-performing loans disclosures

The disclosure below could be provided separately for retail and corporate non-performing loans, and expanded to include analysis by business unit, industry and geography (or along other lines) as appropriate.

	2012	2011
	US\$m	US\$m
Impaired loan book movements <sup>1</sup>		
Impaired loans at 1 January	25,400	28,000
Classified as impaired during the year	7,600	6,700
Transferred to not impaired during the period	(3,800)	(4,500)
Net repayments	(2,000)	(1,500)
Amounts written off	(2,700)	(3,100)
Recoveries of loans and advances previously written off	800	1,000
Disposals of loans	(300)	_
Exchange and other movements	(850)	(1,200)
At 31 December	24,150	25,400
Impairment allowances - movements		
Impairment allowances at 1 January	16,450	15,400
Amounts written off	(2,500)	(2,800)
Recoveries of amounts written off in previous years	500	600
Charge to income statement	3,750	4,200
Disposals of loans	(100)	_
Exchange or other movements	(550)	(950)
At 31 December	17,550	16,450

#### Note:

<sup>1</sup> It may be helpful to explain the treatment of collectively assessed impairment allowances for loans which are not considered to be impaired in the tables, for example, by separately identifying this element of the collectively assessed impairment allowance

## Appendix 3: Members of the Enhanced Disclosure Task Force

#### **Co-Chairs**

Eurex Zürich AG	Hugo Bänziger Chairman, Board of Directors
HSBC	Russell Picot Group General Manager and Group Chief Accounting Officer
PIMCO	Christian Stracke Managing Director, Member of Investment Committee and Global Head of Credit Research Group

#### **Additional Members**

Allianz SE	Tom Wilson
	Chief Risk Officer
Barclays Capital	Simon Samuels
	Managing Director
BlackRock	Lauritz Ringdal
	Managing Director and Co-head of Global Credit for
	Model-Based Fixed Income Portfolio Management Group
	Model Based Fixed modifier of thoma Management Group
BNP Paribas	Gérard Gil
	Senior Advisor
CFA Institute	Vincent Papa
	Director, Financial Reporting Policy
Commonwealth	Greg Mizon
Bank of Australia	Chief Risk Officer, International Institutional
	Banking and Markets Risk Management
DBS	Elbert J. Pattijn
	Chief Risk Officer and Group Executive
	Committee Member
Deloitte	Mark Rhys
	Global IFRS for Banking Co-Leader
Deutsche Bank	Ralf Leiber
<del></del>	Managing Director, Head of Group Capital Management
Funct Q Volume	Warran Cala
Ernst & Young	Karen Golz
	Global Vice Chair, Professional Practice

Fidelity Management	Kana Norimoto
and Research	Research Analyst, Fixed Income
Fitch Ratings	Bridget Gandy Managing Director, Co-head EMEA Financial Institutions
ING Group	Patrick Flynn Group Chief Financial Officer, Member, Executive Board ING Group, Management Board Banking and Management Board Insurance
Institutional Investment Advisors Limited	Crispin J. Southgate Director
International Banking Federation (IBFed)	<b>Dirk Jaeger</b> Managing Director – Banking Supervision, Accounting, Association of German Banks; Chairman of Accounting Working Group of IBFed
International Corporate Governance Network (ICGN)	Paul Lee Co-Chairman, Shareholder Responsibilities Committee; Director, Hermes Equity Ownership Services Ltd
JPMorgan Chase	Robin Doyle Managing Director, Regulatory Strategy and Policy
КРМС	Martin Wardle Partner, Financial Services, KPMG China
M&G Investment Management	James Alexander Head of Research
Mitsubishi UFJ Financial Group	Akihiko Kagawa Managing Director, Group Chief Risk Officer and Chief Compliance Officer
PGGM	Eloy Lindeijer Chief Investment Management
Pricewaterhouse Coopers	Robert P. Sullivan Global Banking and Capital Markets Leader; Global Regulatory Leader
Royal Bank of Canada	Morten Friis Chief Risk Officer
Santander	José Corral Deputy Chief Risk Officer, Risk Management Division

Société Générale	Sebastien Lemaire Corporate and Investment Banking, Equity analyst – Banks
Standard & Poor's	Rob Jones  Managing Director, Financial Services Ratings Research Group
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# **Enhanced Disclosure Task Force Progress Report on Implementation of Disclosure Recommendations**

July 2013

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# Section 1

# **Executive summary**

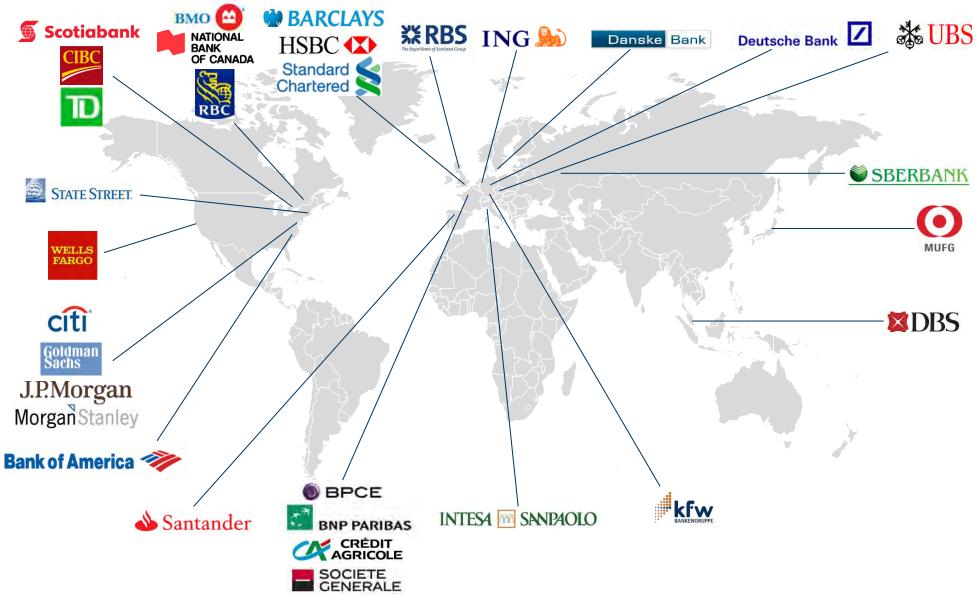
# The EDTF, with the support of PwC, conducted a survey to understand banks' progress to date and plans to implement the EDTF recommendations included in the October 2012 report

- Global systemically important banks (G-SIBs) and domestic systemically important banks not among the G-SIBs (D-SIBs) were invited to participate in the survey (42 firms total).
- The survey requested references to disclosures implemented as part of the 2012 Annual Report and for each EDTF recommendation, banks were requested to respond whether the disclosure was:
  - Included in existing disclosures (prior to 2012 year-end)
  - Implemented for 2012 Annual Report / Pillar 3 disclosure
  - Planned for 2013 Annual Report / Pillar 3 disclosure (estimated, if known)
  - No implementation plans / not applicable to bank
- Responses from 31 participants from Europe, North America and Asia are presented in this report on an aggregated basis, by geography. Implementation results are based on banks' self-assessments.

-	Continental Europe	12 responses	_	United Kingdom	4 responses
-	U.S.	7 responses	_	Asia	2 responses
_	Canada	6 responses			

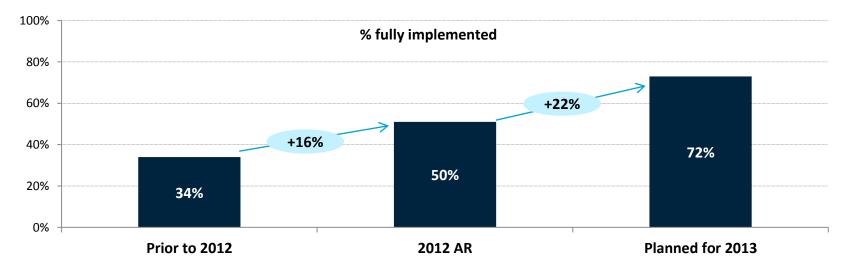
• Individual institutions' responses related to implementation plans will remain confidential; however, references to existing disclosures are summarized in an appendix to this document and can be made available to EDTF members.

## The 31 survey respondents represent different geographies, accounting standards, and sizes



### **Key themes**

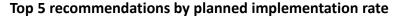
Broad-based implementation planned for 2013: As shown below, the overall share of recommendations implemented (as reported by
responding banks) increased from 34% prior to the publication of the EDTF report in October 2012 to 50% for 2012 year-end. Further the
overall planned implementation rate for 2013 is 72%, reflecting the willingness of banks to provide enhanced risk disclosures in the near
term.



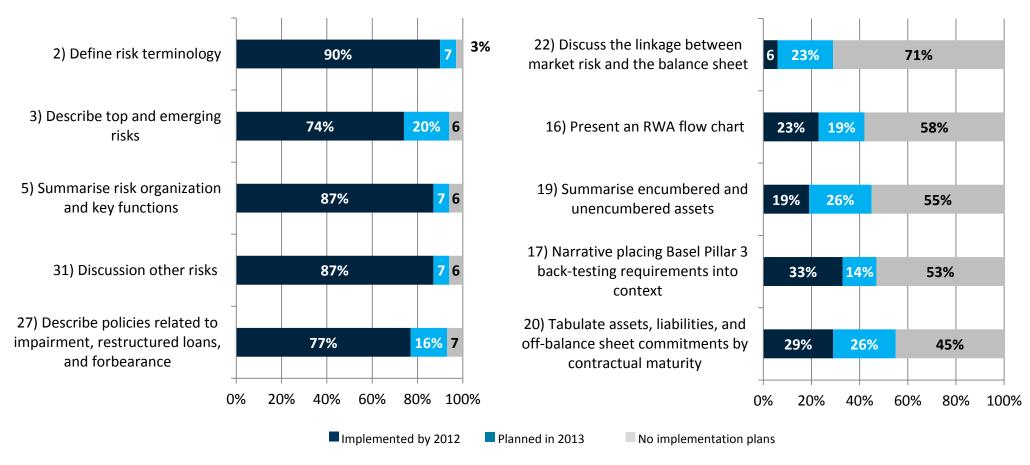
- UK and some Continental European banks represent the early Implementers: Several banks reported that they had implemented the majority of the EDTF recommendations in their 2012 Annual Report and Pillar 3 documents, including five banks that reported an implementation rate of more than 70% and one bank that reported an implementation rate of 100% (all 32 recommendations). Several banks also published their Pillar 3 disclosures in conjunction with their Annual Reports, as recommended by the EDTF as a way to accelerate the timely disclosure of risk information
- **Increased consistency through quantitative templates**: Several banks have implemented the quantitative templates included in the EDTF report or adapted internal templates to incorporate the information recommended by the EDTF.
- Implementation of capital and RWA recommendations impacted by rule uncertainty: Many respondents indicated that their decision to implement many of the capital and RWA recommendations will be delayed until Basel III rules are finalised in their jurisdiction and, for U.S. banks in particular, until they exit Basel II parallel run.

## Key themes, continued

• Qualitative recommendations more broadly implemented, low implementation rates for some quantitative disclosures: In general, banks reported substantially higher implementation levels for qualitative recommendations than for quantitative recommendations. The lowest implementation rates were observed in funding and market risk disclosures where, for each category, only around a quarter had fully implemented the EDTF's recommendations. The highest, on the left, and lowest, on the right, planned implementations are shown below by recommendation.

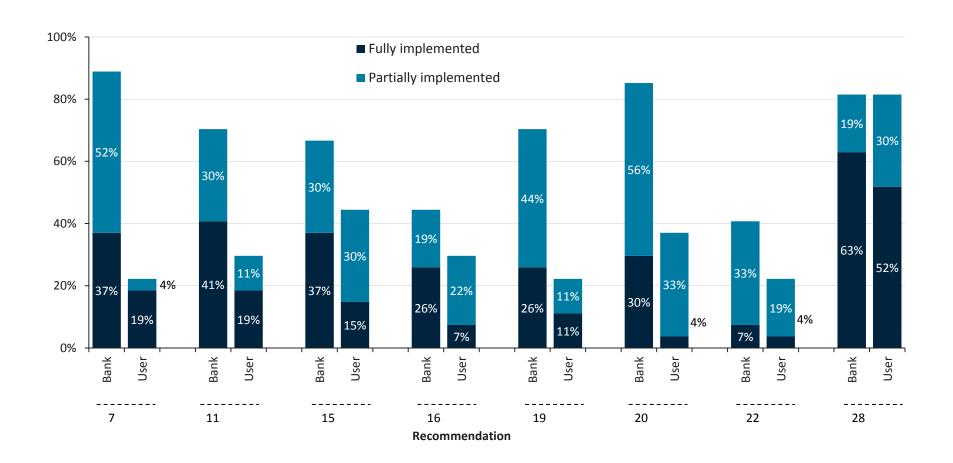


#### Bottom 5 recommendations by planned implementation rate

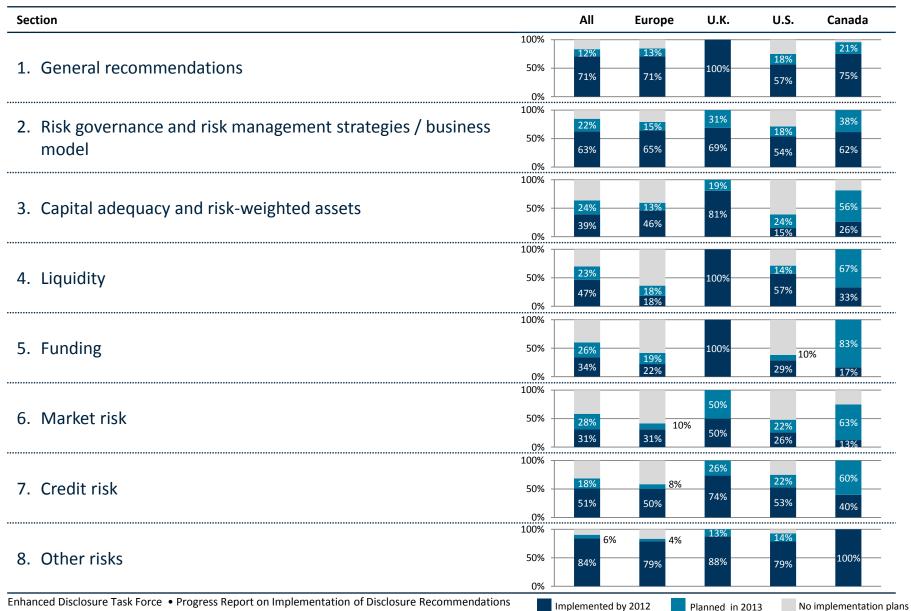


# Key themes, continued

• Users' view of implementation were lower than banks' self-assessments: The User Group's view of implementation rates for eight quantitative recommendations for which Figures were included as examples is lower than that resulting from the banks' self-assessments. Potential drivers of these differences include a potential lack of clarity over the EDTF recommendations, limited tabular / quantitative granularity in disclosure and a potential sample bias in reviewing implementation of the more-challenging recommendations



# General, risk governance and other risk showed the highest implementation rates; market risk and funding showed the lowest implementation rates among the eight major categories



# Summary of survey results: General recommendations, risk governance and capital adequacy

		All	Europe	U.K.	U.S.	Canada
Ge	neral recommendations Percentage of	f banks that plan to meet recommendation for year-end 2013				
1.	Present all related risk information together in any particular report. Where this is not practicable, provide an index or an aid to navigation.	90%	100%	100%	71%	100%
2.	Define the bank's risk terminology and risk measures and present key parameter values used.	97%	100%	100%	86%	100%
3.	Describe and discuss top and emerging risks, incorporating relevant information in the bank's external reports on a timely basis.	94%	92%	100%	86%	100%
4.	Once the applicable rules are finalised, outline plans to meet new key regulatory ratios, and, once the applicable rules are in force, provide such key ratios.	64%	44%	100%	57%	83%
Ris	Risk governance and risk management strategies / business model					
5.	Summarise prominently the bank's risk management organisation, processes and key functions.	94%	100%	100%	71%	100%
6.	Provide a description of the bank's risk culture, and how procedures and strategies are applied to support the culture.	77%	75%	100%	43%	100%
7.	Describe the key risks that arise from the bank's business models and activities, the bank's risk appetite in the context of its business models and how the bank manages such risks.	81%	58%	100%	86%	100%
8.	Describe the use of stress testing within the bank's risk governance and capital frameworks. Stress testing disclosures should provide a narrative overview of the bank's internal stress testing process and governance.	87%	75%	100%	86%	100%
Capital adequacy and risk-weighted assets						
9.	Provide minimum Pillar 1 capital requirements.	69%	55%	100%	71%	83%
10.	Summarise information contained in the composition of capital templates implemented by the Basel Committee, and disclose a reconciliation of the accounting balance sheet to the regulatory balance sheet.	83%	82%	100%	50%	100%
11.	Present a flow statement of movements since the prior reporting date in regulatory capital, including changes in common equity tier 1, tier 1 and tier 2 capital.	65%	50%	100%	43%	100%
12.	Qualitatively and quantitatively discuss capital planning within a more general discussion of management's strategic planning, including a description of management's view of the required or targeted level of capital and how this will be established.	68%	58%	100%	57%	100%

### Summary of survey results: Capital adequacy, liquidity and funding

		All	Europe	U.K.	U.S.	Canada	
Capital adequacy and risk-weighted assets (cont.)  Percentage of banks that plan to meet recommendation for year-end 2013							
	de granular information to explain how risk-weighted assets (RWAs) relate to business ties and related risks.	68%	75%	100%	29%	100%	
	nt a table showing the capital requirements for each method used for calculating RWAs for risk, market risk and operational risk.	67%	58%	100%	33%	100%	
portfo grades be ma	ate credit risk in the banking book key risk parameters for Basel asset classes and major blios within the Basel asset classes at a suitable level of granularity based on internal ratings as. For non-retail banking book credit portfolios, internal ratings grades and PD bands should apped against external credit ratings and the number of PD bands presented should match umber of notch-specific ratings used by credit rating agencies.	70%	75%	100%	17%	100%	
16. Preser type.	nt a flow statement that reconciles movements in RWAs for the period for each RWA risk	42%	33%	100%	29%	33%	
	de a narrative putting Basel Pillar 3 back-testing requirements into context, including how ank has assessed model performance and validated its models against default and loss.	47%	50%	100%	17%	17%	
Liquidity							
the co	ibe how the bank manages its potential liquidity needs and provide a quantitative analysis of emponents of the liquidity reserve held to meet these needs, ideally by providing averages as se period-end balances.	71%	42%	100%	71%	100%	
Funding							
catego	narise encumbered and unencumbered assets in a tabular format by balance sheet ories, including collateral received that can be rehypothecated or otherwise redeployed.	45%	17%	100%	29%	100%	
20. Tabula	ate consolidated total assets, liabilities and off-balance sheet commitments by remaining actual maturity at the balance sheet date.	55%	33%	100%	14%	100%	
	ss the bank's funding strategy to enable effective insight into available funding sources, ce on wholesale funding, any geographical or currency risks and changes in those sources ime.	81%	75%	100%	71%	100%	

### **Summary of survey results: Market risk and credit risk**

	All	Europe	U.K.	U.S.	Canada	
Market risk Percentage of banks that plan to meet recommendation for year-end 2013						
22. Provide information that facilitates users' understanding of the linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures and non-traded market risk disclosures.	29%	17%	100%	29%	17%	
23. Provide further qualitative and quantitative breakdowns of significant trading and nontrading market risk factors that may be relevant to the bank's portfolios beyond interest rates, foreign exchange, commodity and equity measures.	60%	42%	100%	33%	83%	
24. Provide qualitative and quantitative disclosures that describe significant market risk measurement model limitations, assumptions, validation procedures, use of proxies, changes in risk measures and models through time and descriptions of the reasons for back-testing exceptions, and how these results are used to enhance the parameters of the model.	77%	58%	100%	71%	100%	
25. Provide a description of the primary risk management techniques employed by the bank to measure and assess the risk of loss beyond reported risk measures and parameters, such as VaR, earnings or economic value scenario results, through methods such as stress tests, expected shortfall, economic capital, scenario analysis, stressed VaR or other alternative approaches.	68%	50%	100%	57%	100%	
Credit risk						
26. Provide information that facilitates users' understanding of the bank's credit risk profile, including any significant credit risk concentrations.	65%	67%	100%	71%	33%	
27. Describe the policies for identifying impaired or non-performing loans, including how the bank defines impaired or non-performing, restructured and returned-to-performing (cured) loans as well as explanations of loan forbearance policies.	93%	83%	100%	100%	100%	
28. Provide a reconciliation of the opening and closing balances of non-performing or impaired loans in the period and the allowance for loan losses.	70%	33%	100%	83%	100%	
29. Provide a quantitative and qualitative analysis of the bank's counterparty credit risk that arises from its derivatives transactions.	74%	58%	100%	45%	100%	
30. Provide qualitative information on credit risk mitigation, including collateral held for all sources of credit risk and quantitative information where meaningful.	61%	50%	100%	45%	100%	

### **Summary of survey results: Other risks**

	All	Europe	U.K.	U.S.	Canada
Other risks Percentage of banks that plan to meet recommendation for year-end 2013					
31. Describe 'other risk' types based on management's classifications and discuss how each one is identified, governed, measured and managed. In addition to risks such as operational risk, reputational risk, fraud risk and legal risk, it may be relevant to include topical risks such as business continuity, regulatory compliance, technology, and outsourcing.	94%	92%	100%	86%	100%
32. Discuss publicly known risk events related to other risks, including operational, regulatory compliance and legal risks, where material or potentially material loss events have occurred. Such disclosures should concentrate on the effect on the business, the lessons learned and the resulting changes to risk processes already implemented or in progress	87%	75%	100%	100%	100%

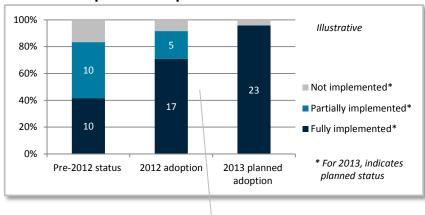
# Section 2

# Banks' self-assessment results by recommendation

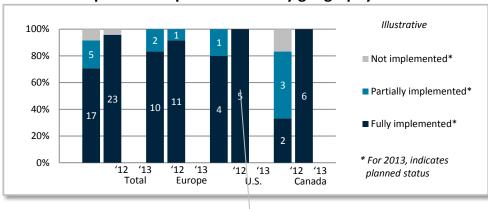
### **Presentation of survey results**

• Survey results for each of the EDTF's 32 recommendations are presented as follows:

### **Current and planned implementation of recommendation**



### Current and planned implementation by geography



Indicates overall progress by comparing implementation rates before the release of the EDTF report, for 2012 year-end and plans for 2013 year-end

Indicates progress by geography comparing implementation rates for 2012 year-end and plans for 2013 year-end

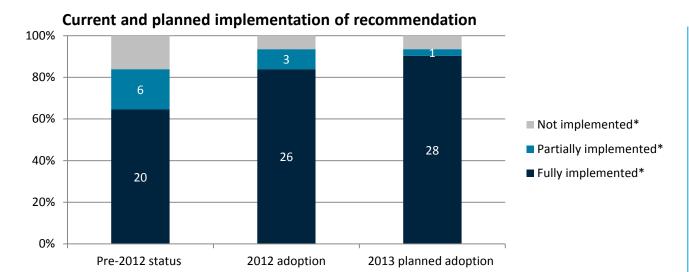
### Note:

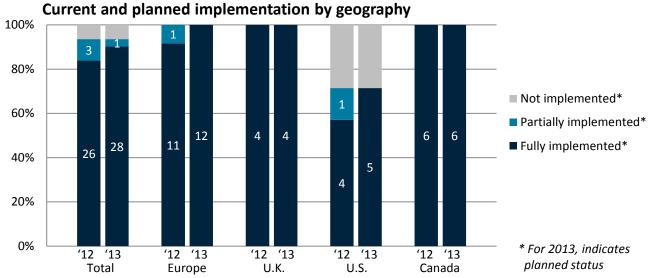
- Implementation rate is defined as the ratio of the number of banks that either implemented or plan to implement
  a recommendation, to the total number of respondents
- Geographical breakouts are shown only where four or more participants existed for a given region.
- Where banks indicated that recommendations were not applicable to their business, responses were excluded from the results.

# Section 2.1

# **General recommendations**

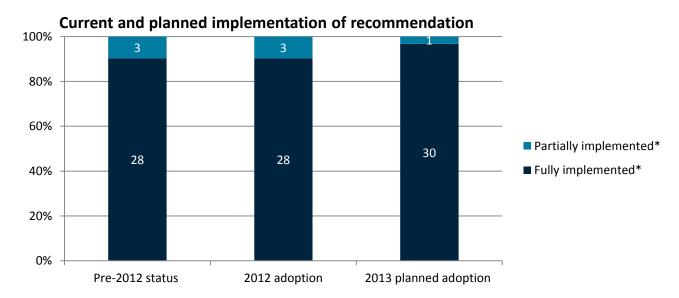
**Recommendation 1:** Present all related risk information together in any particular report. Where this is not practicable, provide an index or an aid to navigation to help users locate risk disclosures within the bank's reports.



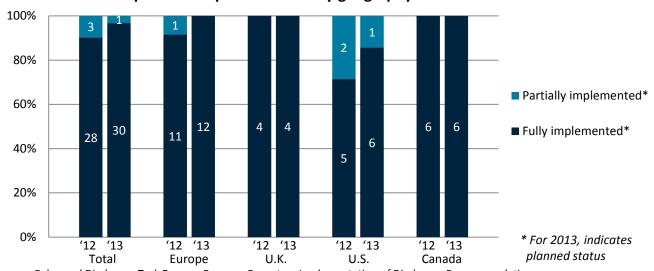


- For 2012 year-end, 84% of the participants reported that they disclosed risk information together within the Annual Report.
- By 2013 year-end, all participating banks from Europe, the U.K., and Canada plan on having implemented this recommendation. This will increase the implementation rate to 90% by 2013 year-end.
- All six participating Canadian banks and all four participating U.K. banks had provided their risk information in one particular report prior to 2012 year-end disclosures.
- Examples included a granular index by broad risk category and subcategories of risk with page references to the Annual Report and Pillar 3 report.

# **Recommendation 2:** Define the bank's risk terminology and risk measures and present key parameter values used.



### Current and planned implementation by geography



- For 2012 year-end, 90% of participants disclosed its risk terminology, measures and described key parameter values used in risk estimates. All of these institutions indicated they had disclosed this information prior to 2012 year-end.
- On a relative basis, U.K., Canadian, and European respondents had a higher implementation rate than U.S. participants through 2012 year-end.
- Two of the three banks that had not fully implemented the recommendation plan on doing so for 2013 year-end results.
- Disclosure examples provided a narrative describing key risk measures, tools and definitions used by risk type (e.g., VaR) and across risk types (e.g., RWA).

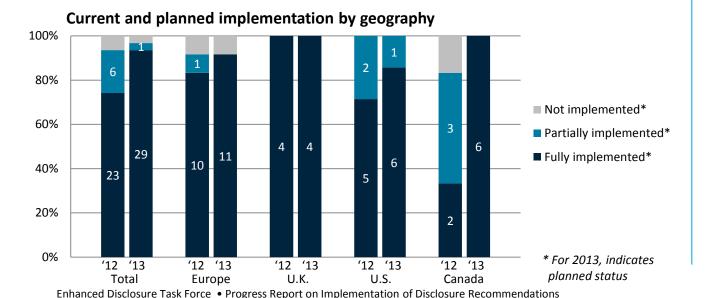
Pre-2012 status

**Recommendation 3:** Describe and discuss top and emerging risks, incorporating relevant information in the bank's external reports on a timely basis. This should include quantitative disclosures, if possible, and a discussion of any changes in those risk exposures during the reporting period.

# Current and planned implementation of recommendation 100% 80% 60% 12 Not implemented\* Partially implemented\* 20% 14 20% 14

2013 planned adoption

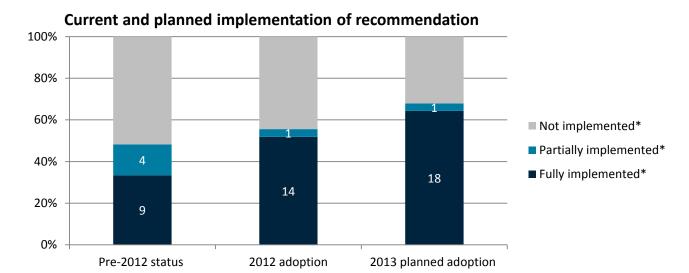
2012 adoption

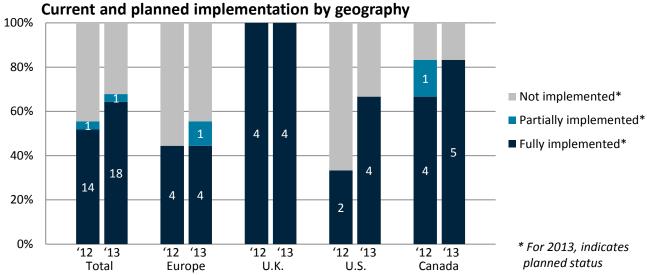


- For 2012 year-end, 74% of participants discussed top and emerging risks in their disclosures. Nine institutions added this information to their Annual Reports or other reports such as Pillar 3 for 2012 year-end, after the release of the EDTF report.
- U.K., European and U.S. participants showed relatively high implementation rates for 2012 year-end at 100%, 83% and 71%, respectively. This compares to a 33% implementation rate by Canadian banks.
- The planned implementation rate of the participant group is expected to be 94% for 2013 year-end.
- Implementers provided management's discussion of material risks affecting the bank, the potential impact on the bank's results and the approach followed to manage these risks. Some banks also provided references to other relevant disclosures and supported the narrative with quantitative information when appropriate.

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**Recommendation 4:** Once the applicable rules are finalised, outline plans to meet each new key regulatory ratio, e.g., the net stable funding ratio, liquidity coverage ratio and leverage ratio and, once the applicable rules are in force, provide such key ratios.



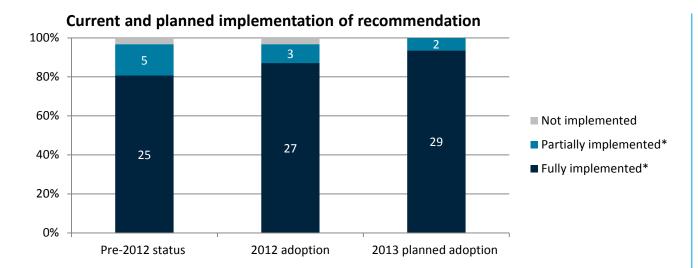


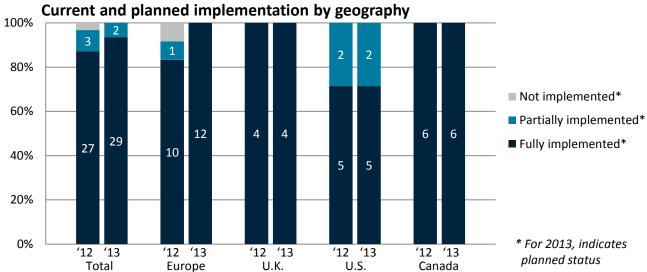
- For 2012 year-end, 52% of participants had implemented the recommendation to describe their plans to meet new regulatory ratios. This represents an increase from 33% of participants that disclosed this information prior to the release of the EDTF report.
- U.K. and Canadian banks showed a higher percentage of implementation than their U.S. and European peers for both 2012 and 2013 year-end.
- For 2013 year-end, an additional three U.S. and Canadian banks are planning to implement this recommendation, which would increase the implementation rate to 64%.
- The uncertainty around the implementation of the LCR and NSFR in each jurisdiction has driven many banks to delay their disclosure of these ratios and related information until rules are finalised by their national regulators.

### Section 2.2

# Risk governance and risk management strategies/business model

**Recommendation 5:** Summarise prominently the bank's risk management organisation, processes and key functions.

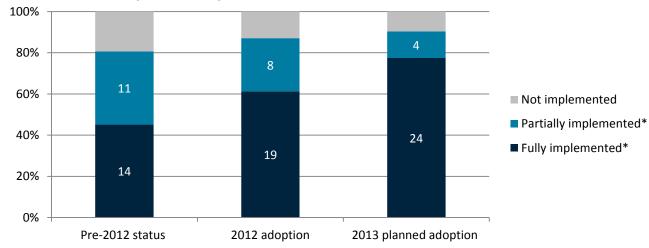




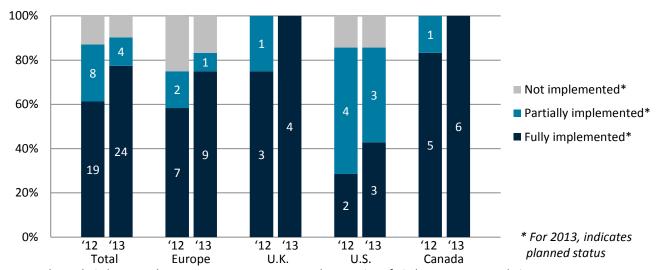
- For 2012 year-end, all but four banks reported that they had fully implemented the recommendation to summarise their risk management organisation, processes and key functions. However, 81% of participants were already disclosing this information prior to 2012 year-end, including all U.K. and Canadian banks
- For 2013 year-end, two of the four remaining banks plan to implement the recommendation in full, bringing to implementation rate to 93%.
- Implementers provided a description of the risk management governance, processes and functions including the Board, management committees, and risk management across the three lines of defence.
- Some banks also supported this narrative with an organizational chart summarizing key risk management committees and positions across the bank.

**Recommendation 6:** Provide a description of the bank's risk culture, and how procedures and strategies are applied to support the culture.

### **Current and planned implementation of recommendation**

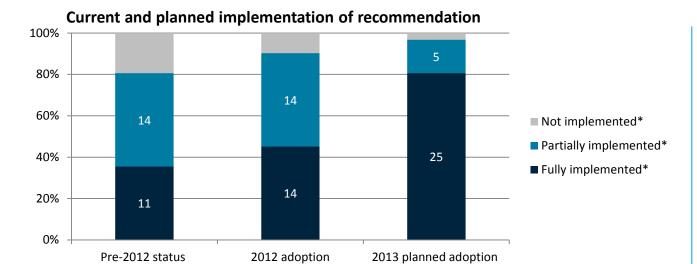


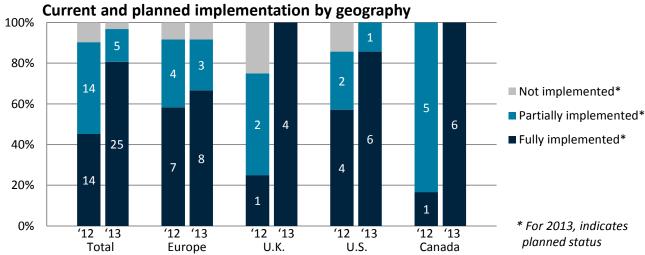
### Current and planned implementation by geography



- For 2012 year-end, 61% of participants provided a description of their risk culture and how procedures and strategies were applied to support this culture. This represents an increase in the implementation rate of 16% from the prior year.
- U.K. and Canadian participants had a higher relative percentage of reported implementation among the participant group for both 2012 yearend and 2013 year-end.
- For 2013 year-end, five additional banks plan to implement the recommendation, increasing the implementation rate of the group to 77%.
- Disclosure examples included a description of the bank's risk culture and how the key components of the bank's risk management framework serve to support this culture.

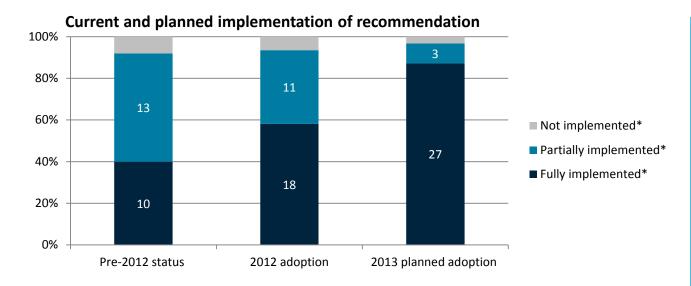
**Recommendation 7:** Describe the key risks that arise from the bank's business models and activities, the bank's risk appetite in the context of its business models and how the bank manages such risks. This is to enable users to understand how business activities are reflected in the bank's risk measures and how those risk measures relate to line items in the balance sheet and income statement.

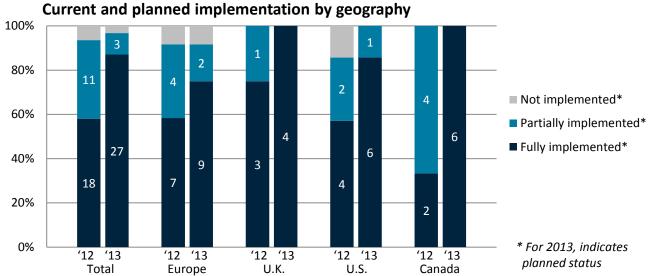




- For year-end 2012, 45% of banks reported that they had implemented the recommendation to describe key risks and the associated risk management process. Three of these banks implemented the recommendation starting in 2012 yearend, after the release of the EDTF report.
- Banks from continental Europe and the U.S. showed a higher implementation rate for 2012 year-end than participants from other regions.
- Eleven additional participants have indicated plans to implement the recommendation for 2013 year-end, bringing the implementation rate to 81%. Notably, all U.K. and Canadian participants plan to implement the recommendation by 2013 year-end.
- Implementers provided a description of key risks faced by the bank and a linkage to the business activities that originated those risks, which was supported by a graphical or tabular representation that included quantitative information.

**Recommendation 8:** Describe the use of stress testing within the bank's risk governance and capital frameworks. Stress testing disclosures should provide a narrative overview of the bank's internal stress testing process and governance.



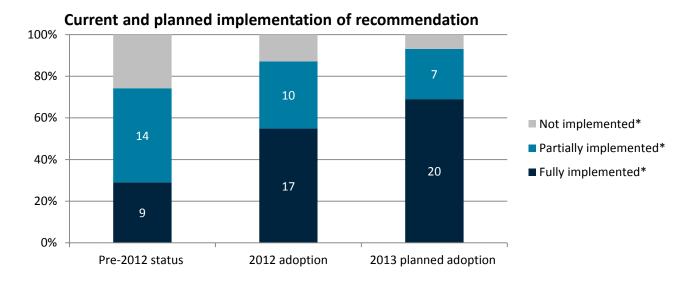


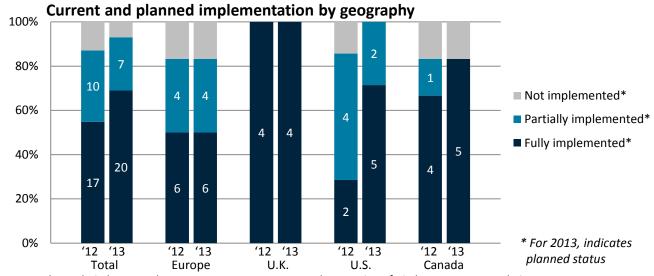
- Through 2012 year-end, 58% of participants disclosed information on the use of stress testing, as well as an overview of the bank's internal stress testing process and governance. Eight banks implemented this practice after the release of the EDTF report.
- Of the group that implemented the recommendation, U.K. banks showed a higher relative percentage of implementation than banks from other regions for 2012 year-end.
- For 2013 year-end, an additional nine banks plan to implement the recommendation. All U.K. and Canadian banks plan to implement the recommendation by 2013 year-end.
- •Disclosure examples included a description of the components of the stress testing framework, including key roles and responsibilities of the Board and management. Starting in 2013, U.S. systemically important institutions will provide quantitative and qualitative disclosures of their enterprise-wide stress testing process and results.

# Section 2.3

# Capital adequacy and risk-weighted assets

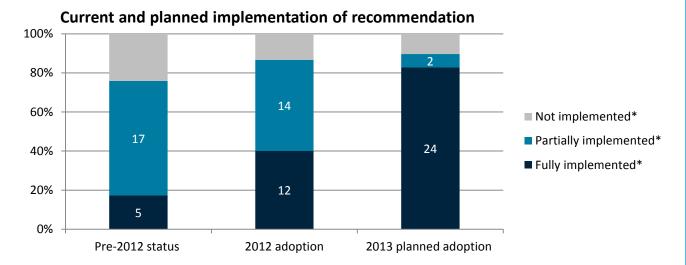
**Recommendation 9:** Provide minimum Pillar 1 capital requirements, including capital surcharges for G-SIBs and the application of counter-cyclical and capital conservation buffers or the minimum internal ratio established by management.

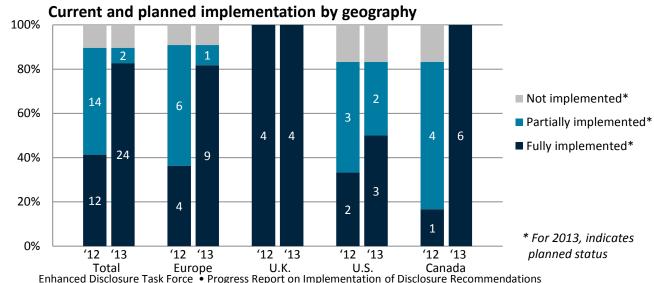




- For 2012 year-end, 59% of participants provided Pillar 1 minimum capital requirements and other applicable buffers or a minimum internal target ratio. Nine banks from this group disclosed this information after the release of the EDTF report.
- On a relative basis, U.K and Canadian banks show higher implementation rates than European and U.S. banks for both 2012 and 2013 year-end.
- For 2013 year-end, banks from the U.S. and Canada plan to make progress towards full implementation, which will translate to an overall 69% implementation rate.
- The rules on G-SIB capital surcharges and capital buffers under Basel III have not been finalised by national regulators. Basel III and G-SIB buffer rules are currently expected to be effective starting in 2014 and 2016, respectively both in the U.S. and in Europe.

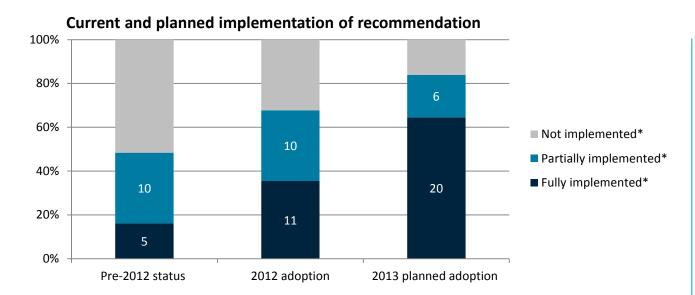
**Recommendation 10**: Summarise information contained in the composition of capital templates implemented by the Basel Committee to provide an overview of the main components of capital, including capital instruments and regulatory adjustments. A reconciliation of the accounting balance sheet to the regulatory balance sheet should be disclosed.

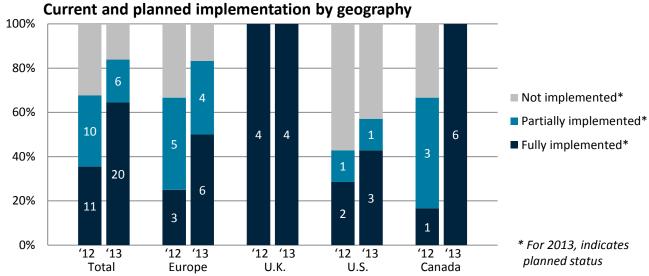




- Through 2012, 41% of participants disclosed capital composition information as per the Basel Committee templates and provided a reconciliation of accounting to regulatory balance sheet. The disclosure rate prior to the release of the EDTF report was 17%.
- U.K. and European ex. U.K. participants showed a higher implementation rate for 2012 year-end, which is consistent with the more advanced state of Basel II implementation in the EU vs. the U.S. and Canada.
- For 2013 year-end, an additional twelve participants indicated plans to implement the recommendation, increasing the overall implementation rate to 83%. All U.K. and Canadian participants plan to fully implement this recommendation for 2013 year-end.
- Some banks have expressed a preference to update their disclosures only after Basel III rules are finalised and effective in their respective jurisdictions.

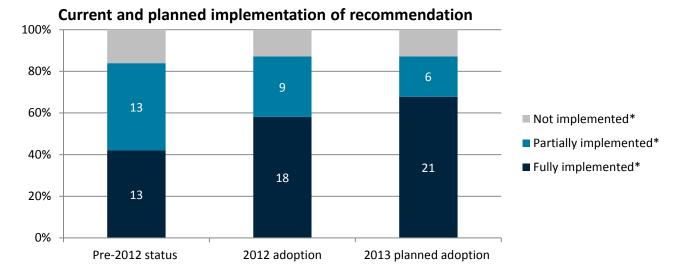
**Recommendation 11:** Present a flow statement of movements since the prior reporting date in regulatory capital, including changes in common equity tier 1, tier 1 and tier 2 capital.

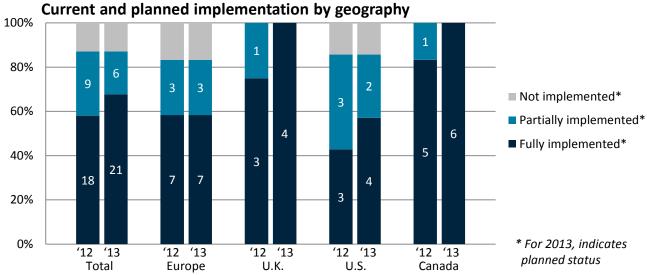




- For 2012 year-end, 35% of participants reported that they provided a flow statement of movement in regulatory capital components.
- Implementation rates across Europe ex. U.K., the U.S., and Canada were somewhat similar through 2012 yearend. While these regions show increases in implementation rates for 2013 year-end, all Canadian participants plan on implementing the recommendation.
- For 2013 year-end, the number of participants planning to implement this recommendation is increasing to 20, resulting in an implementation rate of 65%.
- Similar to recommendations 9 and 10, some banks have expressed a preference to disclose this type of capital information once Basel III rules are finalised in their jurisdiction.
- Some banks have not yet made a decision on how or whether to implement the recommendation.

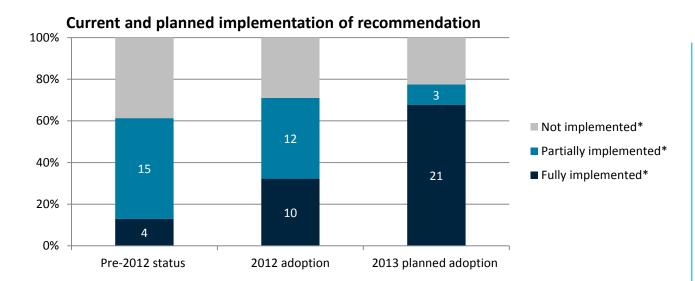
**Recommendation 12:** Qualitatively and quantitatively discuss capital planning within a more general discussion of management's strategic planning, including a description of management's view of the required or targeted level of capital and how this will be established.



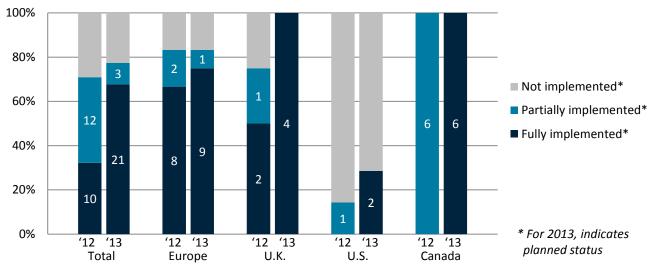


- As of 2012, 58% of participants provided a discussion on capital planning, including strategic planning as recommended by the EDTF. The implementation rate among participants increased 16% after the release of the EDTF report.
- Of the group that disclosed capital planning information as recommended, U.K. and Canadian banks showed a higher percentage of implementation, closely followed by European ex. U.K. banks.
- For 2013 year-end, an additional three banks, from the U.K., U.S., and Canada, respectively, are planning to disclose capital planning information as recommended by the EDTF. The planned implementation rate for 2013 year-end is expected to be 68%.
- Implementers provided a discussion of management's strategic plans and actions and the linkages of that strategy to capital levels and capital distribution plans.

**Recommendation 13:** Provide granular information to explain how risk-weighted assets (RWAs) relate to business activities and related risks.

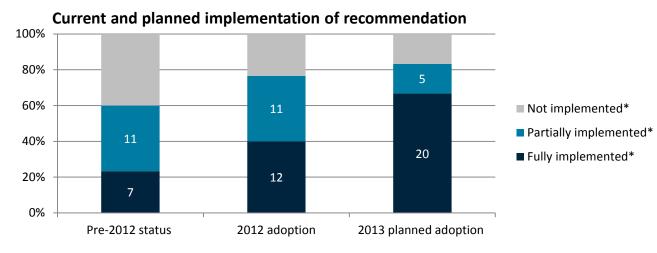


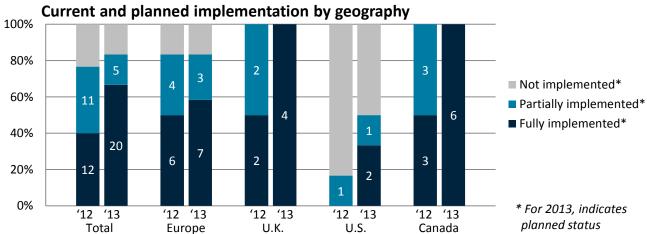
### Current and planned implementation by geography



- Only four banks provided disclosures that explained the relationship between RWAs and business activities prior to 2012 year-end.
- After the release of the EDTF report, six U.K. and European ex. U.K. banks disclosed this information in their Annual Reports or other reports such as Pillar 3, resulting in a 32% implementation rate.
- For 2013 year-end, the implementation rate will more than double as eleven banks across all regions plan to implement this RWA recommendation, resulting in an implementation rate of 68%. The planned implementation rate of U.K. and Canadian banks for year-end 2013 is 100%.
- Implementers disclosed, in tabular form, a breakdown of RWA by major risk category and sub-portfolios, as well as by Basel II approach (i.e., AIRB vs. Standardised) for each line of business.

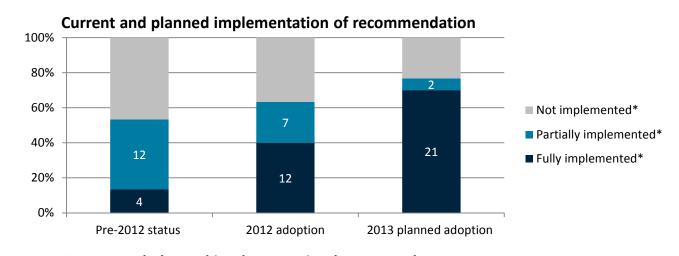
**Recommendation 14:** Present a table showing the capital requirements for each method used for calculating RWAs for credit risk, including counterparty credit risk, for each Basel asset class as well as for major portfolios within those classes. For market risk and operational risk, present a table showing the capital requirements for each method used for calculating them. Disclosures should be accompanied by additional information about significant models used, e.g., data periods, downturn parameter thresholds and methodology for calculating loss given default (LGD).

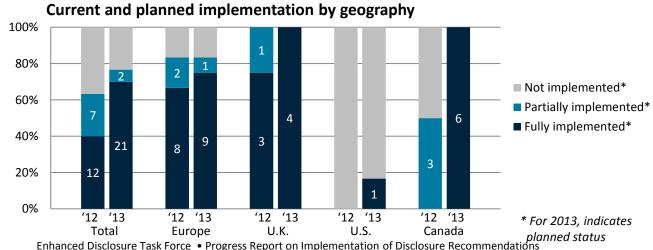




- For 2012 year-end, 40% of participants disclosed capital requirements by method, risk type, Basel asset class and major portfolios within those classes.
   This represents five additional banks after the release of the EDTF report.
- European banks, including U.K. participants, represent two thirds of the implementing group for year-end 2012.
- In the U.S., banks subject to Basel II have yet to exit parallel run. In addition, rules pertaining to revised Standardised and Advanced Approaches have not been finalised. Some U.S. participants indicated their plans to implement this recommendation upon exiting the Basel II parallel run.
- For 2013 year-end, an additional eight banks across all regions plan to implement this recommendation, increasing the implementation rate to 67%.

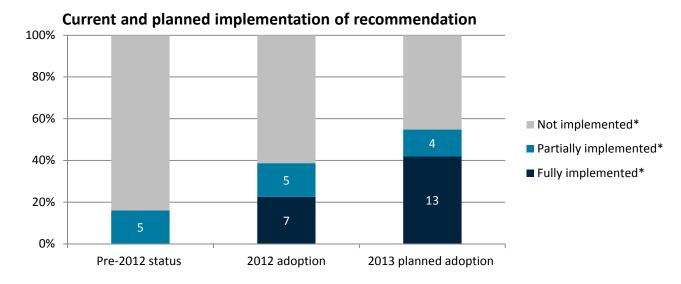
**Recommendation 15:** Tabulate credit risk in the banking book showing average probability of default (PD) and LGD as well as exposure at default (EAD), total RWAs and RWA density for Basel asset classes and major portfolios within the Basel asset classes at a suitable level of granularity based on internal ratings grades. For non-retail banking book credit portfolios, internal ratings grades and PD bands should be mapped against external credit ratings and the number of PD bands presented should match the number of notch-specific ratings used by credit rating agencies.

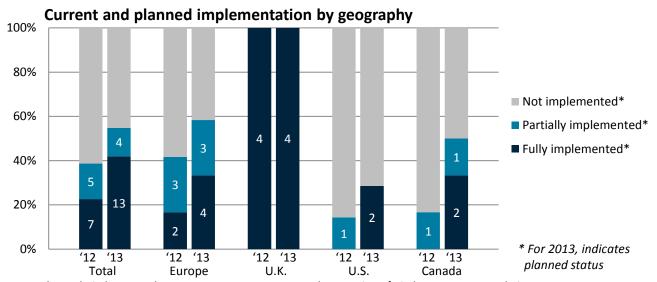




- For 2012 year-end, 40% of participants reported that they provided average PD, LGD, EAD, RWA and RWA density information for credit exposures as recommended.
- Eleven out of the twelve Implementers were either U.K. and Continental European banks. Most U.K. and European participants subject to Basel II were subject to a similar disclosure requirement under Pillar 3.
- For 2013 year-end, an additional nine banks, predominantly headquartered in Canada, plan to implement the recommendation. The resulting implementation rate for the group is expected to increase to 70%.
- Some U.S. participants indicated plans to disclose additional information in line with this recommendation once they exit Basel II parallel run and/or Basel III rules are finalised.

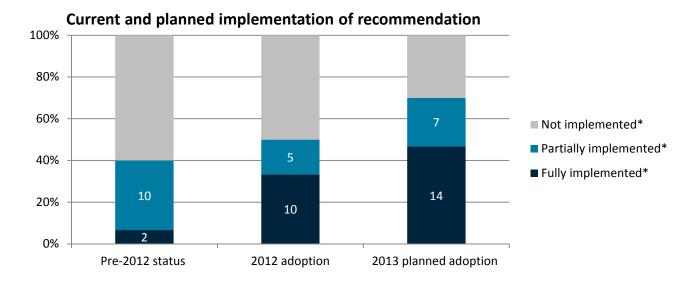
# **Recommendation 16:** Present a flow statement that reconciles movements in RWAs for the period for each RWA risk type.

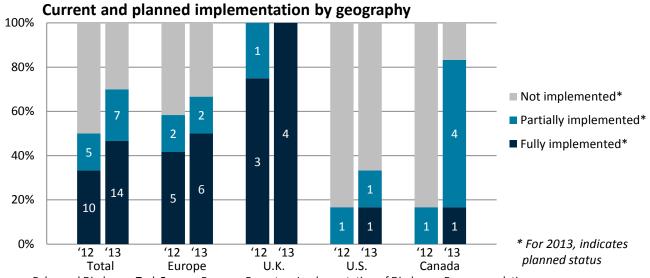




- For 2012 year-end, seven participants reported that they disclosed a flow statement reconciling RWA movements for the period. This represents an implementation rate of 23%, all of which took place after the release of the EDTF report. U.K. banks represented four of the seven banks implementing this recommendation for year-end 2012.
- For 2013 year-end, an additional six banks across all regions plan to implement this recommendation, raising implementation rate to 42%.
- Some banks indicated plans to provide qualitative disclosures on RWA drivers explaining major changes. Other banks are still evaluating whether to disclose this type of RWA information for 2013 year-end.
- Implementers provided tabular RWA reconciliations for credit and market risk, including a breakdown of counterparty credit risk RWA. Some disclosures also included a breakdown by geography or line of business.

**Recommendation 17:** Provide a narrative putting Basel Pillar 3 back-testing requirements into context, including how the bank has assessed model performance and validated its models against default and loss.

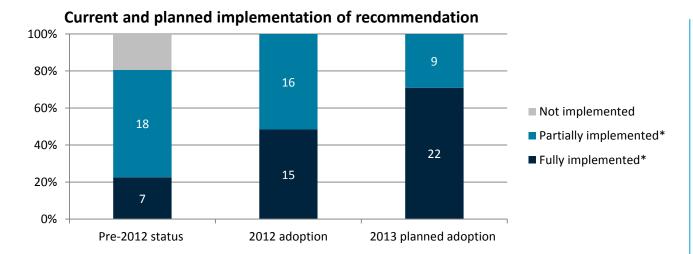


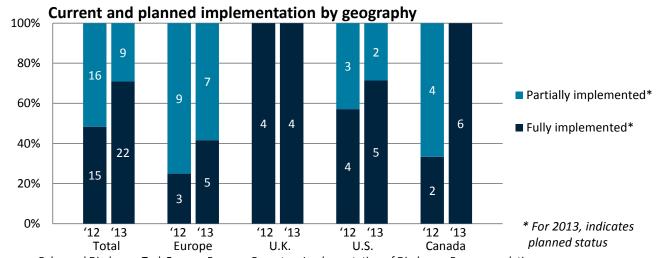


- For 2012 year-end, 33% of participants provided a narrative putting Basel Pillar 3 back-testing requirements into context. Of this group, all but two began disclosing this information after the release of the EDTF report.
- U.K. and European ex. U.K. participants represented the majority of Implementers and showed implementation rates of 75% and 42%, respectively.
- By 2013 year-end, an additional four banks, one from each main region, plan to implement the recommendation.
- Some U.S. participants indicated plans to disclose additional information in line with this recommendation once they exit Basel II parallel run and/or Basel III rules are finalised.
- Some Canadian banks are targeting 2014 year-end for full implementation of this disclosure, and plan to partially disclose this information for 2013 yearend.

# Section 2.4 **Liquidity**

**Recommendation 18:** Describe how the bank manages its potential liquidity needs and provide a quantitative analysis of the components of the liquidity reserve held to meet these needs, ideally by providing averages as well as period-end balances. The description should be complemented by an explanation of possible limitations on the use of the liquidity reserve maintained in any material subsidiary or currency.



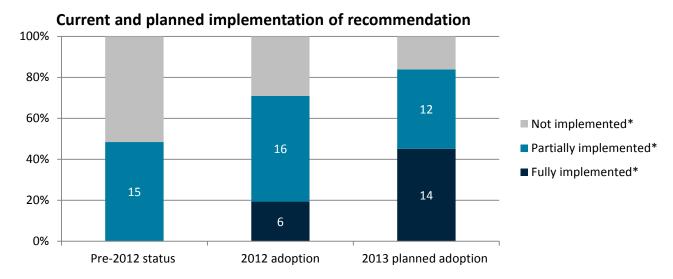


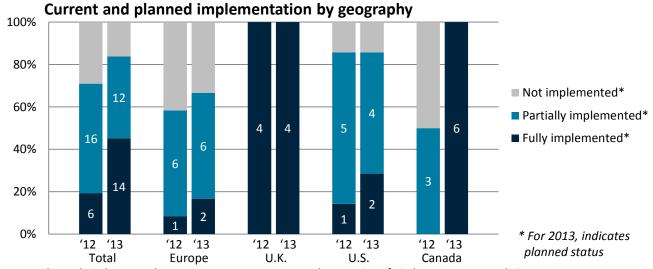
- For 2012 year-end, 48% of participants reported that they have implemented this recommendation, with the U.K. and the U.S. participants showing the highest implementation rates.
- The number of banks providing liquidity management information as recommended by the EDTF more than doubled since the release of the EDTF report.
- For 2013 year-end, seven more participants indicated plans to implement the recommendation, including all Canadian participants. The resulting 2013 year-end implementation rate is expected to be 71%. All remaining participants plan to disclose liquidity management information in a way that is at least partially in line with the EDTF recommendation.
- Implementers described their liquidity management framework and provided a tabular breakdown of the components of the liquidity reserve.

# Section 2.5

# **Funding**

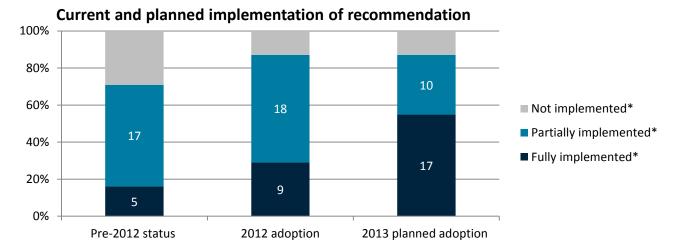
**Recommendation 19:** Summarise encumbered and unencumbered assets in a tabular format by balance sheet categories, including collateral received that can be rehypothecated or otherwise redeployed. This is to facilitate an understanding of available and unrestricted assets to support potential funding and collateral needs.

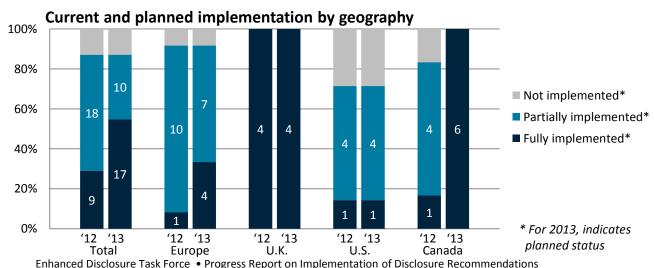




- None of the participants disclosed asset encumbrance information as recommended prior to year-end 2012. After the release of the EDTF report, six participants, including all four U.K. Banks, implemented the recommendation in the 2012 yearend disclosures, resulting in a 19% implementation rate.
- For 2013 year-end, the planned implementation rate should be 45%, driven by implementation by eight additional banks, six of which are from Canada.
- Some banks indicated they are still evaluating whether they would implement this recommendation based on discussions with senior management and business lines.
- Implementers provided a tabular breakdown of on and off-balance sheet encumbered and unencumbered assets by category, supported by a narrative description.

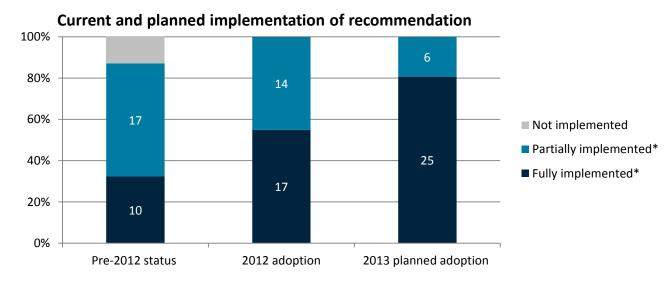
**Recommendation 20:** Tabulate consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity at the balance sheet date. Present separately (i) senior unsecured borrowing (ii) senior secured borrowing (separately for covered bonds and repos) and (iii) subordinated borrowing. Banks should provide a narrative discussion of management's approach to determining the behavioural characteristics of financial assets and liabilities.

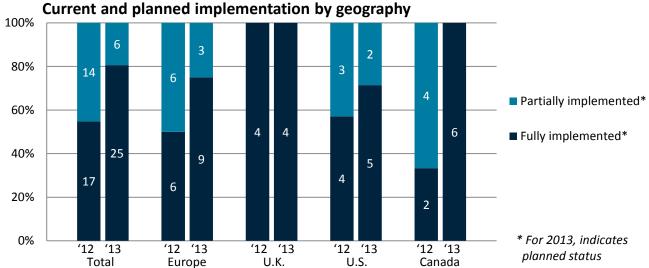




- For year-end 2012, nine participants reported that they tabulated assets, liabilities and off-balance sheet commitments as recommended, resulting in a 29% implementation rate. Four of these implementing participants were U.K. banks.
- Eighteen participants or 58% provided a tabular representation of contractual maturity information that partially follows the EDTF recommendation for 2012 yearend. Most of these banks disclosed liabilities and/or off-balance sheet commitments information in tabular form.
- For 2013 year-end, an additional eight banks, five of them from Canada, plan to fully implement this recommendation, resulting in a planned implementation rate of 55%.
- Some banks indicated they are still evaluating whether to implement this recommendation. Others indicated that a full table of assets and liabilities may include proprietary information for certain line items.

**Recommendation 21:** Discuss the bank's funding strategy, including key sources and any funding concentrations, to enable effective insight into available funding sources, reliance on wholesale funding, any geographical or currency risks and changes in those sources over time.



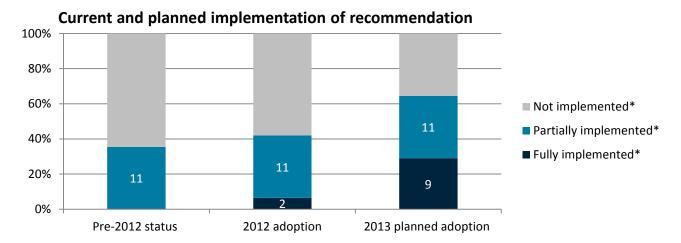


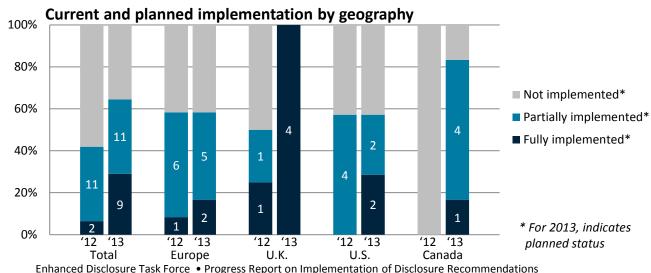
- For 2012 year-end, 55% of participants discussed their funding strategy as recommended by the EDTF. This represents an increase from 32% prior to the release of the EDTF report.
- U.K. and U.S. participants showed the highest implementation rates for 2012 year-end at 100% and 57%, respectively.
- For 2013 year-end, an additional eight banks plan to implement the recommendation, resulting in a 81% implementation rate.
- All Canadian participants plan to fully implement the recommendation for 2013 year-end while participants from Europe ex. U.K. and the U.S. plan to make progress as well.
- Implementers provided a narrative description of funding sources and concentrations, including reliance on wholesale funding. These disclosures also included quantitative information on composition and maturities of external funding sources.

# Section 2.6

# **Market risk**

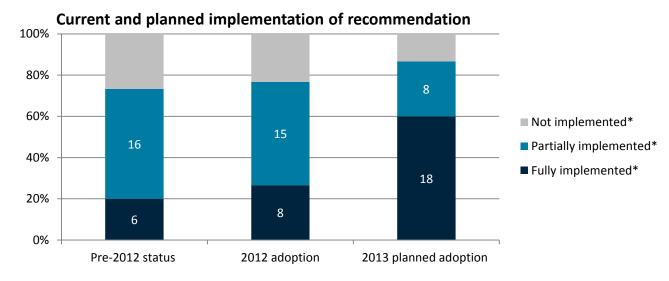
**Recommendation 22:** Provide information that facilitates users' understanding of the linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures (using the bank's primary risk management measures such as Value at Risk (VaR)) and non-traded market risk disclosures such as risk factor sensitivities, economic value and earnings scenarios and/or sensitivities.

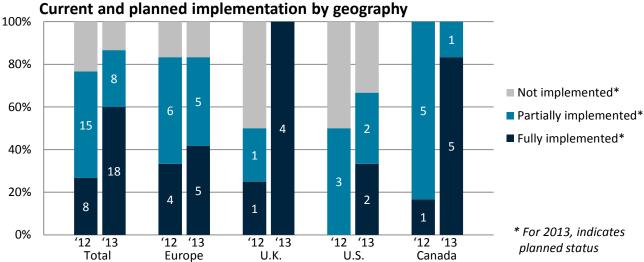




- None of the participants had disclosed this type of information prior to 2012 year-end. After the release of the EDTF report, one U.K. and one European ex. U.K. participant provided information linking line items on the financial statements with traded and non-traded market risk disclosures as recommended, resulting in an implementation rate of 6%.
- The planned implementation rate for 2013 year-end is 29%, reflecting implementation plans by seven additional banks across regions.
- Some banks indicated they do not plan to disclose information linking financial statement line items to traded and nontraded market risk disclosures.
- Implementers described metrics used to measure market risk exposures and provided a breakdown of asset and liability balances subject to market risk measured using VaR and non-VaR measures.

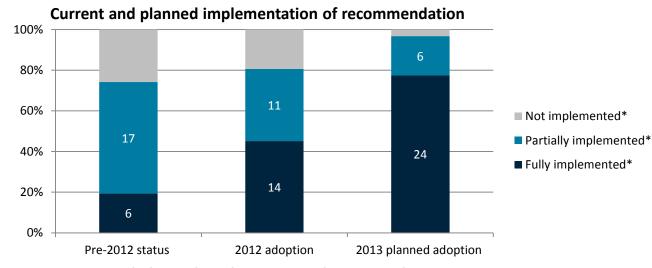
**Recommendation 23:** Provide further qualitative and quantitative breakdowns of significant trading and nontrading market risk factors that may be relevant to the bank's portfolios beyond interest rates, foreign exchange, commodity and equity measures.

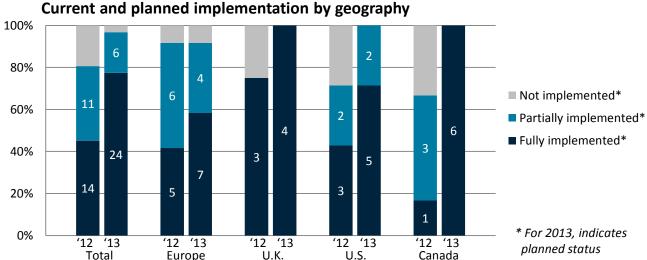




- For 2012 year-end, 27% of banks reported that they provided breakdowns of significant risk factors relevant to their portfolios as recommended. Six of these eight banks already disclosed this information prior to the release of the EDTF report.
- For 2013 year-end, the planned implementation rate would increase to 60% due to the implementation of the recommendation by banks from each region depicted, notably the U.K. and Canada.
- Some U.S. banks indicated that certain market risk related items will be disclosed once Basel III rules are finalised.
- Other banks indicated plans to focus only on qualitative disclosures as it related to this recommendation and/or that quantitative breakdowns as recommended will be implemented on the basis of materiality.

**Recommendation 24:** Provide qualitative and quantitative disclosures that describe significant market risk measurement model limitations, assumptions, validation procedures, use of proxies, changes in risk measures and models through time and descriptions of the reasons for back-testing exceptions, and how these results are used to enhance the parameters of the model.





- For 2012 year-end, fourteen participants provided disclosures on market risk measurement as recommended, resulting in a 45% implementation rate. This represents an increase of 26% since the release of the EDTF report.
- Three out of the four U.K. participants included this information in their 2012 year-end disclosures.
- For 2013 year-end, an additional ten banks plan to implement this recommendation, increasing the implementation rate to 77%.
- The planned implementation rates for U.K. and Canadian participants are 100%. The U.S. follows with a planned implementation rate of 71%.
- Some banks indicated plans to focus only on qualitative disclosures as it related to this recommendation and/or that quantitative disclosures as recommended will be implemented on the basis of materiality.

**Recommendation 25:** Provide a description of the primary risk management techniques employed by the bank to measure and assess the risk of loss beyond reported risk measures and parameters, such as VaR, earnings or economic value scenario results, through methods such as stress tests, expected shortfall, economic capital, scenario analysis, stressed VaR or other alternative approaches. The disclosure should discuss how market liquidity horizons are considered and applied within such measures.

### **Current and planned implementation of recommendation**



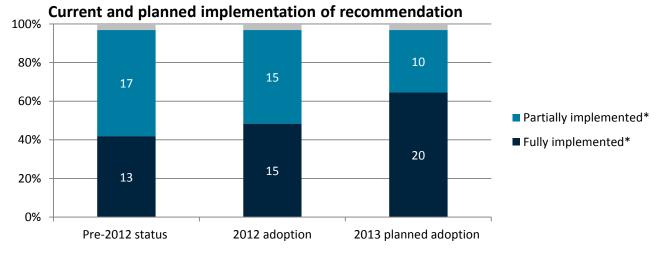
#### Current and planned implementation by geography 100% 80% ■ Not implemented\* 60% ■ Partially implemented\* ■ Fully implemented\* 40% 21 14 5 20% 0% \* For 2013, indicates '12 '13 '12 '13 '12 '13 **'12 '13 '12 '13** planned status Total Europe U.S. Canada U.K. Enhanced Disclosure Task Force • Progress Report on Implementation of Disclosure Recommendations

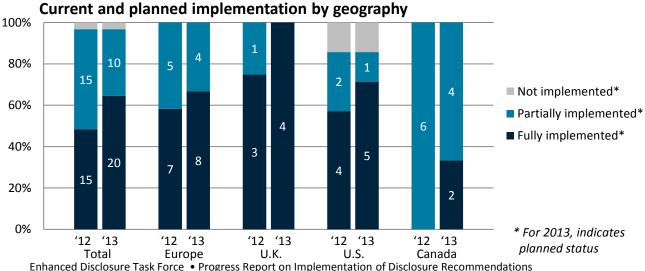
- For 2012 year-end, 45% of participants described tail risk management approaches in their disclosures as recommended by the EDTF. This compares to 29% of participants that provided this information prior to the release of the EDTF report.
- Information such as the use of scenarios, shocks and stress testing was at least partially disclosed by 94% of the participants for 2012 year-end.
- Year-end 2012 implementation rates are the highest for U.K. and U.S. banks, at 75% and 57%, respectively.
- For 2013 year-end, seven additional participants plan to implement this recommendation, increasing the implementation rate to 68%. Five of the seven new Implementers are Canadian banks.

# Section 2.7

# **Credit risk**

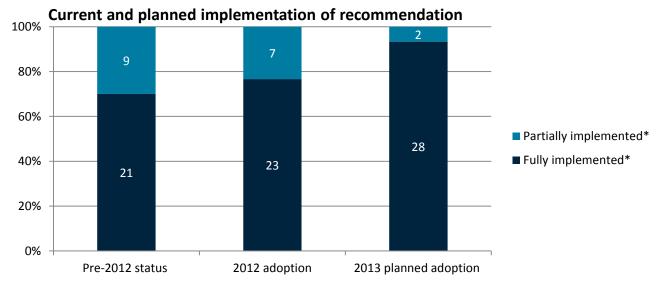
**Recommendation 26:** Provide information that facilitates users' understanding of the bank's credit risk profile, including any significant credit risk concentrations. This should include a quantitative summary of aggregate credit risk exposures that reconciles to the balance sheet, including detailed tables for both retail and corporate portfolios that segments them by relevant factors. The disclosure should also incorporate credit risk likely to arise from off-balance sheet commitments by type.



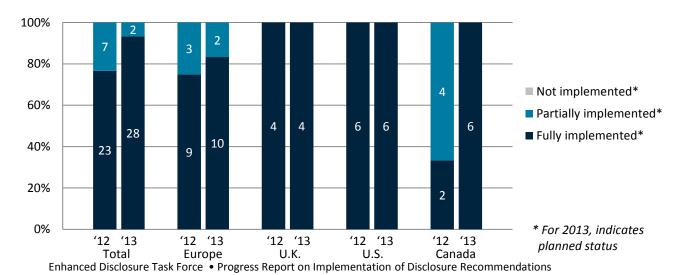


- Through 2012, 48% of banks reported that they disclosed information on credit risk exposures as recommended.
- All but one participant have disclosed credit risk exposure information that is at least partially in line with the EDTF recommendation for each time period depicted.
- Year-end 2012 implementation rates were similar for European ex. U.K., U.K., and U.S. participants.
- For year-end of 2013, the planned implementation rate will increase to 65%, driven by five additional banks across the U.K., Europe ex. U.K., the U.S. and Canada.
- Implementers disclosed tabular breakdowns of credit exposure information by exposure type, geography, obligor rating category, obligor type, and type of credit mitigation.

**Recommendation 27:** Describe the policies for identifying impaired or non-performing loans, including how the bank defines impaired or non-performing, restructured and returned-to-performing (cured) loans as well as explanations of loan forbearance policies.

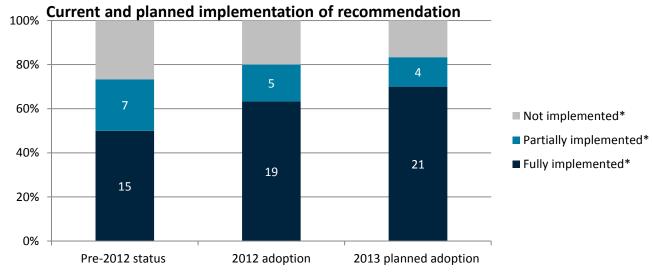


### Current and planned implementation by geography

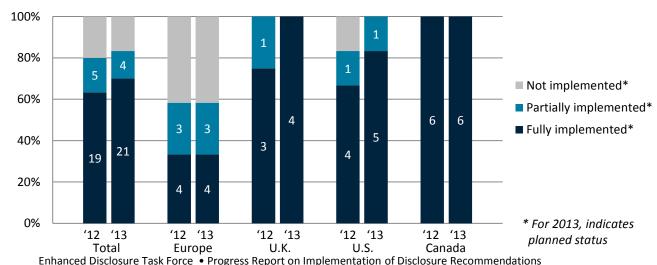


- As of 2012, twenty three banks reported that they described their policies and definitions for impaired loans as recommended by the EDTF, resulting in a 79% implementation rate. Two banks implemented this recommendation after the EDTF report was released.
- All seven banks that had not fully implemented the recommendation for year-end 2012 disclosed impaired or non-performing loans prior in a way that was partially aligned to the EDTF recommendation.
- U.S. banks are required to disclose impaired or non-performing loan information in reporting to the SEC, which is reflected in their 100% implementation rate.
- For 2013 year-end, an additional five banks plan to implement this recommendation, increasing the implementation rate of the group to 93%.

**Recommendation 28:** Provide a reconciliation of the opening and closing balances of non-performing or impaired loans in the period and the allowance for loan losses. Disclosures should include an explanation of the effects of loan acquisitions on ratio trends, and qualitative and quantitative information about restructured loans.

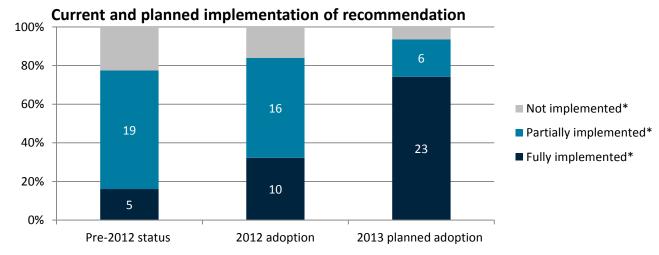


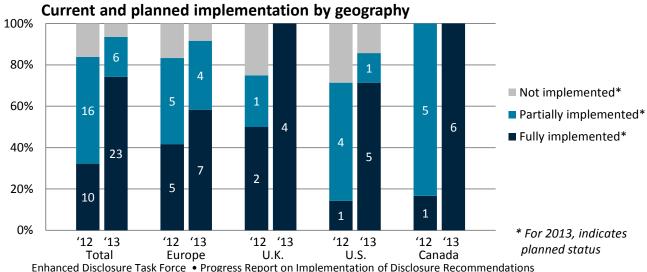
### **Current and planned implementation by geography**



- For year-end 2012, 63% of banks reported that they had fully implemented the recommendation to provide a reconciliation of opening and closing balances of impaired or non-performing loans.
- Of this group, Canadian and U.K. participants showed the highest implementation rates for 2012 yearend at 100% and 75%, respectively.
- For 2013 year-end, one U.K. and one U.S. participant plan to enhance disclosure by including retail exposures, which would be fully in line with the EDTF recommendation. The planned implementation rate for 2013 year-end is 70%.
- Numerous European ex. U.K. banks are evaluating whether to include this information in their future disclosures.
- Some banks have not made a decision on how or whether to implement the recommendation yet.

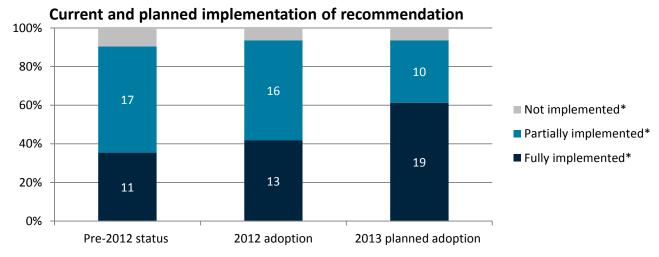
**Recommendation 29:** Provide a quantitative and qualitative analysis of the bank's counterparty credit risk that arises from its derivatives transactions. This should quantify notional derivatives exposure, including whether derivatives are over-the-counter (OTC) or traded on recognised exchanges. Where the derivatives are OTC, the disclosure should quantify how much is settled by central counterparties and how much is not, as well as provide a description of collateral agreements.

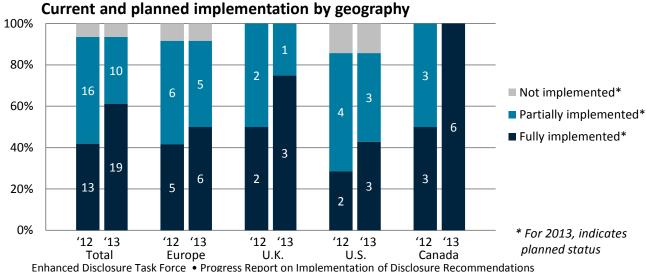




- Ten participants disclosed quantitative and qualitative information on counterparty credit risk exposures from derivatives transactions for 2012 yearend in line with the EDTF recommendations. Of this group that has implemented the recommendation, the majority are participants from Europe and the U.K.
- All but five participants fully or partially disclosed counterparty credit risk information in their year-end 2012 reports.
- For year-end 2013, an additional thirteen banks plan to fully implement the recommendation, which results in a 74% implementation rate.
- Planned implementation rates for U.K. and Canadian banks are 100%, while U.S. end European ex. U.K. banks closely follow with planned implementation rates of 57% and 42%, respectively.

**Recommendation 30:** Provide qualitative information on credit risk mitigation, including collateral held for all sources of credit risk and quantitative information where meaningful. Collateral disclosures should be sufficiently detailed to allow an assessment of the quality of collateral. Disclosures should also discuss the use of mitigants to manage credit risk arising from market risk exposures (i.e. the management of the impact of market risk on derivatives counterparty risk) and single name concentrations.



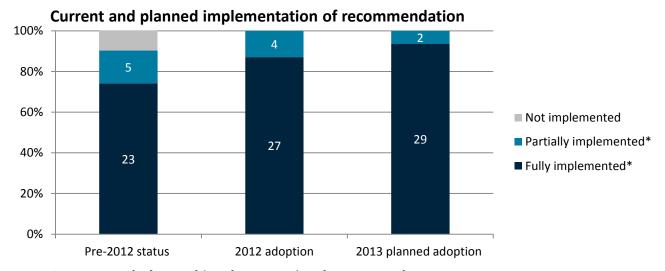


- For year-end 2012, 42% of banks reported that they disclosed credit risk mitigation information as recommended by the EDTF. Two out of these thirteen participants provided this disclosure after the release of the EDTF report.
- U.K. and Canadian participants had slightly higher implementation rates (50%) than European ex. U.K. and U.S. participants, at 42% and 27%, respectively.
- For 2013 year-end, six additional banks plan on fully implementing the recommendation, which would increase the implementation rate of the group to 61%.
- The 2013 planned implementation rate for Canadian participants is 100%. Some European banks indicated that no separate disclosures are planned for OTC derivative exposures, while others indicated they are still evaluating whether to implement this recommendation.

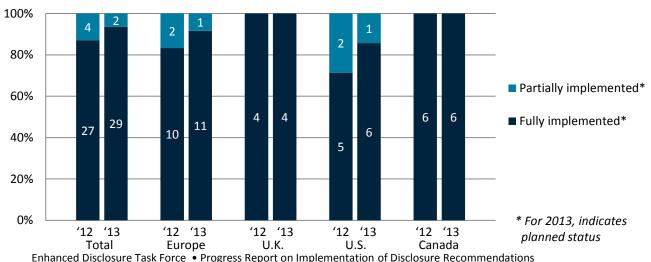
# Section 2.8

# **Other risks**

**Recommendation 31:** Describe 'other risk' types based on management's classifications and discuss how each one is identified, governed, measured and managed. In addition to risks such as operational risk, reputational risk, fraud risk and legal risk, it may be relevant to include topical risks such as business continuity, regulatory compliance, technology, and outsourcing.

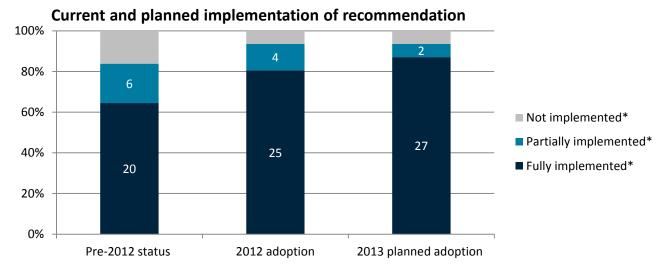


## Current and planned implementation by geography

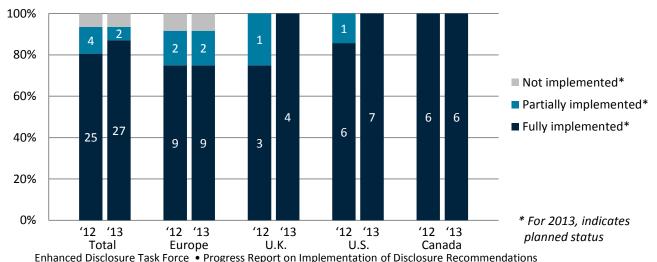


- For year-end 2012, 87% of participants reported that they described other risks and the bank's risk management approach for such risks as recommended by the EDTF.
- All but four of the participants that disclosed this information for 2012 year-end, also disclosed it prior to 2012, indicating the relatively high degree of disclosure existing prior to the EDTF recommendation.
- Implementation rates for 2012 yearend were 100% for both U.K. and Canadian participants.
- For 2013 year-end, two additional banks plan to implement the recommendation, increasing the overall implementation rate to 94%.

**Recommendation 32:** Discuss publicly known risk events related to other risks, including operational, regulatory compliance and legal risks, where material or potentially material loss events have occurred. Such disclosures should concentrate on the effect on the business, the lessons learned and the resulting changes to risk processes already implemented or in progress.



# Current and planned implementation by geography



- For year-end 2012, 81% of banks reported that they disclosed information on risk events related to other risks as recommended by the EDTF. All but five of these participants disclosed this information prior to the release of the EDTF report.
- Implementation rates for year-end 2012 were above 75% for each of the major regions, with Canadian participants at 100%.
- By 2013 year-end, two additional banks from the U.K. and the U.S., respectively, plan to fully implement the recommendation, which would increase the implementation rate to 87%.

# Section 3

# **Results of User Group review**

# An EDTF User Group conducted an independent assessment of the degree of implementation for eight recommendations

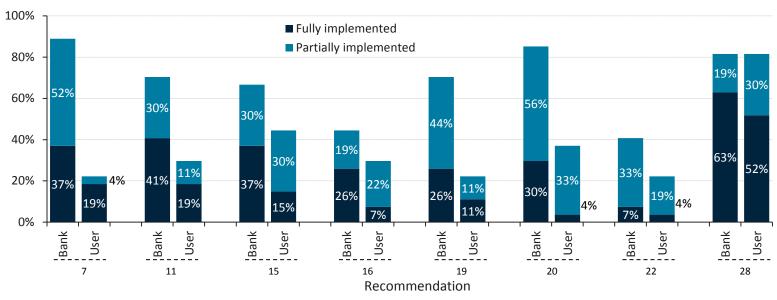
- The User Group, consisting of investor and analyst members of the EDTF, assessed banks' disclosures considering both the "letter" of the recommendations as well as the "spirit" in which they were developed
- Each bank's self-assessment for the eight recommendations as of 2012 year-end was reviewed by members of the
  User Group, who provided their own assessment of whether each bank had fully or partially implemented the
  recommendation. The initial user assessment was then independently checked by another member of the User
  Group. Differences in the assessment were discussed before a the User Group assessment was made final
- The responses included in the user review consisted of a subset of the total group of respondents as two banks expressed a preference to maintain the confidentiality of their responses
- The recommendations included in the user review are summarised below. Figure references are to the EDTF report from October 2012 are provided in parenthesis:

### # Description

- 7. Describe key risks that arise from the bank's business model and activities (Figure 1)
- 11. Present a flow statement of movements since the prior reporting date in regulatory capital (Figure 2)
- 15. Present a tabulation of credit risk in the banking book for major Basel asset class portfolios (Figure 3)
- 16. Present an RWA flow statement for each risk type (Figure 4)
- 19. Summarise encumbered and unencumbered assets in a tabular format by balance sheet categories (Figure 5)
- 20. Present a tabulation of consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity (Figure 6)
- 22. Provide information on linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures (Figure 7)
- 28. Provide a reconciliation of non-performing or impaired loans and the allowance for loan losses (Figure 8)

# From the perspective of the User Group, implementation rates are lower than those resulting from the banks' self-assessments for the eight recommendations reviewed

A summary of the results of the user review is below. The graph shows the comparison of results between the banks' self-assessments and the assessment of the User Group, by recommendation reviewed



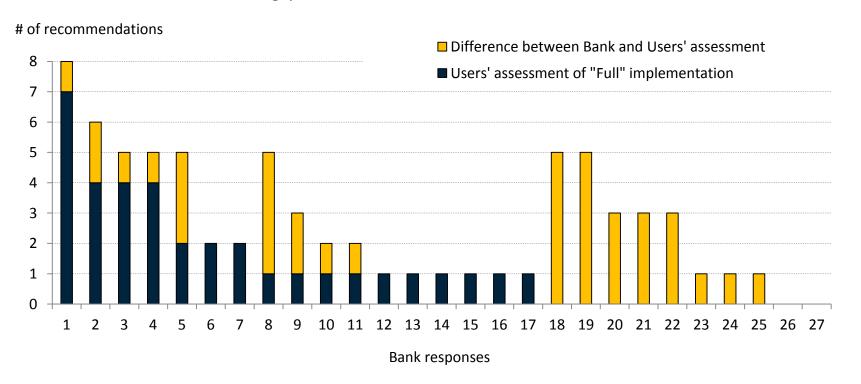
## Possible drivers of differences in assessment results

- Lack of clarity over the EDTF recommendation: It is possible that the recommendation was unclear and that lack of clarity resulted in different views on how implementation could be achieved
- **Insufficient granularity**: In many cases the difference between bank self-assessments and the User Group's assessment was a result of the level of detail disclosed. For example, six of the eight recommendations requested a flow statement, tabular or reconciliation formats presented at a specific level of detail
- **Sample bias**: As noted, the User Group assessed only a subset of the EDTF recommendations that were viewed by investors to be the more important ones; these recommendations may have been more challenging to implement
- **Difference due to bank management practices**: Some banks were unable to provide certain disclosures in the format shown in the EDTF report because the banks do not manage risk using information in that format

# There is a notable difference between Banks' and Users' assessments on a bank-by-bank basis

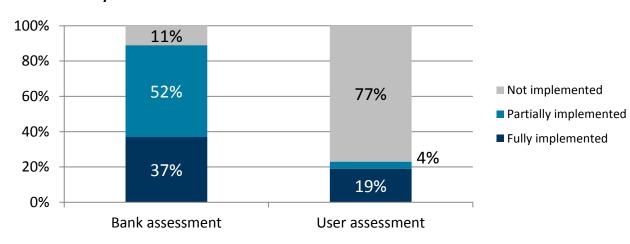
A graph depicting the Bank and Users' assessments, on a per bank basis, is below.

- The graph shows how many recommendations each bank (numbered 1-27 on the horizontal axis) assessed as being fully implemented (yellow) as well as how many recommendations the User Group assessed as being fully implemented (dark blue)
- There were seven instances where both Bank and Users' assessments agreed on the number of fully implemented recommendations, and one instance where the User Group assessment exceeded the Bank assessment
- For ten of the responding banks, the User Group did not agree that the bank had fully implemented any of the recommendations reviewed as part of their 2012 Annual Report and Pillar 3 disclosure
- The User Group intends to discuss these differences with the banks on an individual basis to help support further enhancements and to narrow the gap between users' and banks' assessments in 2013

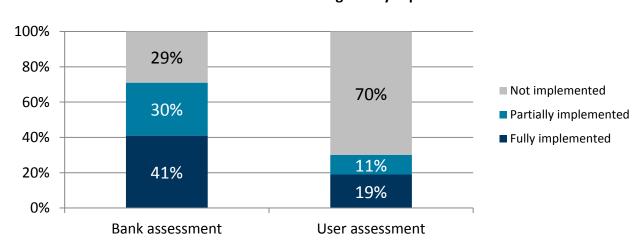


# Comparison of User Group and banks' self assessments based on 2012 year end disclosures Recommendations 7 and 11

### 7: Describe key risks that arise from the bank's business model and activities



### 11: Present a flow statement of movements in regulatory capital

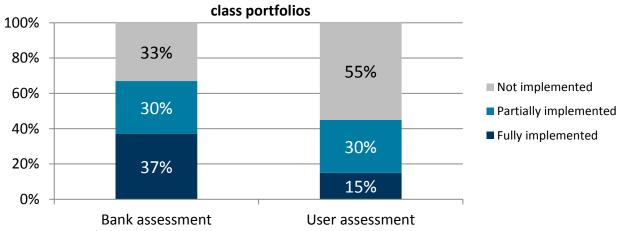


- Differences between the User Group and banks' assessments were due to
- Only five banks mapped risk exposures to lines of business or the balance sheet (required for full implementation)
- Several banks that reported "full" implementation did not discuss risk appetite or risk limits / targets
- Users also sought to see how risk (i.e., RWAs, economic or regulatory capital) was allocated across business units
- Differences between the User Group and banks' assessments were due to
  - Several banks provided a table that showed the components of capital in 2011 and 2012, but no flow statement
  - Two Canadian banks showed a flow statement of total regulatory capital, not specifically Tier 1/Tier 2/etc.
- Users did not consider a "Changes in Equity Capital" table as meeting this recommendation

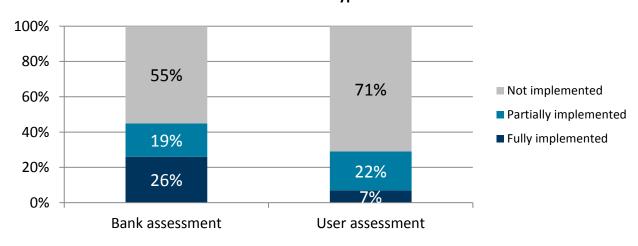
# Comparison of User Group and banks' self assessments based on 2012 year end disclosures

### Recommendations 15 and 16

### 15. Present a tabulation of credit risk in the banking book for major Basel asset



### 16: Present an RWA flow statement for each risk type

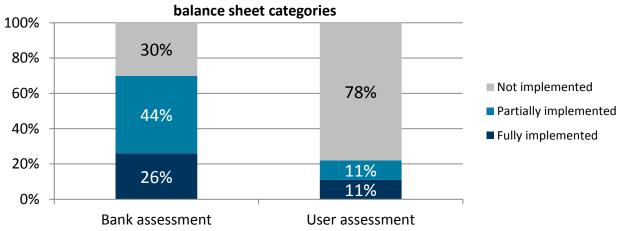


- Differences between the User Group and banks' assessments were due to
  - Several banks did not map internal ratings to PD band, or mapped them against few rating bands (e.g., 4-8 bands shown)
  - Two banks reported only aggregate numbers by Retail / Commercial
- Users sought to see PD, LGD, EAD mapped to external ratings or PD bands (e.g., ~18 buckets expected) by asset class
- Differences between the User Group and banks' assessments were due to
  - Three banks provided a flow statement, but did not breakout the changes with enough granularity (e.g., volume changes vs. quality changes)
  - Three banks provided only a flow statement for credit risk RWAs
- Users sought to see RWA changes broken out separately by book size & quality and for model changes (e.g., shift to AIRB, new models) vs. changes in model assumptions

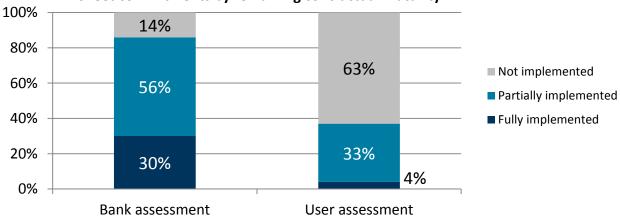
# Comparison of User Group and banks' self assessments based on 2012 year end disclosures

### Recommendations 19 and 20

### 19: Summarise encumbered and unencumbered assets in a tabular format by



# 20: Present a tabulation of consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity

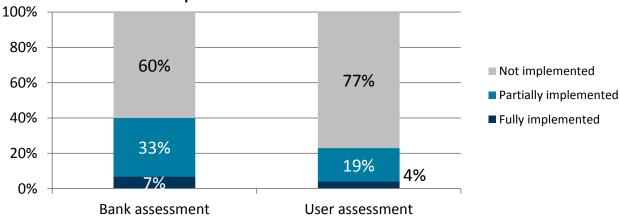


- Differences between the User Group and banks' assessments were due to
  - Only three banks provided a table of encumbered vs. unrestricted assets by balance sheet categories
  - Several banks did not identify collateral received that can be rehypothecated
- Users did not consider a high-level "assets pledged" table as meeting this recommendation
- Differences between the User Group and banks' assessments were due to
  - Only one bank tabulated both assets and liabilities by remaining contractual maturity
  - Several banks provided a contractual maturity table for liabilities, but not for assets or off-balance sheet commitments
  - Several banks reported as few as three maturity buckets (8 requested)
- Users did not consider the IFRS undiscounted contractual maturity table for liabilities as meeting this recommendation

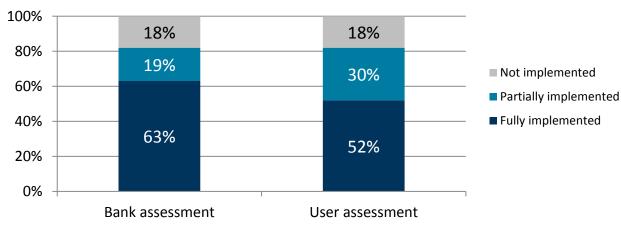
# Comparison of User Group and banks' self assessments based on 2012 year end disclosures

### Recommendations 22 and 28

# 22: Provide information on linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures



# 28. Provide a reconciliation of non-performing or impaired loans and the allowance for loan losses



- Differences between the User Group and banks' assessments were due to
  - Only one bank defined market risk metrics and quantified the linkages to the balance sheet and income
- Several banks separated balance sheet exposures by traded and non-traded market risk, without providing sensitivities
- Although the recommendation did not specifically require tabular disclosures, the User Group viewed such quantification as integral to "full" implementation
- Differences between the User Group and banks' assessments were due to
  - Three banks reconciled opening and closing allowances, but did not do so for impaired loans
  - Several banks provided no explanation on the impact of restructurings on ratio trends
- Users generally agreed with banks' assessments on NPLs and impaired loans
- Users encourage banks to break out charge-offs and recoveries separately

# **Enhanced Disclosure Task Force**

**Appendix to Progress Report: Examples of Leading Disclosure Practices** 

July 2013

# **Table of Contents**

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2	Risk governance and risk management strategies / business model	9
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4	Liquidity	34
5	Funding	37
6	Market risk	47
7	Credit risk	52
8	Other risks	66

# Index of disclosure examples by recommendation and source

Sources of examples, by recommendation	Page		Page		Page	
General recommendations		Capital adequacy and risk-weighted assets (cont.)		Market risk		
Barclays, Santander	5	12. UBS	25	22. Santander	48	
2. HSBC	6	13. UBS, Deutsche Bank	26-27	23. Santander	49	
3. ING	7	14. BNP Paribas, Deutsche Bank	28	24. Santander	50	
4. Barclays	8	15. HSBC, ING	29-30	25. Barclays	51	
Risk governance and risk mgmt. strategies / bu	siness model	16. Standard Chartered, HSBC, Deutsche Bank	31-32	Credit risk		
5. JP Morgan, Barclays	10-12	17. Deutsche Bank	33	26. ING, Deutsche Bank, Santander	53-55	
6. BNP Paribas, Santander	13-14	Liquidity		27. Santander, Barclays	56-57	
7. HSBC, Santander	15-16	18. Deutsche Bank, Barclays	35-36	28. Wells Fargo, HSBC, Deutsche Bank	58-61	
8. Barclays, Citi	17-18			29. ING, Deutsche Bank	62-63	
Capital adequacy and risk-weighted assets		Funding		30. HSBC, ING	64-65	
9. Standard Chartered	20	19. Standard Chartered, HSBC	38-40	Other risks		
10. Deutsche Bank, Barclays	21-22	20. HSBC	41-44	31. BMO, Santander	67-68	
11. Deutsche Bank, RBS	23-24	21. Deutsche Bank, Bank of America	45-46	32. UBS	69	

### Notes:

- Risk disclosures are complex and presentation differs across institutions. Examples shown are meant to highlight good practice and are neither unique nor comprehensive examples of each recommendation (e.g., the disclosures related to some EDTF recommendations span multiple pages; the examples shown extract only key elements of such disclosures)
- Examples shown are not exclusive. The EDTF has highlighted only a subset of the good disclosures available

# Section 1

# **General recommendations**

# Recommendation 1: Present all risk information together or provide an index to aid in navigation

THEME	DETAIL	ANNUAL REPORT	AUDIT REPORT & ANNUAL ACCOUNTS	IPR	
Introduction	Main current and emerging risks	Page 164			
Management	Corporate principles of risk management, control and appetite	Page 166	Note 54 (54.1, 54.2,		
principles and corporate governance	Corporate governance of the risk function	Page 172	notes and		
governance	Integral control and internal validation of risk	Page 174	related information		
	Introduction to the treatment of credit risk	Page 176			
	Main magnitudes and evolution (risk map, evolution, conciliation, geographic distribution, management metrics)	Page 176			
	Detail by countries with the largest concentration: UK, Spain, Brazil	Page 185			
	Other credit risk views (credit risk by activities in financial markets, concentration risk, country risk, sovereign risk and environmental risk)	Page 192	Note 54.4 and other	Sections	
Credit risk	Credit risk cycle (pre-sale, sale and after-sale)	Page 199	notes and related information	8 & 9	
	Study of risk and credit rating process, planning and setting limits (analysis of scenarios)	Page 200			
	Decisions on operations (credit risk mitigation techniques)	Page 202			
	Monitoring, measurement and control	Page 204			
	Activities subject to market risk (market risk factors)	Page 206			
	Market risks in 2012	Page 208			
Market risk	Trading activity (VaR, stress testing, backtesting, etc)	Page 208	Note 54.5 and other	Section 10	
	Structural market risk	Page 216	notes and		
	Methodologies	Page 220	related information		
	Management framework (organisational and governance structure, policy of limits)	Page 223			
	Internal model	Page 225			
	Introduction and general focus	Page 226			
Liquidity risk and funding	Liquidity management framework. Monitoring and control of liquidity risk (organisational and governance model, analysis of the balance sheet and liquidity risk management, management adapted to business needs)	Page 227	Note 54.6 and other notes and	Section 12	
	Funding strategy and 2012 liquidity evolution	Page 230	related information		
	2013 financing perspectives	Page 236			
	Definition and objectives. Corporate governance and organisational model	Page 237	7 Note 54.7	-	
Operational	Risk management model. Measurement model and risk assessment	Page 238	and other		
risk	Evolution of the main metrics. Mitigation measures	Page 240	notes and related	Section 1.	
	Other aspects of control and monitoring of operational risk	Page 243	information		
Compliance	Definition and objectives P		Note 54.8		
and	Corporate governance and organisational model	Page 244	and other notes and	Section 14	
reputational risk	Risk management model (prevention of money laundering and financing of terrorism, marketing of products and services, compliance with rules)	Page 245	related information		
	Adjustment to the new regulatory framework	Page 250	Notes 54.9		
Capital	Economic capital: analysis of the global risk profile	Page 251	and other notes and	Sections 1,3,4 & 5	
	RORAC and value creation	Page 253	related information	1,5,4 & 5	

	isk Overview		Annual Report		
		Risk review	Risk management		
These pages provide a comprehensive overview of Barclays risk factors and approach to risk management.	Risk factors Barclays risk management strategy Our risk culture Assigning responsibilities Principal risks policy Risk management in the setting of strategy Modelling of risk	108-115	314-320 314 316 317 317-320	86-93	
Credit Risk		Annual R	eport Risk	Pillar 3 Report	

Credit Risk		Annual Re	port	Pillar 3 Report
		Risk review	Risk management	
Credit risk is the risk of suffering financial loss should the Group's customers, clients or market counterparties fail to fulfil their contractual obligations.	Credit risk overview and risk factors Analysis of Maximum exposure and collateral and other credit enhancement held Balance sheet concentrations of Credit risk Balance sheet credit quality Analysis of loans and advances and impairment Retail credit risk Wholesale credit risk Barclays Credit Market Exposures Exposures to Eurozone countries Analysis of securitisations Maturity of credit exposures Capital Requirements for Credit Risk Counterparty Credit Risk exposure and RWAs RWAs and Credit Risk exposure by business and Basel asset class	108-110 116-117 118-121 122-123 124-128 129-135 136-141 142 143-154	329-330 330-331 330-331 323-325 322-327 322-327	24-26 29-38, 110-116 38-41 57-63, 103-106 27-28 19-20, 23 46-50
Market Risk		Annual Re	port	Pillar 3 Report
		Risk review	Risk management	
Market risk is the risk of the Group suffering financial loss due to the Group being unable to hedge its balance sheet at prevailing market levels.	Market risk overview and risk factors Analysis of traded market risk exposures Analysis of non-traded market risk exposures Foreign exchange risk Other market risks Analysis of securitisations Capital Requirements for market risk	111 155-156 156-159 160 161	332-333 333-336 336	52-54 55 102 57-63, 103-106 52
Funding Risk – Capital		Annual Re	port	Pillar 3 Report
		Risk review	Risk management	
Capital risk is the risk that the Group is unable to maintain appropriate capital ratios.	Funding risk – Capital overview and risk factors Capital Composition Movement in total regulatory capital	111-112 163 164	340-341	15-17 6

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		Risk review	Risk management	
Capital risk is the risk that the Group is unable to maintain appropriate capital ratios.	Funding risk – Capital overview and risk factors Capital Composition Movement in total regulatory capital Risk Weighted Assets by risk type and business Movement in Risk Weighted Assets Impact of Basel 3 Adjusted Gross Leverage Implementation of Basel 3 – Leverage Impacts Economic capital	111-112 163 164 165 165-166 166-168 168-169 169-170 171	340-341	15-17 6 8, 23, 47, 52, 65 7 68-74

Funding Risk – Liquidity		Annual Report		Pillar 3 Report	
		Risk review	Risk management		
Liquidity risk is the risk that the Group is unable to meet its obligations as they fall due as a result of a sudden, and potentially protracted, increase in net cash outflows.	Funding risk – Liquidity overview and risk factors Liquidity risk stress testing Liquidity pool Funding structure Encumbrance Credit Ratings Liquidity Management at Absa Group Contractual maturity of financial assets and liabilities	111-112 172-174 175-176 176-179 180-182 182-183 183 183-186	337-339		

Source: Barclays Annual Report 2012, p. 107

# Recommendation 2: Define the bank's risk terminology and present key parameter values used

Risks

or from external events,

including legal risk (along

organisational change risk).

with accounting, tax, security and fraud, people, systems, projects, operations and Arising from

to every aspect of our business

Risks	Arising from	Measurement, monitoring and management of risk
Credit risk		
The risk of financial loss if a customer or counterparty fails to meet an obligation under a contract.	Credit risk arises principally from direct lending, trade finance and leasing business, but also from certain other products such as guarantees and derivatives.	Credit risk:  • is measured as the amount which could be lost if a customer or counterparty fails to make repayments. In the case of derivatives, the measurement of exposure takes into account the current mark to market value to HSBC of the contract and the expected potential change in that value over time caused by movements in market rates;  • is monitored within limits, approved by individuals within a framework of delegated authorities. These limits represent the peak exposure or loss to which HSBC could be subjected should the customer or counterparty fail to perform its contractual obligations; and
Liquidity and funding risk		<ul> <li>is managed through a robust risk control framework which outlines clear and consistent policies, principles and guidance for risk managers.</li> </ul>
The risk that we do not have	Liquidity risk arises from	Liquidity and funding risk:
sufficient financial resources to meet our obligations as they	mismatches in the timing of cash flows.	is measured using internal metrics including stressed operational cash flow projections, coverage ratio and advances to core funding ratios;
fall due or that we can only do so at excessive cost.	Funding risk arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.	<ul> <li>is monitored against the Group's liquidity and funding risk framework and overseen by regional Asset and Liability Management Committees ('ALCO's), Group ALCO and the Risk Management Meeting; and</li> </ul>
	terms and when required.	<ul> <li>is managed on a stand-alone basis with no reliance on any Group entity (unless pre-committed) or central bank unless this represents routine established business as usual market practice.</li> </ul>

Market risk		
The risk that movements in market factors, including foreign exchange rates and commodity prices, interest rates, credit spreads and equity prices, will reduce our income or the value of our portfolios.	Exposure to market risk is separated into two portfolios:  Trading portfolios comprise positions arising from market-making and warehousing of customerderived positions  Non-trading portfolios comprise positions that primarily arise from the interest rate management of our retail and commercial banking assets and liabilities, financial investments designated as available for sale and held to maturity, and exposures arising from our insurance operations	Market risk:  • is measured in terms of value at risk, which is used to estimate potential losses on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence, augmented with stress testing to evaluate the potential impact on portfolio values of more extreme, though plausible, events or movements in a set of financial variables;  • is monitored using measures including the sensitivity of net interest income and the sensitivity of structural foreign exchange which are applied to the market risk positions within each risk type; and  • is managed using risk limits approved by the GMB for HSBC Holdings and our various global businesses. These units are allocated across business lines and to the Group's legal entities.
Operational risk		
The risk of loss resulting from inadequate or failed internal processes, people and systems or from external events	Operational risk arises from day to day operations or external events, and is relevant to every aspect of our business	Operational risk:  • is measured using both the top risk analysis process and the risk and control assessment process, which assess the level of risk and

effectiveness of controls:

functions.

· is monitored using key indicators and other internal control activities;

· is primarily managed by global business and functional managers.

They identify and assess risks, implement controls to manage them and monitor the effectiveness of these controls utilising the operational risk management framework. The Global Operational Risk and Internal Control function is responsible for the framework and for overseeing the management of operational risks within businesses and

Measurement, monitoring and management of risk

Source: HSBC Annual Report 2012, p. 125

# **Recommendation 3:** Discuss top and emerging risks, including quantitative disclosure and recent changes

#### **RISK DEVELOPMENTS IN 2012**

#### Monitoring exposures and Eurozone developments

The problems in the Eurozone have been a top priority for risk management throughout 2012, and will continue to be a top priority in 2013. ING closely monitors the exposures in debt securities, lending and credit derivatives in the involved countries, and regularly assesses whether the positions still fit with its risk appetite. This assessment is supported by internal stress tests.

Throughout 2012 ING has continued to de-risk its balance sheet, including reducing its positions in especially covered bonds, ABS securities and Real Estate investments for some of the weaker countries as a result of these risk analyses.

#### Greece, Italy, Ireland, Portugal, Spain and Cyprus

In the first half of 2010 concerns arose regarding the creditworthiness of several southern European countries, which later spread to a few other European countries. As a result of these concerns the fair value of sovereign debt decreased and those exposures were being monitored more closely. With regard to the sovereign debt crisis, ING's main focus is on Greece, Italy, Ireland, Portugal, Spain and Cyprus as these countries have either applied for support from the European Financial Stability Facility ("EFSF") or receive support from the ECB via government bond purchases in the secondary market. Within these countries, ING's main focus is on exposure to Government bonds and Unsecured Financial institutions' bonds. Further details are included in Note 4 'Investments'.

The table below provides information on ING's risk exposure with regard to Greece, Italy, Ireland, Portugal and Spain. Unless otherwise indicated, the amounts represent risk exposure values and exposures are included based on the country of residence of the direct Obligor to which ING has primary recourse of repayment of the obligations, except most RMBS, which exposures are based on country of risk. Cyprus is not included in the table below as the net credit risk linked to Cyprus is not material for ING Bank and ING Insurance/IM has no credit risk linked to Cyprus.

During 2012, ING further improved the scope and the presentation of the disclosures of exposure on Greece, Italy, Ireland, Portugal and Spain. Furthermore, certain definitions have been improved and/or aligned. Comparative figures as per 31 December 2011 have been amended. The changes mainly relate to the inclusion of Pre-settlement exposures, the presentation of trading and banking book CDS exposure, the definitions and scope of Real Estate and ABS exposure (from 'country of residence' to 'country of risk') and the classification of corporate bonds. In total these restatements did not have a material impact on ING's exposure on Greece, Italy, Ireland, Portugal and Spain.

					31 De	ecember 2012
	Greece	Italy	Ireland	Portugal	Spain	Total
Residential mortgages and other consumer lending	14	7,531	6	4	9,680	17,235
Corporate Lending	287	8,441	705	1,015	5,733	16,181
Financial institutions Lending	0	227	4	76	626	933
Government Lending	0	203	0	0	35	238
Total Lending	301	16,402	715	1,095	16,074	34,587
RMBS	95	997	267	553	2,846	4,758
CMBS	0	0	12	0	0	12
Other ABS	0	180	218	49	171	618
Corporate Bonds	0	509	642	67	319	1,537
Covered Bonds	0	245	370	153	11,780	12,548
Financial Institutions' bonds (unsecured)	0	527	74	56	84	741
Government Bonds	43	2,474	53	633	1,308	4,511
CDS exposures in banking book @	0	0	0	0	-390	-390
Total Debt Securities	138	4,932	1,636	1,511	16,118	24,335
Real Estate (1)	21	380	0	217	610	1,228
Trading excluding CDS exposures	0	450	28	8	454	940
Sold CDS protection	0	1	1	1	7	10
Bought CDS protection	-2	-22	-11	-1	-51	-87
Trading including CDS protection	-2	429	18	8	410	863
Undrawn committed facilities	166	1,287	258	181	2,780	4,672
Pre-settlement exposures (4)	80	516	343	41	953	1,933
Total risk exposure	704	23,946	2,970	3,053	36,945	67,618

#### Impact of low interest rate environment

Interest rates in the Eurozone but also in the other main home countries decreased from already low levels to unprecedented low levels. Central bank rates are still at very low levels, thereby negatively impacting the short term money market rates, and also long term rates decreased to very low levels last year. The on-going Eurozone crisis in combination with doubts on the growth potential of the world economy were the main reasons for this development.

#### Impact for ING Bank

The typical interest rate position for ING Bank implies that the duration of the assets is somewhat higher than the duration of the liabilities. Given this mismatch, decreasing interest rates are initially favourable for ING Bank's income: liabilities re-price quicker than assets, and therefore the average coupon of liabilities adapts quicker to lower interest rates. This should support ING Bank's interest rate margin and subsequently our interest income.

However, the current situation of low interest rates levels is there since the eruption of the financial crisis. Therefore interest rates are on a low level for more than 4 years now. A sustained low interest rate environment can put ING Bank's interest income under pressure. New client assets are produced at lower rates, which impacts the average yield in the credit portfolio, but also implies lower prepayment rates and thus lengthening of the portfolio duration. This results in lower yielding assets that reprice more slowly. On the other side of the balance sheet savings coupons do not reflect the low interest rate environment fully. Due to high liquidity spreads as a consequence of the crisis and strong competition in the savings market savings coupons only marginally track lower interest rates. On balance these factors may put ING Bank's interest rate margin under pressure. This situation will endure until structural economic recovery, which will lead to an environment with interest rate increases. As there is much uncertainty when this period of recovery will emerge, ING Bank closely monitors markets in order to be positioned adequately in anticipation of either a prolonged period of a low interest rates or a potential increase of short term and long term interest rates.

#### Impact ING Insurance Eurasia and US

Since we are mainly a life insurance company with long-term commitments to our clients, a low(er) interest rate will result in a high(er) market value of the liabilities (MVL). The risk of low interest rates combined with other risks, such as longevity, will further increase the MVL and reduce available capital.

The ING Insurance entities have an ALM process where investments are bought such that they match with the duration profile of our liabilities. The remaining interest exposure is closed through a derivative portfolio. Long term guarantees and options are more difficult to hedge and expose ING to further risks. Further, in several countries the interest rate guarantees provided have a maturity significantly longer than asset maturities in the currency of these countries. In these cases ING runs non-hedgeable interest rate risks. These risks are well-known within ING's risk appetite as these risks are part of doing life insurance business in these countries, and within market risk limits defined and monitored on a quarterly basis.

The exact impact of the low interest differs per entity and per products offered. However, in general lower interest rates lead to higher provisions and thus lower available capital. In addition, capital requirements will also go up; the matching quality of the assets that back the liabilities will determine the magnitude. In conclusion, lower interest rates will result in higher capital needs.

#### Impact ING Group

The impact of the low interest rate environment for Bank and Insurance goes further than earnings and reserves, that are described in the sections above. Low interest rates result in addition to provisions for guarantees that are included in life insurance and variable annuity contracts, as the guarantees become more valuable to policy holders. Thereby the solvency position of the Insurance businesses is negatively impacted, which can also impact the proceeds of the Insurance divestment. The proceeds of the Insurance divestments are to be used to pay back the double-leverage. In case the Insurance proceeds are not sufficient to do so, ING Bank will need to upstream extra dividend to ING Group. EUR 1.0 billion of the November 2012 dividend payment by ING Bank to the Group has been used for this purpose. Note however, that when future Bank earnings and future capital position are negatively impacted such capital up-streams are difficult to establish. And this can be further hampered by the on-going increasing capital requirements for banks in general.

ING highlighted top and emerging risks within the report narrative, including related quantitative disclosures of key risk exposures. The European exposure section spanned 10+ pages and discussed each country exposure and related impact for ING separately. Other "top risks" included the Impact of Low Interest Rate Environment (also shown above)

Source: ING Annual Report 2012, p. 219+

# Recommendation 4: Outline plans to meet new regulatory ratios

In January 2013, the Basel Committee on Banking Supervision published a revised standard for the LCR. Compared to the previous version of the standard (published by the Basel Committee in December 2010), these revisions result in significantly lower stress requirements and allow for the inclusion in the liquidity pool of an additional category of high-quality liquid assets (referred to as Level 2B assets). Furthermore, the Basel Committee announced that the LCR requirement will be subject to a phase-in period between January 2015 (60% minimum requirement) and January 2019 (100% minimum requirement). The minimum NSRP requirement is to be introduced in January 2018 at 100%.

Based on the revised Basel standards, as at 31 December 2012, Barclays had a surplus to both of these requirements with an estimated Basel 3 LCR of 126% and an estimated Basel 3 NSFR of 104% (2011: 97%)<sup>a</sup>.

#### comparing internal and regulatory liquidity stress tests

The LRA stress scenarios, the FSA İLG and Basel 3 LCR are all broadly comparable short term stress scenarios in which the adequacy of defined liquidity resources is assessed against contractual and contingent stress outflows. The FSA ILG and the Basel 3 LCR stress tests provide an independent assessment of the Group's Ilduidity risk profile.

Stress Test	Barclays LRA	FSA ILG	Basel 3 LCR	Basel 3 NSFR
Time Horizon	1 – 3 months	3 months	30 days	1 year
Calculation	Liquid assets to net cash outflows	Liquid assets to net cash outflows	Liquid assets to net cash outflows	Stable funding resources to stable funding requirements

As at 31 December 2012, the Group held eligible liquid assets significantly in excess of 100% of stress requirements for each of the one month Barclays-specific LRA scenario and the Basel 3 LCR requirement:

Estimated impact of CRD IV			
		Pro forma CET1 Transitional	Pro forma CET1 Fully-loaded
	As at 31 December 2012	As at 1 January 2013	As at 1 January 2013
	nd2	nd2	nd2
Core Tier 1 capital (FSA 2009 definition) IFRS 10 impact (introduced on 1 Jan 2013)	42.1	42.1 (0.4)	42.1 (0.4)
Core Tier 1 capital post-IFRS 10 (FSA 2009 definition)	42.1	41.7	41.7
Risk Weighted Assets (RWA) (current Basel 2.5 rules)	387	387	387
Core Tier 1 ratio (Basel 2.5)	10.9%	10.8%	10.8%
CRD IV impact on Core Tier 1 capital: Adjustments not impacted by transitional provisions Conversion from securitisation deductions to RWAs Prudential Valuation Adjustment (PVA) Other		1.0 (1.2) (0.2)	1.0 (1.2) (0.2)
Adjustments impacted by transitional provisions Goodwill and intangibles Expected losses over impairment Deferred tax assets deduction Excess minority interest		7.6 0.6 (0.1)	(1.1) (1.3) (0.9)
Debit Valuation Adjustment (DVA) Pensions			(0.3)
Gains on available for sale equity and debt  CET1 capital		49,5	0.7 38.4
RWAs (post CRD IV)		468	468
CET1 ratio		10.6%	8.2%

#### Basis of calculation of the impact of CRD IV

#### CRD IV, models and waivers

The proforma ratios, capital computations and RWAs are based on our interpretation of the draft July 2011 CRD IV rules and best expectation of how these draft rules will be updated for subsequent Based announcements and EU discussions. They assume that all Items in the Internal Model Method application to the FSA are approved, and existing FSA waivers, where such discretion is available under CRD IV, will continue.

#### Capital resource

- Proforma capital numbers at 1 January 2013 are based on 31 December 2012 actuals with an adjustment for IFRS 10 impact (as a result of consolidating some entities that were not previously consolidated and deconsolidating some entities that were previously consolidated);
- Transitional CET1 capital is based on application of the CRD IV transitional provisions and FSA guidance dated 26 October 2012 setting out the minimum
  pace of transitions with certain exceptions set out in the guidance. In line with this guidance, deferred tax assets deduction is assumed to transition in at 10%
  in 2013. Other deductions (including goodwill and intangibles, expected losses over impairment and DVA) transition in at 0% in 2013, 20% in 2014, 40% in
  2015 and so on:
- PVA was previously assumed to be subject to transitional treatment. Following FSA guidance, the impact of PVA is now factored into CET1 on inception in
  full. PVA is subject to final rules to be agreed by the EBA and the impact is currently based on methodology agreed with the FSA;
- The draft July 2011 CRD IV rules include the implementation of a capital deduction for financial holdings greater than 10% of CET1 capital, which under Basel 2.5 are subject to equity market risk capital requirements. Under current regulatory rules, the Group's financial holdings net down to 53.3bn exposure after allowing for permitted economic hedging. The current draft of the CRD IV rules applies a further restriction, where the maturity of the hedging instrument is less than one year, which would result in a higher net position of approximately 21.0bn. This would be in excess of 10% of our CET1 and would result in a capital deduction on a fully loaded basis of approximately 24.6bn at CET1 level and a further deduction of approximately 21.4bn at total capital level. However, we have identified management actions that would be taken in the event that the CRD IV draft requirements remain unchanged, and as a result we are highly confident that no capital deduction owards.
- Excess minority interest has been calculated on a CRD IV basis and included in our full impact capital base on the assumption that supervisory regimes
  outside the EU that are implementing Basel 3, and are currently considered equivalent supervisory and regulatory regimes, will continue to be considered
  equivalent regimes under CRD IV.

Source: Barclays Annual Report 2012, p. 170, 174

#### Leverage ratio calculation

To provide an indication of the potential impact on Barclays, we have estimated our proforma CRD IV leverage ratio as at 31 December 2012. The CRD IV requirements, when implemented, will be based upon a three month average.

CRD IV leverage ratio calculation	Adjusted	Proforma
	gross	CRD IV
	leverage	leverage
As at 31 December 2012	£m	£m
Cash and balances at central banks	86,175	86,175
Trading portfolio assets	145,030	145,030
Financial assets designated at fair value	46,061	46,061
Derivative financial instruments	469,146	469,146
Loans and advances to banks and customers	466,218	466,218
Reverse repurchase agreements and other similar secured lending	176,956	176,956
Available for sale investments	75,109	75,109
Goodwill and intangible assets	7,915	7,915
Other assets	17,711	17,711
Total assets	1,490,321	1,490,321
Netting adjustments for derivatives and SFTs	(387,672)	(394,908)
Collateral on derivatives	(46,855)	na
Net settlement balances and cash collateral	(71,718)	na
Regulatory deductions and other adjustments	(9,409)	(21,665)
Adjusted total tangible assets	974,667	na
Potential future exposure on derivatives		160,550
Undrawn commitments		179,134
End point CRD IV leverage exposure measure		1,413,433
Transitional adjustments to assets deducted from regulatory Tier 1 Capital		490
Transitional CRD IV leverage exposure measure		1,413,923

Leverage ratio				
Tier 1 capital £m	Leverage	Leverage		
50,282	28x	3.6%		
49,578	29x	3.5%		
39,983	35x	2.8%		
51,634	19x	5.3%		
	50,282 49,578 39,983	50,282 28x 49,578 29x 39,983 35x		

CRD IV transitional measure is based on Tier 1 capital, allowing for both transitional treatment of deductions from CET1 and transitional relief for grandfathered ineligible Tier 1 instruments. This is the measure of Tier 1 capital that will apply for capital ratio requirements. Leverage ratio requirements will not be mandatory until 2018.

CRD IV adjusted full end point measure is based on Tier 1 capital, not allowing for transitional treatment of deductions from CET1 but adding back ineligible Tier 1 instruments.

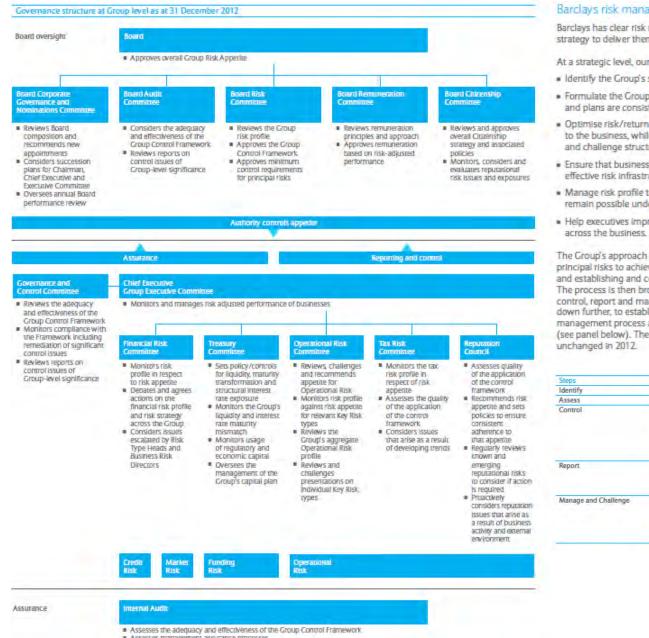
CRD IV full end point measure is based on the fully loaded definition of Tier 1 capital, not allowing for either transitional treatment of deductions from CET1 or transitional relief for grandfathered ineligible Tier 1 instruments. In practice, our expectation is that ineligible Additional Tier 1 capital, which qualifies for grandfathering under the transitional relief, will be replaced with eligible capital over time.

In the event that the July 2011 CRD IV rules relating to maturity restrictions on hedging remain unchanged, the fully loaded Tier 1 capital position would reduce by approximately £4.8bn to £35.2bn, increasing CRD IV leverage to 32x on an adjusted full end point basis and to 40x on a full end point basis. However, we have identified management actions that would be taken in the event that the CRD IV draft requirements remain unchanged, and as a result we are highly confident that no capital reduction would be required.

# Section 2

# Risk governance and risk management strategies / business model

# **Recommendation 5:** Summarise the bank's risk management organisation, processes and key functions Example 1 of 2



**Source:** Barclays Annual Report 2012, p. 274

#### Barclays risk management strategy (audited)

Barclays has clear risk management objectives and a well-established strategy to deliver them, through core risk management processes.

At a strategic level, our risk management objectives are to:

- Identify the Group's significant risks;
- · Formulate the Group's risk appetite and ensure that business profile and plans are consistent with it:
- Optimise risk/return decisions by taking them as closely as possible to the business, while establishing strong and independent review and challenge structures;
- Ensure that business growth plans are properly supported by effective risk infrastructure;
- Manage risk profile to ensure that specific financial deliverables remain possible under a range of adverse business conditions; and
- Help executives improve the control and co-ordination of risk taking

The Group's approach is to provide direction on: understanding the principal risks to achieving Group strategy; establishing risk appetite; and establishing and communicating the risk management framework. The process is then broken down into five steps: identify, assess, control, report and manage/challenge. Each of these steps is broken down further, to establish end-to-end activities within the risk management process and the infrastructure needed to support it. (see panel below). The Group's risk management strategy is broadly

Steps	Activity				
Identify	<ul> <li>Establish the process for identifying and understanding business-level risks.</li> </ul>				
Assess	<ul> <li>Agree and implement measurement and reporting standards and methodologies.</li> </ul>				
Control	<ul> <li>Establish key control processes and practices, including limit structures, impairment allowance criteria and reporting requirements.</li> </ul>				
	<ul> <li>Monitor the operation of the controls and adherence to risk direction and limits.</li> </ul>				
	<ul> <li>Provide early warning of control or appetite breaches.</li> </ul>				
	<ul> <li>Ensure that risk management practices and conditions are appropriate for the business environment.</li> </ul>				
Report	<ul> <li>Interpret and report on risk exposures, concentrations and risk-taking outcomes.</li> </ul>				
	<ul> <li>Interpret and report on sensitivities and Key Risk Indicators.</li> </ul>				
	Communicate with external parties.				
Manage and Challenge	<ul> <li>Review and challenge all aspects of the Croup's risk profile.</li> </ul>				
	<ul> <li>Assess new risk-return opportunities.</li> </ul>				
	<ul> <li>Advise on aptimising the Croup's risk profile.</li> </ul>				
	<ul> <li>Review and challenge risk management practices.</li> </ul>				

# **Recommendation 5:** Summarise the bank's risk management organisation, processes and key functions Example 2 of 2

#### RISK MANAGEMENT

Risk is an inherent part of JPMorgan Chase's business activities. The Firm's risk management framework and governance structure are intended to provide comprehensive controls and ongoing management of the major risks inherent in its business activities. The Firm employs a holistic approach to risk management intended to ensure the broad spectrum of risk types are considered in managing its business activities. The Firm's risk management framework is intended to create a culture of risk awareness and personal responsibility throughout the Firm where collaboration, discussion, escalation and sharing of information are encouraged.

The Firm's overall risk appetite is established in the ontext of the Firm's capital, earnings power, and diversified business model. The Firm employs a formalized risk appetite framework to integrate the Firm's objectives with return targets, risk controls and capital management. The Firm's Chief Executive Officer ("CEO") is responsible for setting the overall firmwide risk appetite. The lines of business CEOs, Chief Risk Officers ("CROs") and Corporate/ Private Equity senior management are responsible for setting the risk appetite for their respective lines of business or risk limits, within the firm's limits, and these risk limits are subject to approval by the CEO and firmwide Chief Risk Officer ("CRO") or the Deputy CRO. The Risk Policy Committee of the Firm's Board of Directors approves the risk appetite policy on behalf of the entire Board of Directors.

#### Risk governance

The Firm's risk governance structure is based on the principle that each line of business is responsible for managing the risks inherent in its business, albeit with appropriate corporate oversight. Each line of business risk committee is responsible for decisions regarding the business' risk strategy, policies as appropriate and controls. There are nine major risk types identified arising out of the business activities of the Firm: liquidity risk, credit risk, market risk, interest rate risk, country risk, principal risk, operational risk, legal risk, fiduciary risk and reputation risk.

Source: JPMorgan Annual Report 2012, p. 123

Overlaying line of business risk management are corporate functions with risk management-related responsibilities: Risk Management, Treasury and CIO, the Regulatory Capital Management Office ("RCMO") the Firmwide Oversight and Control Group, Legal and Compliance and the Firmwide Valuation Governance Forum.

Risk Management reports independently of the lines of business to provide oversight of firmwide risk management and controls, and is viewed as a partner in achieving appropriate business risk and reward objectives. Risk Management coordinates and communicates with each line of business through the line of business risk committees and CROs to manage risk. The Risk Management function is headed by the Firm's Chief Risk Officer, who is a member of the Firm's Operating Committee and who reports to the Chief Executive Officer and is accountable to the Board of Directors, primarily through the Board's Risk Policy Committee. The Chief Risk Officer is also a member of the line of business risk committees. Within the Firm's Risk Management function are units responsible for credit risk, market risk, country risk, principal risk, model risk and development, reputational risk and operational risk framework, as well as risk reporting and risk policy. Risk Management is supported by risk technology and operations functions that are responsible for building the information technology infrastructure used to monitor and manage risk.

The Risk Management organization maintains a Risk Operating Committee and the Risk Management Business Control Committees. The Risk Operating Committee focuses on risk management, including setting risk management priorities, escalation of risk issues, talent and resourcing, and other issues brought to its attention by line of business CEOs, CROs and cross-line of business risk officers (e.g., Country Risk, Market Risk and Model Risk). This committee meets bi-weekly and is led by the CRO or deputy-CRO. There are three business control committees within the Risk Management function (Wholesale Risk Business Control Committee, Consumer Risk Business Control Committee and the Corporate Risk Business Control Committee) which meet at least quarterly and focus on the control environment, including outstanding action plans, audit status, operational risk statistics (such as losses, risk indicators, etc.), compliance with critical control programs, and risk technology.

The Model Risk and Development unit, within the Risk Management function, provides oversight of the firmwide Model Risk policy, guidance with respect to a model's appropriate usage and conducts independent reviews of models.

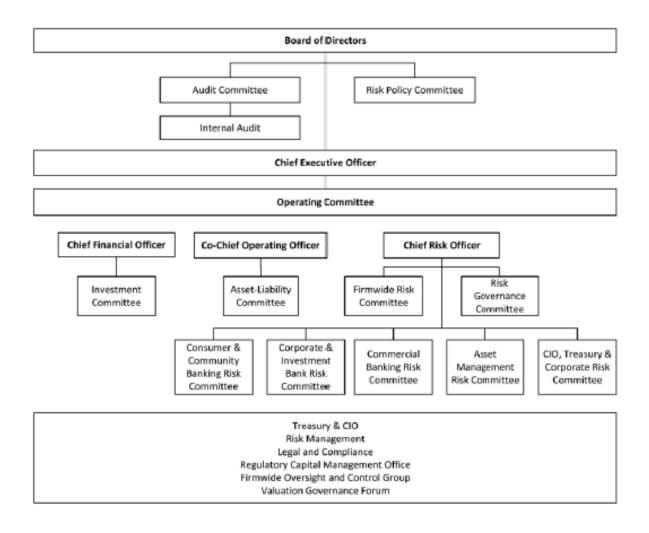
Treasury and CIO are predominantly responsible for measuring, monitoring, reporting and managing the Firm's liquidity, funding, capital and structural interest rate and foreign exchange risks. RCMO is responsible for measuring, monitoring, and reporting the Firm's capital and related risks.

Legal and Compliance has oversight for legal risk. In January 2013, the Compliance function was moved to report to the Firm's co-COOs in order to better align the function, which is a critical component of how the Firm manages its risk, with the Firm's Oversight and Control function. Compliance will continue to work closely with Legal, given their complementary missions. The Firm's Oversight and Control group is dedicated to enhancing the Firm's control framework, and to looking within and across the lines of business and the Corporate functions (including CIO) to identify and remediate control issues.

In addition, the Firm has a firm-wide Valuation Governance Forum ("VGF") comprising senior finance and risk executives to oversee the management of risks arising from valuation activities conducted across the Firm. The VGF is chaired by the firm-wide head of the valuation control function, and also includes sub-forums for the CIB, MB, and certain corporate functions including Treasury and CIO.

In addition to the risk committees of the lines of business and the above-referenced risk management functions, the Firm also has numerous management level committees focused on measuring, monitoring and managing risk. All of these committees are accountable to the CEO and Operating Committee. The membership of these committees is composed of senior management of the Firm; membership varies across the committees and is based on the objectives of the individual committee. Typically membership includes representatives of the lines of business, CIO, Treasury, Risk Management, Finance, Legal and Compliance and other senior executives. The committees meet regularly to discuss a broad range of topics including, for example, current market conditions and other external events, risk exposures, and risk concentrations to ensure that the effects of risk issues are considered broadly across the Firm's businesses.

**Recommendation 5:** Summarise the bank's risk management organisation, processes and key functions Example 2 of 2 (cont.)



Source: JPMorgan Annual Report, 2012 p. 124

# **Recommendation 6:** Provide a description of the bank's risk culture Example 1 of 2

### 2.2. Risk culture

The importance and attention attached by senior management to risk management is deeply rooted in Santander's DNA. This risk culture is based on the principles of Santander's risk management model and is transmitted to all business and management units and is supported, among other things, by the following drivers:

- Santander's risk function is independent of the business units. This enables their criteria and opinions to be taken into account in the various instances where businesses are developed.
- Santander's structure for delegating powers requires
  a large number of operations to be submitted to the risk
  committees of the bank's central services, be it the global
  committee of the risk division, the board's risk committee
  or the Group's executive committee. The high frequency
  with which these approval and risk monitoring bodies meet
  (twice a week in the case of the board's risk committee;
  once a week for the executive committee) guarantees
  great agility in resolving proposals while ensuring
  senior management's intense participation in the daily
  management of risks.
- Santander has detailed risk management manuals and policies. Risk and business teams hold regular meetings about the business, which produce actions in accordance with the Group's risk culture. In addition, the risk and business executives participate in the different bodies for resolving operations of the Group's central services, and this facilitates transmission of criteria and focuses that emanate from senior management, both to the teams of executives as well as the rest of the risk committees. The lack of powers in any one individual means that all the decisions are resolved by collegiate bodies. This confers greater rigour and transparency on decisions.
- Risk limits plan. Santander has established a full system
  of risk limits which is updated at least annually and
  covers both credit risk as well as the different market risk
  exposures, including trading, liquidity and structural (for
  each business unit and risk factor). Credit risk management
  is supported by credit management programmes
  (individuals and small businesses), rating systems (exposures
  to medium and large companies) and pre-classification
  (large corporate clients and financial counterparties).
  - Santander's information systems and aggregation of exposures' systems enable daily monitoring of exposures, verifying systematic compliance with the limits approved, as well as adopting, where necessary, the pertinent corrective measures.
  - Main risks are not only analysed at the time of their origination or when irregular situations arise in the process of ordinary recovery. They are overseen permanently for all clients. In addition, the Group's main portfolios are monitored systematically during the month of August.

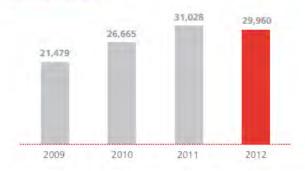
Other procedures supporting the dissemination of Santander's
risk culture are the training sessions carried out by the risks
corporate school, the remuneration and incentives policy,
which includes performance variables that take into account
the quality of risk and the bank's results over the long term,
strict compliance by staff with the general codes of conduct
and systematic and independent action by the internal
auditing services.

#### Risk training activities

Santander's corporate school of risk management aim is to help consolidate the risk management culture and ensure that all employees in the risks area are trained under the same criteria.

The school, which gave a total of 29,960 hours of training to 4,078 employees in 2012 in 100 activities, is considered a key element to enhance Santander's leadership in this sphere and strengthen the skills of our staff.

#### TRAINING HOURS



Furthermore, the risks corporate school trains professionals from other business areas, particularly retail banking, so as to align the demanding risk management criteria to business goals.

Source: Santander Annual Report 2012, p. 168

# **Recommendation 6:** Provide a description of the bank's risk culture Example 2 of 2

# ONE OF THE GROUP'S CORE FOUNDING PRINCIPLES

The BNP Paribas Group has a strong risk culture.

Front-line responsibility for managing risks lies with the divisions, business lines and functions that propose the underlying transactions. They are expected to develop a sense of risk among their employees and to be fully aware of and understand both current and potential future trends in their risks.

Executive Management has chosen to include the risk culture in two of its key corporate culture documents:

Responsibility Charter

In 2012, Executive Management drew up a formal Responsibility Charter based on four strong commitments, inspired by the Group's core values, management principles and code of conduct. One of the four commitments is "Being prepared to take risks, while ensuring close risk control".

Financing the economy, supporting projects, helping clients to manage their currency or interest rate exposure – all this means accepting a degree of risk. One of BNP Paribas' great strengths is precisely this expertise in managing risk.

The Group believes that tight risk control is its clear responsibility, not only towards its clients but also towards the financial system as a whole. The Bank's decisions on the commitments it makes are reached after a rigorous and concerted process, based on a strong shared risk culture which is present across all levels of the Group. This is true both for credit risk arising from lending activities, where loans are granted only after in-depth analysis of the borrower's position and the project to be financed, and for market risks arising from transactions with clients, which are assessed on a daily basis, tested against stress scenarios and governed by a system of limits.

As a highly diversified Group, both in terms of geography and business activity, BNP Paribas is able to balance risks and their consequences as soon as they materialise. The Group is organised and managed in such a way that any difficulties arising in one business area will not jeopardise the Bank's other business activities.

Management Principles

One of the Group's four key management principles is «Risk-Aware Entrepreneurship», which highlights the importance of the risk culture:

Risk-aware entrepreneurship means:

- being fully accountable,
- acting interdependently and cooperatively with other entities to serve the global interest of the Group and its clients,

- being constantly aware of the risks involved in our area of responsibility,
- and empowering our people to do the same.

#### SPREADING THE RISK CULTURE

Strict risk management is an integral part of the Bank's makeup. A culture of risk management and control has always been one of its top priorities.

The Group is striving to spread this culture yet further given its strong growth over the past few years and the current climate of crisis. In May 2010, BNP Paribas launched the Risk Academy, a cross-functional Group initiative, to help spread and promote its risk management culture.

The Risk Academy is an open, group-wide venture, involving all business lines and functions and sponsored by the Bank's Executive Committee. Designed for the benefit of all staff and organised around a progressive, participative framework, its main aims are:

- help strengthen and spread the risk culture within the Group;
- promote training and professional development in the area of risk management;
- run the Bank's risk management communities.

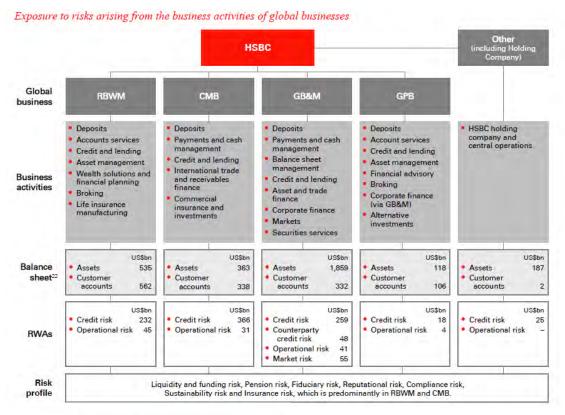
The Risk Academy therefore offers the following products and services under a single umbrella:

- Core Risk Practices, the basic principles forming the underlying theme
  of the Risk Academy, advocating sound risk management practices;
- e-learning risk awareness module, providing an introduction to the various risks managed by the Bank;
- risk training catalogue for employees involved in risk-related activities;
- online library of documents to help share knowledge about risk management;
- interactive presentations by BNP Paribas risk's experts, implemented in main sites of the Group.

Lastly, the risk culture is also spread throughout the Group by linking compensation to performance and risk (see chapter 7, section entitled "A competitive compensation policy in line with international rules").

**Source**: BNP Paribas Annual Report 2012 , p. 239

# **Recommendation 7:** Describe key risks that arise from the bank's business model and activities Example 1 of 2



#### Description of risks

Risks	Arising from	Measurement, monitoring and management of risk			
Credit risk			Liquidity and funding risk		THE STATE OF THE S
The risk of financial loss if a customer or counterparty fails to meet an obligation under a contract.	Credit risk arises principally from direct lending, trade finance and leasing business, but also from certain other products such as guarantees and derivatives.	Credit risk:  • is measured as the amount which could be lost if a customer or counterparty fails to make repayments. In the case of derivatives, the measurement of exposure takes into account the current mark to market value to HSBC of the contract and the expected potential change in that value over time caused by movements in market rates;  • is monitored within limits, approved by individuals within a framework of delegated authorities. These limits represent the peak exposure or loss to which HSBC could be subjected should the customer or counterparty fail to perform its contractual obligations; and  • is managed through a robust risk control framework which outlines	The risk that we do not have sufficient financial resources to meet our obligations as they fall due or that we can only do so at excessive cost.	Liquidity risk arises from mismatches in the timing of cash flows. Funding risk arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.	Liquidity and funding risk:  is measured using internal metrics including stressed operational cash flow projections, coverage ratio and advances to core funding ratios;  is monitored against the Group's liquidity and funding risk frameword and overseen by regional Asset and Liability Management Committees ('ALCO's), Group ALCO and the Risk Management Meeting; and  is managed on a stand-alone basis with no reliance on any Group entity (unless pre-committed) or central bank unless this represents routine established business as usual market practice.

Note: "Description of risks" is not exhaustive as the full disclosure includes sections on market, operational, compliance, insurance, fiduciary, reputational, pension and sustainability risk. Several of these are outlined in the example for Recommendation 2

clear and consistent policies, principles and guidance for risk

Source: HSBC Annual Report 2012, p. 20; 124-126

# **Recommendation 7:** Describe key risks that arise from the bank's business model and activities Example 2 of 2

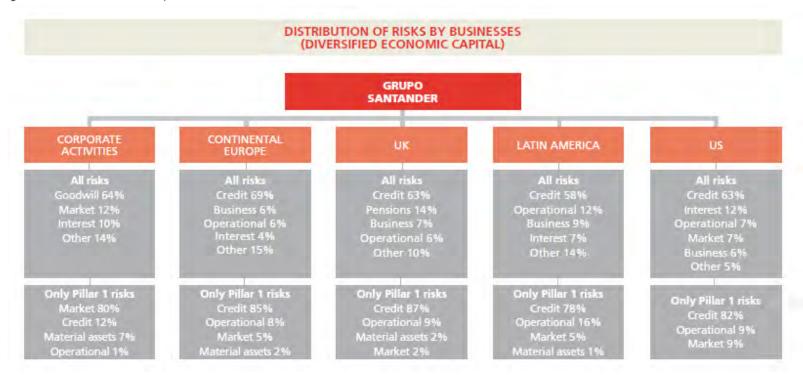
### Grupo Santander's banking business model from the risk standpoint

The Group's risk management and control systems are adapted to the risk appetite framework approved by its top governance bodies and to its banking business model:

- Santander focuses on retail banking, ensuring an internationally diversified presence characterised by high market shares (more than 10%) in the main markets where it operates. Wholesale banking is carried out particularly in core markets.
- Santander operates through subsidiaries which are autonomous in terms of capital and liquidity, with corporate control. The corporate structure has to be simple, minimising the use of instrumental companies.

- The business model enables a high degree of recurrence in results and its development is backed by a strong capital and liquidity base.
- Santander develops its operational and technological integration model via corporate platforms and tools. This allows information to be steadily aggregated.
- All the Group's activity is conducted within its social and reputational commitment, in accordance with its strategic objectives.

The economic capital distribution among the Group's businesses reflects the diversified nature of Santander's activity. The risk of corporate activities mainly emanates from the capital assigned to goodwill and, to a lesser extent, market risk (structural exchange rate and non-trading portfolio of equities). The operating areas account for most of the credit risk, as befits the nature of the Group's retail banking.



Source: Santander Bank Financial Report 2012, p. 166-167

# **Recommendation 8:** Describe the use of stress testing within the bank's risk governance and capital frameworks Example 1 of 2

#### Stress testing

Group-wide stress tests are an integral part of the annual MTP process and annual review of risk appetite to ensure that the Group's financial position and risk profile provide sufficient resilience to withstand the impact of severe economic stress.

The Board Risk Committee agrees the range of scenarios to be tested and the independent Group Risk function leads the process. Macroeconomic stress test scenarios are designed to be both severe and plausible and are tested against the FSA's scenario framework to ensure that they are appropriately conservative.

The following diagram summarises the process for designing and agreeing the scenarios to be run. The process includes Group Risk consultation with economists in the businesses. This ensures relevance of scenarios to our businesses and a consistent interpretation of the scenarios across the Group.

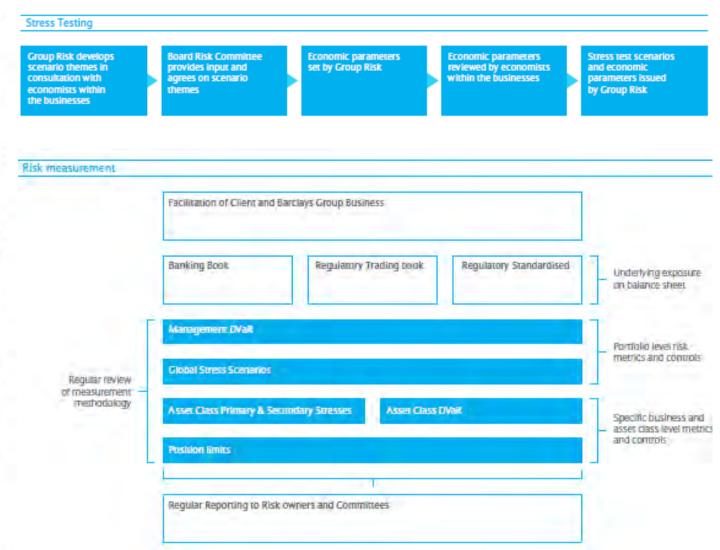
At the Group level, stress test scenarios capture a wide range of macroeconomic variables that are relevant to assess the impact of the stress scenario on our portfolios. This includes for example, GDP, unemployment, asset prices, foreign exchange rates and interest rates. Economic parameters are set using expert judgement and historical and quantitative analysis to ensure coherence and appropriate severity.

The stress testing process is detailed and comprehensive using bottom-up analysis performed by each of Barclays businesses. It includes all aspects of the Group's balance sheet across all risk types and is forward looking over a five year period. Our stress testing approach combines running statistical models with expert judgement to ensure the results accurately reflect the impact of the stress.

The businesses' stress test methodologies and results are subject to a detailed review and challenge both within the businesses (including review and sign-off by business Chief Risk Officers) and by Head Office Functions. The stress test results are presented for review by the Executive Committee and Board Risk Committee, and are also shared with the Board and the FSA. The results of our H2 2012 internal Group-wide stress test exercise show that the Group's profit before tax remains positive under the modelled severe global stress scenario, with the Group remaining well capitalised above the required regulatory minimum level.

A key objective of the Group-wide stress test process is to identify and document management actions that would be taken to mitigate the impact of stress. The bottom-up process ensures all levels of management are informed of the impact of the stress scenarios and are aware of appropriate management actions to be taken when a stress event occurs.

In addition, the framework also includes reverse stress testing techniques which aim to identify the circumstances under which our business model would become no longer viable, leading to a significant change in business strategy. Examples include extreme macroeconomic downtum scenarios (such as a break-up of the Euro area) or specific idiosyncratic events.



Source: Barclays Annual Report 2012, p. 279 - 280

# **Recommendation 8:** Describe the use of stress testing within the bank's risk governance and capital frameworks

### Example 2 of 2

### Stress Test Methodology: Overview

To project its Capital Position, Citi estimated the economic impacts to PPNR and Stress Losses under the required hypothetical stressed scenarios, including the Supervisory Severely Adverse Scenario

#### Pre-Provision Net Revenue (PPNR)

 PPNR is defined as net interest income plus non-interest income less non-interest expense, which includes Policyholder Benefits & Claims

#### Stress Losses

 Stress Losses include losses arising from loans (including the net change in reserves), AFS and HTM securities, trading and counterparty activities, and other losses arising from adverse economic conditions

#### Capital Position

Reflects Basel I regulatory capital, inclusive of Stress Losses and PPNR, adjusted for (a) the
adoption of the final U.S. market risk rules (Basel II.5) in 1Q13, and (b) the phase-out from Tier
I capital of certain trust preferred securities beginning in 1Q13, as required by the FRB's
instructions



### Stress Test Methodology: Capital Position

In addition to the inclusion of estimated Stress Losses and PPNR, Citi's Capital Position is impacted by the following items:

#### Final U.S. Market Risk Rules - Basel II.5

- Consistent with the FRB's instructions, Citi's projections reflect the adoption of the final U.S. market risk rules (otherwise referred to as Basel II.5) beginning in 1Q13
- This results in an increase in risk-weighted assets for certain market exposures and reduces corresponding regulatory ratios

#### Deferred Tax Asset (DTA) Position

- Citi conservatively assumes that the incremental DTA accrued on its balance sheet resulting from stress loss projections is limited; as such, pre-tax stress loss estimates are largely equivalent to posttax loss estimates
- · The net change in the estimated DTA disallowance further lowers Citi's regulatory capital ratios

#### Collins Amendment

 Consistent with FRB's instructions, certain trust preferred securities begin a gradual 4-year phase out from Tier I Capital, beginning in the 1Q13

#### Other Items Impacting Capital Position

- Movements in foreign exchange impacts Citi's capital position through changes to Other Comprehensive Income (OCI)
- Annual common stock awards from incentive compensation programs increase common equity, offset by compensation expense over the corresponding vesting period

### Stress Test Methodology: PPNR

Citi projects the three components of PPNR as described below:

#### Net Interest Income

- Loan balances, deposit balances, and other key inputs to net interest income are modeled using regression analyses, linking the outputs to economic variable projections (including but not limited to GDP, inflation, house price indices, and unemployment)
- These balances, combined with the scenario-specific interest rate and foreign exchange rate projections, are used to calculate net interest income

#### Non-Interest Income

- Non-interest income is primarily composed of fees and commissions from client activity
- Consumer segments are modeled using the observed and expected relationship between fee revenue and deposit and loan balances
- Institutional segments are modeled using a regression-based approach linking revenue to macroeconomic variables

#### Non-Interest Expense

- Projections of balances, headcount, and other specific expense drivers are used in the projection of noninterest expenses
- Additionally, certain management actions are considered, including but not limited to reduction of investments, lower marketing spending and reductions in headcount based on historical experience
- Operational loss expenses, including litigation expenses, are modeled using historically observed relationships between operational losses and macroeconomic variables (primarily credit spreads, unemployment rates and equity prices)

### Stress Test Methodology: Stress Losses

#### Provision for Loan Losses

Loan losses are projected based on product-specific approaches which use historical and expected
relationships between credit performance and relevant macroscopomic variables.

Domestic Mortgages	Commercial & Industrial and Commercial Real Estate	Credit Cards	Other Consumer	Other Loans
Includes First and Jurior Liens: Closed-Endland Revolving Primarily driven by HPI Interest rates, and unemployment.  Includes First and Line Revolved Revol	Includes C81 loans to obligors globally and domestic CRE loans     Projections consider obligor, collateral, industry, country, seniority, and local GDP	Includes bank and charge cards both domestically and internationally     Lose projections consider vintage, credit score, county, and unemployment	Includes global personal loans, student loans, aud other consumer loans     Driven by a variety of variables depending on product type and country.	Includes international CRE and mortgages and a veriety of non-netal loans.     Primarily driven by local GDP, real estate loans also driven by HPI, interest rates, and unemptoyment.

#### Realized Gains/Losses on Securities

- The inherent credit risk is primarily modeled using historical and expected relationships with local GDP and considers security characteristics (including but not limited to country, collateral, and seniority)
- Loss estimates for the AFS and HTM portfolios are recognized in accordance with Citi's established accounting methodology

#### Trading and Counterparty Losses

- Trading and counterparty losses represent losses on Citi's trading portfolios, CVA and other mark-to-market assets, inclusive of default losses
- Losses are calculated by applying the instantaneous Global Market Shock to Citi's exposures in 4Q12
- Consistent with the FRB's instructions, there is no associated reduction of risk-weighted assets, GAAP assets, or compensation expenses

#### Other Losses/Gains

- Primarily reflects losses on loans which are held for sale or under a fair value option
- Consistent with the FRB's instructions, loans are stressed using the same Global Market Shock which is
  used to calculate trading and counterparty losses on a similar instantaneous basis

Note: Citi disclosure represents a good example of stress testing process, but does not fully address integration with risk governance and capital Enhanced Disclosure Task Force • Appendix to Progress Report: Examples of Leading Disclosure Practices

# Section 3

# Capital adequacy and risk-weighted assets

# Recommendation 9: Provide minimum Pillar 1 capital requirements

### 3.4. Regulatory capital requirements

The table below presents the minimum regulatory credit risk capital requirements, including counterparty credit risk, as at 31 December 2012, calculated as 8 per cent of RWA based on the approaches described above in sections 3.1 and 3.2. The regulatory credit risk capital requirement below of \$19,731 million is substantially lower, even with the inclusion of market risk \$1,956 million (Table 31) and operational risk \$2,461 million (Table 34), than total capital resources of \$52,688 million in Table 2.

Table 12: Regulatory capital requirements

	2012			2011			
0.000	Regulatory Capital Regulrement	assets		Regulatory Capital Regularment	Flisk weighted assets	alloct of CRN	
Credit Risk Capital	\$million	Smillion	Smillion	\$million	Smillion	Smiller	
IRB Exposure Class	4 000	47.000	100 507	0.7	11 100	107 110	
Central governments or central banks Institutions	1,383	17,282 17,506	128,587 105,794	917	11,462	107,446 98,779	
	8,731	109,143	166,920	7,919	98,986	158,646	
Corporates Retail, of which				2,001			
	2,385	29,812	97,214		25,022	90,240	
Secured by real estate collateral	643	8,033	62,654	620	7,752	60,674	
Qualifying revolving retail	593	7,413	18,379	555	6,942	17,607	
Retail SME	71	890	1,629	39	486	1,179	
Other retail	1,078	13,476	14,552	787	9,842	10,780	
Securitisation positions	290	3,627	26,057	248	3,105	20,827	
Non-credit obligation assets	53	660	660	26	321	321	
Total IRB	14,242	178,030	525,232	12,412	155,160	476,259	
Standardised Exposure Class							
Central governments or central banks	47	587	1,664	87	1,089	1,625	
Multilateral Development Banks		-	7,849	1 2		4,910	
Institutions	108	1,355	3,123	56	700	2,030	
Corporates	1,017	12,715	20,980	985	12,318	19,443	
Retail	1,064	13,300	19,277	906	11,329	16,555	
Secured on real estate property	751	9,391	18,226	724	9,051	18,701	
Past due items	103	1,288	1,211	107	1,337	1,203	
Items belonging to regulatory high risk categories	63	782	573	40	498	342	
Other items <sup>†</sup>	1,198	14,980	17,803	1,100	13,756	16,323	
Total Standardised	4,351	54,398	90,706	4,005	50,078	81,132	
Counterparty credit risk capital component (credit risk in the trading book)	1,138	14,222	56,447	1,213	15,156	54,284	
Concentration risk capital component <sup>2</sup>	4	-		-	-		
Total	19,731	246,650	672,385	17,630	220,394	611,675	

Other items include cash, equity holdings, fixed assets, prepayments and accrued income.

The growth in credit risk capital requirements during 2012 was driven mainly by increased exposures to central governments or central banks, due to an increase in liquid balances, and to corporates, due to asset growth in Wholesale Banking, in particular within transaction banking and corporate finance in the Americas, UK and Europe region.

IRB other retail growth was mainly driven by an increase in personal loans in Korsa, due in part to foreign currency translation differences. Overall, qualifying revolving retail exposure increased during 2012 due to growth in credit card balances in Hong Kong and Singapore.

The increase in standardised retail exposures results from asset growth in Hong Kong Private Banking and the SME portfolios in Malaysia, India and Indonesia.

Source: Standard Chartered 2012 Pillar 3 Disclosures, p.22

<sup>2</sup> The concentration risk capital component is the additional capital requirement to be held where exposures in the Trading Book to a counterparty exceeds 25 per cent of capital resources.

**Recommendation 10:** Summarise information contained in the composition of capital templates adopted by the Basel Committee Example 1 of 2

Table 6: Reconciliation between gross assets per IFRS and for regulatory reporting purposes

This table details the reconciliation between Barclays PLC balance sheet for statutory versus regulatory purposes. Please note that the amount shown under the regulatory scope of consolidation is not a risk-weighted asset measure; it is an accounting measure and cannot be reconciled to other tables in this report.

	Accounting balance sheet per published financial statements	Deconsolidation of insurance/other entities	Consolidation of banking associates/other entities	Balance sheet per regulatory scope of consolidation
As at 31.12.12	£m	£m	£m	£m
Assets				
Cash and balances at central banks and items in the course of	87.631	/11	104	07.014
collection from other banks	(7,477)	(1)	184	87,814
Trading portfolio assets	145,030	1		145,030
Financial assets designated at fair value	46,061	(1,252)		44,809
Derivative financial instruments	469,146	(212)	-	468,934
Available for sale investments	75,109	(2,878)	*	72,231
Loans and advances to banks	40,489	(1,247)	132	39,374
Loans and advances to customers	425,729	(2,976)	1,303	424,056
Reverse repurchase agreements and other similar secured	176,956	(24)		176,932
Other assets	24,170	(1,883)	(189)	22,098
Total assets	1,490,321	(10,473)	1,430	1,481,278
Liabilities				
Deposits from banks and items in the course of collection due				
to other banks	78,583	(5)	1,200	79,778
Customer accounts	385,707	(524)		385,183
Repurchase agreements and other similar secured borrowing	217,342	(23)	4	217,319
Trading portfolio liabilities	44,794			44,794
Financial liabilities designated at fair value	78,280	(451)	-	77,829
Derivative financial instruments	462,468		4	462,468
Debt securities in issue	119,581	(5,425)	2.0	114,156
Subordinated liabilities	24,018	1913		24,018
Other liabilities	16,591	(3,922)	239	12,908
Total Liabilities	1,427,364	(10,350)	1,439	1,418,453
Shareholders' equity		401114		4,000
Shareholders' equity excluding non-controlling interests	53,586	(118)	(9)	53,459
Non-contolling interests	9,371	(5)	1.1	9.366
Total shareholders' equity	62,957	(123)	(9)	62,825
Total liabilities and shareholders' equity	1,490,321	(10.473)	1,430	1.481.278

See EDTF report, Figure 9: Example reconciliation of regulatory capital to balance sheet

**Source:** Barclays Basel 2 Pillar 3 Consolidated Disclosures 2012, p. 12

# **Recommendation 10:** Summarise information contained in the composition of capital templates adopted by the Basel Committee Example 2 of 2

it Em.	Dec 31, 2012	Dec 31, 2011
Total shareholders' equity per accounting balance sheet	54,003	53,390
Common shares	2,380	2,380
Additional paid-in capital	23,778	23,695
Retained earnings	29,198	30,119
Therein: Actuarial gains (losses) rel. to defined benefit plans, net of tax/CTA	198	650
Therein: Net income attributable to Deutsche Bank Shareholders	237	4,132
Common shares in treasury, at cost	(60)	(823
Egulty classified as obligation to purchase common shares	- Lance	
Accumulated other comprehensive income, net of tax	(1,293)	(1,981)
Prudential filters	(261)	719
Own credit spread of liabilities designated at fair value	(2)	/128
Unrealized gains and losses	(259)	847
Sincuració gano ana socio	(203)	301
Regulatory adjustments to accounting basis	(15.785)	(17,796)
Dividend accruai	(697)	(697
Goodwill	(8,583)	(10,156
Per balance sheet	(9,297)	(10,973
Goodwill from at-equity Investments	(30)	(29
Goodwill relating to non-regulatory consolidation circle	745	846
Intangibles	(2,996)	(2,753
Per balance sheet	(4,922)	(4,829
Deferred tax itability	583	676
Intangibles relating to non-regulatory consolidation circle	1,343	1,399
Noncontrolling interests	124	999
Per balance sheet	407	1,270
Noncontrolling interests relating to non-regulatory consolidation circle	(283)	(271
Securitization positions	(953)	(2,863
Shortfall of provisions to expected loss	(440)	(508)
Free-deliveries outstanding		
Significant investments in the capital of financial sector entitles	(1,493)	(1,332
Other, Including consolidation and requiatory adjustments	(748)	/486
Common Equity Tier 1 capital	37,957	36,313
Additional Tier 1 capital	12,526	12,734
Hybrid capital securities	12,526	12,734
Per balance sheet	12,091	12,344
Regulatory adjustments	435	390
Deductions from Additional Tier 1 capital		
Tier 1 capital	50,483	49,047
Tar fi axaiini		E +70
Tier 2 capital	6,532	6,179
Subordinated debt	9,362	10,813
Per balance sheet Amortization	11,282	12,083
Amoruzation Regulatory adjustments	(2,283)	(1,213
Deductions from Tier 2 capital	(2,885)	(4,703
Other	(2,065)	70
- Units	33	70

**See EDTF Report, Figure 10**: Reconciliation of regulatory capital to the balance sheet

Source: Deutsche Bank Financial Report 2012, p. 177

# **Recommendation 11:** Present a flow statement of movements in regulatory capital Example 1 of 2

## Capital management continued

Capital resources\*

Flow statement (Basel 2.5)

The table below analyses the movement in Core Tier 1, Other Tier 1 and Tier 2 capital during the year.

Core Tier 1 capital	£m
At 1 January 2012	46,341
Attributable loss net of movements in fair value of own credit	(2,647)
Ordinary shares issued	120
Share capital and reserve movements in respect of employee share schemes	821
Foreign exchange reserve movements	(867)
Decrease in non-controlling interests	(24
Decrease in capital deductions including APS first loss	4,307
Decrease in goodwill and intangibles	1,313
Defined pension fund movement (net of prudential filter adjustment)	(977
Other movements	(1,067
At 31 December 2012	47,320
Other Tier 1 capital	
At 1 January 2012	10,649
Foreign currency reserve movements	(189
Decrease in Tier 1 deductions	(252
Other movements	(393
At 31 December 2012	9,815
Tier 2 capital	
At 1 January 2012	8,546
Dated subordinated debt issued	4,167
Dated subordinated debt redeemed/matured	(3,582
Foreign exchange movements	(643
Decrease in capital deductions including APS first loss	4,649
Other movements	(985
At 31 December 2012	12,152
Supervisory deductions	
At 1 January 2012	(4,828
Decrease in deductions	2,341
At 31 December 2012	(2,487
Total regulatory capital at 31 December 2012	66,800

# **Recommendation 11:** Present a flow statement of movements in regulatory capital Examples 2 of 2

in € m.	Dec 31, 2012	Dec 31, 2011
Common Equity Tier 1 Capital	37,957	36,313
Opening amount	36,313	29,972
Common shares, net effect/(+) issued (-) retirement	_	-
Additional paid-in capital	83	181
Retained earnings	(232)	4,834
Therein: Actuarial gains (losses) rel. to defined benefit plans, net of tax/CTA	(452)	666
Therein: Net income attributable to Deutsche Bank Shareholders	237	4,132
Common shares in treasury, net effect/(+) sales (-) purchase	763	(373)
Movements in accumulated other comprehensive income	(423)	1,168
Foreign currency translation, net of tax	(423)	1,166
Dividend accrual	(697)	(697)
Removal of gains/losses resulting from changes in own credit standing in liabilities designated at fair value (net of tax)	126	(76)
Goodwill and other intangible assets (deduction net of related tax liability)	1,330	(518)
Noncontrolling interest	(875)	72
Deductible investments in banking, financial and insurance entities	(181)	(381)
Securitization positions not included in risk-weighted assets	1.911	1.987
Excess of expected losses over risk provisions	69	(81)
Other, including regulatory adjustments	(250)	227
Closing amount	37.957	36.313
Additional Tier 1 Capital	12,526	12.734
Opening amount	12,734	12,593
New Additional Tier 1 eligible capital issues	-	-
Buybacks	_	_
Other, including regulatory adjustments	(208)	141
Closing amount	12,526	12,734
Tier 1 capital	50,483	49,047
Tier 2 capital:	6,532	6,179
Opening amount	6,179	6,123
New Tier 2 eligible capital issues	_	_
Buybacks	(179)	(251)
Amortization	(1,071)	(747)
Other, including regulatory adjustments	1,803	1,054
Closing amount	6,532	8,179
Total Regulatory capital	57,015	55,226

The increase of € 1.6 billion in Common Equity Tier 1 capital in the year 2012 was primarily the result of a € 1.9 billion reduction of the capital deduction item for securitization positions not included in risk-weighted assets. Another positive impact of € 0.8 billion resulted from the reduced position of Common shares in treasury, partially offset by a negative impact of € 0.4 billion from foreign currency translation. The positive change of € 1.3 billion shown under the deduction-item "Goodwill and other intangible assets" is primarily the result of Common Equity Tier 1 capital-neutral impairments in the fourth quarter of 2012 which are offset by corresponding effects in our Retained earnings.

Common shares consist of Deutsche Bank AG's common shares issued in registered form without par value. Under German law, each share represents an equal stake in the subscribed capital. Therefore, each share has a nominal value of € 2.56, derived by dividing the total amount of share capital by the number of shares. As of December 31, 2012, 929,499,640 shares were issued and fully paid, of which we held 315,742 shares, leaving 929,183,898 shares outstanding. There are no issued ordinary shares that have not been fully paid. Related share premium is included in additional paid-in capital.

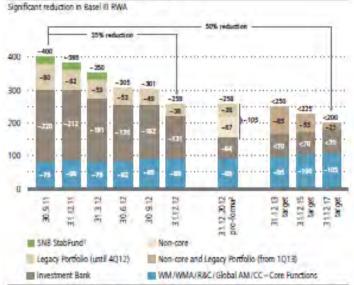
# **Recommendation 12:** Qualitatively and quantitatively discuss capital planning within a more general discussion of management's strategic planning

## Acceleration of our strategic transformation

Since presenting our strategy at our Investor Day in November 2011, we have successfully executed on our plans to improve our already strong capital position and reduce Basel III risk-weighted assets (RWA) and costs. Just over one year into the transformation of our firm, our Basel III capital ratios remain among the highest in our peer group, and we have reduced Basel III RWA' by 35%. Furthermore, we are on track with our CHF 2.0 billion cost reduction program announced in August 2011.

In October 2012, from this position of strength, we announced a significant acceleration in the implementation of our strategy.

Basel III - Risk-weighted assets



I RWA associated with UBS's option to purchase the SNB StabFund's equity (treated as a participation with full deduction from CET1 capital starting from the second quarter of 2012). In 1Q13, we transferred approximately CHF 67 billion of RWA from the Investment Bank to the Corporate Center. On a pro-forma basis as of year-end, the RWA for the Non-core and Legicy Portfolio would have represented approximately CHF 105 billion, while for the Investment Bank it would have been CHF 64 billion.

This announcement underlined our commitment to transform our Group into a less capital- and balance-sheet-intensive business that is more focused on serving clients and capable of maximizing value for shareholders. We are transforming our Investment Bank, focusing on its traditional strengths in advisory, research, equities, foreign exchange and precious metals, and we are taking additional action to reduce costs and improve efficiency across the Group.

We are exiting certain business lines, predominantly those in fixed income, that have been rendered less attractive by changes in regulation and market developments. After transferring the non-core businesses and positions to be exited to the Corporate Center, we have retained limited credit and rates trading in our Investment Bank, along with structured financing capabilities, to support its solutions-focused businesses. Our leading equities and foreign exchange businesses, including our emerging markets foreign exchange capabilities, continue to be cornerstones of our Investment Bank's services. We have not significantly altered our advisory and capital markets businesses, but have reorganized our existing business functions to better serve our clients. As a result of the abovementioned transfers and additional RWA reductions. our Investment Bank started 2013 operating with approximately CHF 64 billion of Basel III RWA, within its target RWA of CHF 70 billion or less. We are convinced that our new Investment Bank is capable of delivering returns well in excess of its cost of capital, and we are targeting a pre-tax return on attributed equity of greater than 15% starting in 2013 in this division.

Our Corporate Center is tasked with managing non-core assets, previously part of the Investment Bank, in the most value-accretive way for shareholders. These diversified assets will be reported within our "Non-core and Legacy Portfolio" unit within the Corporate Center from the first quarter of 2013. At the end of 2012, this portfolio represented approximately CHF 105 billion in Basel III RWA, which we aim to reduce progressively to approximately CHF 25 billion by the end of 2017. As a result, we are targeting Group RWA of less than CHF 200 billion on a fully applied Basel III basis by the end of 2017.

Maintaining cost discipline is critical to our long-term success and is a key element of the cost reduction plans we announced in October 2012. To this end, we announced measures to achieve additional annual costs savings of CHF 3.4 billion by 2015 that include reducing our Investment Bank's complexity and size, improving organizational effectiveness, primarily in our Corporate Center, and introducing lean front-to-back processes across our Group. These savings come in addition to the CHF 2.0 billion annual cost reduction program that we announced in 2011 and expect to complete by the end of 2013. As a consequence of our measures to support the long-term efficiency of our firm, we expect our headcount to be around 54,000 in 2015 compared with approximately 63,000 at the end of 2012. Our investment in these initiatives is reflected in restructuring charges of CHF 258 million in the fourth guarter of 2012 and expectations of further incremental charges of approximately CHF 1.1 billion in 2013, CHF 0.9 billion in 2014 and CHF 0.8 billion in 2015.

Our efficiency programs will free up resources to make investments over the next three years to support growth across our firm and enable us to service our clients with greater agility and effectiveness, improving quality and speed to market. These investments are expected to reach CHF 1.5 billion over the next three years.

2013 and 2014 will be key years of transition for our Investment Bank and our Group as we work through our plans to restructure our businesses and reduce our cost base. As a result, during these years we expect our Group to deliver a return on equity in the midsingle digits as we transform our business. We believe the changes we are making will enable us to deliver improved returns and thus we have set a Group return on equity target of more than 15% from 2015 onwards. We are also targeting a Group cost/income ratio of 60% to 70% from 2015 onwards.

We are well prepared for the future with a clear strategy and a solid financial foundation. We are firmly committed to returning capital to our shareholders and plan to continue our program of progressive returns to shareholders with a proposed 50% increase in dividends to CHF 0.15 per share for the financial year 2012. Once we have achieved our capital targets, we are aiming for a total payout ratio of 50%, consisting of a baseline dividend and supplementary returns. We intend to set a baseline dividend at a sustainable level, taking into account normal economic fluctuations. The supplementary capital returns will be balanced with our need for investment and any buffer we choose to maintain for a more challenging economic environment or other stress scenarios. Through the successful implementation of our strategy, we believe we can sustain and grow our business and maintain a prudent capital position.

Source: UBS Annual Report 2012, p. 24 - 25

# **Recommendation 13:** Provide granular information to explain how RWAs relate to business activities Example 1 of 2

Table 2: Detailed segmentation of BIS Basel 2.5 risk-weighted assets

	31.12.12					
	Net EAD		RWA		RWA	
CHF million		Advanced IRB approach	Standardized approach	Total	Total	
Credit risk	566,505	73,847	21,733	95,580	116,129	
Sovereigns	142,150	3,205	222	3,427	9,290	
Banks	54,580	8,654	2,083	10,737	14,006	
Corporates	154,433	43,250	16,312	59,562	75,385	
Retail	215,342	18,737	3,116	21,854	17,447	
Residential mortgages	128,676	13,888	1,362	15,250	11,164	
Lombard lending	82,271	4,111		4,111	3,345	
Other retail	4,396	739	1,754	2,493	2,937	
Securitization / Re-securitization exposures 1	21,448	7,136		7,136	7,287	
Banking book exposures	14,995	5,497		5,497	4,147	
Trading book exposures	6,453	1,639		1,639	3,139	
Non-counterparty related risk	26,610		6,248	6,248	6,050	
Settlement risk (failed trades)	141	28	91	118	79	
Equity exposures outside trading book <sup>2</sup>	798	2,972		2,972	3,310	
Market risk		27,173		27,173	49,241	
Value-at-risk (VaR)		5,686		5,686	7,935	
Stressed value-at-risk (sVaR)		7,367		7,367	13,117	
Incremental risk charge (IRC)		5,192		5,192	19,564	
Comprehensive risk measure (CRM)		8,928		8,928	8,625	
Operational risk <sup>3</sup>		53,277		53,277	58,867	
Total BIS	615,501	164,434	28,071	192,505	240,962	
Additional RWA according to FINMA regulations <sup>4</sup>				15,190	15,475	
Total FINMA RWA <sup>5</sup>				207,695	256,437	

<sup>1</sup> On 31 December 2012, CHF 2.9 billion of the securitization exposures, including CHF 2.1 billion for the option to acquire the SNB StabFund's equity, were deducted from capital and therefore did not generate RWA (on 31 December 2011, a total of CHF 5.3 billion of securitization exposures were deducted from capital, which included CHF 1.6 billion for the option to acquire the equity of the SNB StabFund). 2 Simple risk weight method. 3 Advanced measurement approach. 4 Reflects an additional charge of 10% on credit risk RWA for exposures treated under the standardized approach, a surcharge of 200% for RWA of non-counterparty related assets and additional requirements for market risk. 5 As of 31 December 2012, the FINMA tier 1 ratio amounts to 19.7% (15.0% for 31 December 2011) and the FINMA total capital ratio to 23.4% (16.2% for 31 December 2011).

# **Recommendation 13:** Provide granular information to explain how RWAs relate to business activities Example 2 of 2

### Risk Profile

Our mix of various business activities implies diverse risk taking by our business divisions. The key risks inherent in their respective business models are best measured through the undiversified Total Economic Capital metric, which mirrors each business division's risk profile before cross-risk effects on group level.

### Risk profile of our corporate divisons as measured by total economic capital

								Dec 31, 2012
	Corporate	Global	Asset &	Private &	Non-Core	Consoli-		
	Banking &	Transaction	Wealth	Business	Operations	dation &		
	Securities	Banking	Management	Clients	Unit	Adjustments		Total
in % (unless								
stated otherwise)							in € m.	in %
Credit Risk	17	5	1	13	8	0	12,574	44
Market Risk	14	1	5	11	10	5	13,185	46
Operational Risk	7	0	2	1	7	_	5,018	17
Diversification								
Benefit	(5)	(0)	(1)	(2)	(6)	(0)	(4,435)	(15)
Business Risk	8	_	0	_	_	_	2,399	8
Total EC in € m.	11,788	1,434	2,016	6,720	5,452	1,331	28,741	100
in %	41	5	7	23	19	5	100	

Corporate Banking & Securities' (CB&S) risk profile is dominated by its trading activities, in particular market risk from position taking and credit risk primarily from derivatives exposure. Further credit risks originate from lending to corporates and financial institutions. The remainder is divided equally between operational risks and business risk, primarily from potential legal and earnings volatility risks, respectively. Global Transaction Banking (GTB) has the lowest risk (as measured by economic capital) of all our segments. GTB's focus on trade

finance implies that the vast majority of its risk originates from credit with a small portion from market risk mainly in derivatives positions.

The main risk driver of Asset & Wealth Management's (AWM) business are guarantees on investment funds, which we report as nontrading market risk. Otherwise AWM's advisory and commission focused business attracts primarily operational risk.

In contrast to this, Private & Business Client's (PBC) risk profile divides equally between credit risk from retail and SME lending and nontrading market risk from Postbank's investment portfolio.

#### Risk-weighted Assets by Model Approach and Business Division

Dec 31, 2012

in € m.	Corporate Ban- king & Securities	Global Trans- action Bank	Asset & Wealth Management	Private & Business Clients	Non-Core Operations Unit	Consolidation & Adjustments and Other	Tota
Credit Risk	70,590	26,398	6,134	67,511	40,329	18,235	229,196
Advanced IRBA	63,727	18,464	2,823	38,637	19,501	573	143,725
Central Governments	2,440	818	11	76	266	151	3,762
Institutions	5,686	1,607	93	200	1,333	27	8,946
Corporates	49,258	15,610	2,589	2,796	10,999	395	81,646
Retail	217	20	130	34,529	1,150	0	36,046
Other	6,125	409	1	1,037	5,753	0	13,325
Foundation IRBA	· ·		=	8,726	1,813		10,539
Central Governments	-	-	-	32	2	(-)	35
Institutions	-	-	-	2,217	939	-	3,156
Corporates		-	-	6,477	872	12	7,349
Retail	-	-	-	-	-		
Other		-	-		-	15.	
Other IRBA	2,487	261	455	9.042	8,027	2,321	22,59
Central Governments	-	-	-	-	-	(-)	
Institutions	-	-	3-0	3-1	-	-	
Corporates	1,341	240	-	5,574	3,802		10,95
Retail	-	-	-	-	-		
Other	1,146	20	455	3,467	4,225	2,321	11,63
Standardized Approach	4,376	7,673	2,856	11,105	10,988	15,340	52,34
Central Governments	2	68	0	87	222	1	379
Institutions	13	16	9	112	77	3	230
Corporates	3,070	7,125	1,038	2,733	4,273	401	18,64
Retail	16	392	134	5,991	2,758	1	9,29
Other	1,275	73	1,675	2,183	3,658	14,935	23,799
Market Risk	35,656	365	1,166	360	15,512	- A	53,058
Internal Model Approach	31,280	365	1,188		13,761	-	46.57
Standardized Approach	4,376	-	-	360	1,751	1-0	6,487
Operational Risk	19,221	331	4,904	4,530	22,609		51,595
Advanced measurement							
approach	19,221	331	4,904	4,530	22,609		51,595
Total	124,939	27,093	12,451	72,695	80,295	16,377	333,849

Within credit risk, the line item "Other" in Advanced IRBA predominately reflects RWA from securitization positions in the banking book. The Other IRBA mainly contains equity positions as well as non-credit obligation assets in the category "Other". Within the Standardized Approach, about half of the line item "Other" includes RWAs from banking book securitizations with the remainder being exposures assigned to the further exposure classes in the Standardized Approach apart from central governments, institutions, corporate and retail.

Source: Deutsche Bank Financial Report 2012, p. 54-55; 179

# **Recommendation 14:** Present a table showing the capital requirements for each method used for calculating RWAs

### ➤ TABLE 6: PILLAR 1 RISK-WEIGHTED ASSETS AND CAPITAL REQUIREMENTS

	31	December 2012	31	December 2011	Variation		
In millions of euros	Risk- weighted assets	Capital Reguirement	Risk- weighted assets	Capital Requirement	Risk- weighted assets	Capital Requirement	
Credit risk	411.151	32.892	446,674	35,734	(35,523)	(2,842)	
Credit risk - IRB approach	172,409	13,793	192,852	15,428	(20,443)	(1,635)	
Central governments and central banks	3,244	260	4,310	345	(1,066)	(85)	
Corporates	121,986	9,759	136,889	10,951	(14,903)	(1,192)	
Institutions	10,326	826	13,391	1,071	(3,065)	(245)	
Retail	36,749	2,940	38,127	3,050	(1,378)	(110)	
Réal éstaté loans	10,772	862	10,311	825	461	37	
Revolving exposures	5,851	468	6,530	522	(679)	(54)	
Other exposures	20.126	1,610	21,286	1.703	(1,160)	(93)	
Other non credit-obligation assets	104	8	134	11	(30)	(3)	
Credit risk - Standardised approach	238,742	19,099	253,822	20,306	(15,080)	(1,207)	
Central governments and central banks	3.742	299	3,458	277	284	22	
Corporates	112,909	9,033	117,083	9,367	(4,174)	(334)	
Institutions	8.508	681	7,282	582	1.226	99	
Retail	80,589	6,447	82,922	6,634	(2,333)	(187)	
Real estate loans	26,276	2,102	26,818	2,145	(542)	(43)	
Revolving exposures	3.137	251	4 295	344	(1,158)	(93)	
Other exposures	51,176	4.094	51,810	4,145	(634)	(51)	
Other non credit-obligation assets	32,994	2,639	43,077	3,446	(10,083)	(807)	
Securitisation positions	19,076	1,526	24,376	1,950	(5,300)	(424)	
	17.153					- American	
Securitisation positions - IRB approach		1,372 154	22,665	1,813 137	(5,512)	(441) 17	
Securitisation positions - Standardised approach	1,923		1,712		211		
Counterparty risk	20,533	1,643	23,624	1,890	(3,091)	(247)	
Counterparty risk - IRB approach	18,633	1,491	20,863	1,669	(2,230)	(178)	
Central governments and central banks	222	18	180	14	42	4	
Corporates	15,117	1,209	16,344	1,308	(1,227)	(99)	
Institutions	3,294	264	4,339	347	(1,045)	(83)	
Counterparty risk - Standardised approach	1,900	152	2,761	221	(861)	(69)	
Central governments and central banks	27	2	1	0	26	2	
Corporates	1,610	129	2,426	194	(816)	(65)	
Institutions	254	20	320	26	(66)	(6)	
Retail	9	1	14	1	(5)	0	
Other exposures	9	1	14	1	(5)	0	
Equity risk	24,377	1,950	25,775	2,062	(1,398)	(112)	
Internal model	21,496	1,720	23,461	1,877	(1,965)	(157)	
Listed equities	7,734	619	8,670	694	(395)	(32)	
Other equity exposures	7,321	586	8,576	686	(1,796)	(143)	
Private equity exposures in diversified portfolios	6,441	515	6,215	497	226	18	
Simple weighting method	1,733	138	1,248	100	485	38	
Listed equities	21	2	14	1	7	1	
Other equity exposures	468	37	125	10	343	27	
Private equity exposures in diversified portfolios	1,244	99	1,109	89	135	10	
Standardised approach	1,148	92	1,066	85	82	7	
Market risk	25,548	2,044	38,501	3,080	(12,953)	(1,036)	
Internal model	22,633	1,811	35,338	2,827	(12,705)	(1,016)	
VaR	5,440	435	8,230	659	(2,790)	(224)	
Stressed VaR	11,179	894	16,605	1,328	(5,426)	(434)	
Incremental Risk Charge	3,421	274	6,440	515	(3,019)	(241)	
Comprehensive Risk Measure	2,593	208	4,063	325	(1,470)	(117)	
Standardised approach	2,652	212	2,386	191	266	21	
Trading book securitisation positions	263	21	777	62	(514)	(41)	
Operational risk	51,154	4,092	54,617	4,369	(3,463)	(277)	
Advanced Measurement Approach (AMA)	35,586	2,847	38,628	3,090	(3,042)	(243)	
Standardised approach	9,518	761	9.470	758	48	3	
Basic indicator approach	6.050	484	6.519	521	(471)	(37)	
TOTAL	551,839	44,147	613,567	49,085	(61,728)	(4,938)	

Source: BN	P Paribas An	nual Report 2	2012. p. 233

Regulatory Capital Requirements and Risk-weighted Assets		Die 31, 2011		
	Capital	Dec 31, 2012	Coptal	Part 5 5 501
NEM.	leginerate	TOWA	(equipments)	RW
Counterparty credit risk				
Advanced IRBA		U.S.	-	5
Central governments	301	3,762	207	2,58
institutions	716 6.532	8,946	1,018	12,72
Corporates Retall (excluding Postbank)	1,727	21,583	1,718	21,48
Retail (Postbank)	1,157	14,462	912	11,40
Other non-credit obligation assets	343	4,283	1,144	14,30
Total advanced IRBA	10.775	134,683	13,849	163.11
Foundation approach	19,112	1,54,555	12,000	1900,31
Central governments	3	35	3	3
Institutions	252	3,156	323	4.04
Corporates	1,465	18,306	1,391	17,38
Other non-credit obligation assets	152	1,897	228	2,85
Total foundation approach	1,872	23,394	1,945	24,31
Standardized approach				
Central governments	0	-1	1	1
Regional governments and local authorities	4	55	.8	10
Other public sector entities	26	323	52	65
Multilateral development banks	-	-	-	
International organizations	1	-	- 5	
Institutions	18	230	47	58
Covered bonds issued by credit institutions		8	4 000	. 9
Corporates	1,491	18,640 6.564	1,840	22,99
Retail Claims secured by real estate property	218	2,728	882 252	3.15
Collective investment undertakings	196	2,444	220	2,75
Other Items	1,176	14,702	8	9
Past due Items	130	1,625	156	1.94
Total standardized approach	3,786	47,320	3,474	43,42
Risk from securitization positions				
Securitizations (IRBA)	1,066	13,325	1,340	16,75
Securitizations (standardized approach)	117	1,457	157	1,96
Total risk from securitization positions	1,183	14,782	1,497	18,71
Risk from equity positions				
Equity positions (grandfathered)	281	3,517	282	3,52
Equity positions (IRBA simple risk-weight approach)	436	5,455	760	9,50
Exchange-traded	51	632	81	1,01
Non-exchange-braded	369	4,616	647	8,08
Non-exchange-traded but sufficiently diversified	17	207	32	39
Total risk from equity positions	718	8,971	1,042	13,02
Settlement risk	4	46	14	17
Total counterparty credit risk	18,336	229,196	21,021	262,76
Market risk in the trading book				-
Internal model approach	3,726	46,571	4,819	60,24
VaR. Stressed VaR.	761 1,641	9,510	2,151	12,15
Incremental Risk Charge	761	9.509	758	9.47
Comprehensive Risk Measurement (Correlation Trading)	563	7.035	938	11,72
Standardized approach	519	6,487	628	7,85
Interest rate risk - Non-Gecuritization	2	26	142	1,79
Interest rate risk - Securitization and rith-to-default derivatives	443	5,533	399	4,98
Equity risk	_	_	(-)	
FX risk	42	524	55	68
Commodity risk	71	-	-	
Other market risk	32	404	32	40
Total market risk in the trading book	4,245	53,058	5,448	68,09
Operational risk				
	3,866	48.325	3,772	47,14
Advanced measurement approach (excluding Postbank)				
Advanced measurement approach (excluding Postbank) Advanced measurement approach (Postbank) Total operational risk	262 4,128	3,270 51,595	284 4.056	3,54

**Source:** Deutsche Bank Financial Report 2012, p. 180

# **Recommendation 15:** Tabulation of credit risk in the banking book for major Basel asset class portfolios Example 1 of 2

### Key points

- In general, standardised RWA densities show a greater consistency across regions and exposure classes than advanced IRB, as the
  advanced IRB approach reflects the relative risks of the different portfolios to a greater extent.
- RWA densities for retail lending secured on real estate property are higher in North America due to challenging conditions in the US
  mortgage market and extended foreclosure timelines.
- RWA densities are lower in the home markets because of the resilience of the residential property sector in those markets which
  warrants the application of lower LGDs to our exposures.
- Central government RWA densities are higher in MENA reflecting the recent political upheaval and in Latin America due to economic
  uncertainty in the region.
- The RWA density for the US cards business sold in the year was higher than our other credit card portfolios, and so the sale contributed towards the overall reduction.
- The residual maturity profile of the book lengthened slightly during the year mainly due to the increased mortgage lending, which tends
  to have a longer term than other exposures, in Europe and Hong Kong and other Asia-Pacific sites.

### Table 9: Credit risk - summary

	At 31 December 2012				At 31 December 2011				
Credit risk analysis by	Exposure value US\$bu	Average exposure value US\$bn	RWAs US\$bn	Capital required US\$bn	Exposure value US\$bn	Average exposure value US\$bn	RWAs US\$bn	Capital required US\$bn	
exposure class	1 121 2	1100	-	14.0	0.0227	4262	5224	7.40	
IRB advanced approach	1,470.0	1,551.2	513.6	41.1	1,575.4	1,532.9	577.6	46.2	
Retail:	100000	1	1.75	1000		-	100		
<ul> <li>secured on real estate</li> </ul>	0.25	3,000	10000	100	1 3000		2577		
property	317.4	310.7	130.8	10.5	300.0	298.5	153.6	12.3	
<ul> <li>qualifying revolving retail</li> </ul>	64.0	95.6	16.2	1.3	142.6	143.9	55.5	4.4	
- SMEs1	13.1	13,1	6.8	0.5	13.0	13.4	7.0	0.6	
- other retail	60.1	60.3	17.2	1.4	63.0	67.0	23.0	1.8	
Total retail	454.6	479.7	171.0	13.7	518.6	522.8	239.1	19.1	
central banks	355.8	407.4	36.8	2.9	408.0	343.8	40.3	3.2	
Institutions	131.1	141.5	27.0	2.2	145.4	169.1	27.7	2.2	
Corporates	479.1	465.0	251.6	20.1	444.2	435.0	240.7	19.3	
Equity	0.3	0.4	0.9	0.1	0.4	0.2	1.6	0.1	
Securitisation positions <sup>2</sup>	49.1	57.2	26.3	2.1	58.8	62.0	28.2	2.3	
IRB foundation approach	19.4	17.7	10.3	0.8	16.5	11.4	8.5	0.7	
Corporates	19.4	17.7	10.3	0.8	16.5	11.4	8.5	0.7	
Standardised approach	681.5	630.2	374.5	30.0	591.2	563.0	372.1	29.8	
Central governments and					1 = 51	1 - 11	- 17	-	
central banks	177.4	117.1	0.9	0.1	104.6	91.9	1.3	0.1	
Institutions	57.5	56.4	19.4	1.6	41.9	42.5	14.0	1.1	
Corporates	254.5	259.9	237.3	19.0	250.1	230.9	233.9	18.7	
Retail	52.9	53.9	40.1	3.2	55.5	55.8	41.9	3.4	
Secured on real estate property	45.3	47.4	24.0	19	47.1	42.4	25.6	2.0	
Past due items	4.4	4.3	6.0	0.5	4.0	4.0	5.3	0.4	
Regional governments or			7.7	100			- 44		
local authorities	1.2	1.2	1.0	0.1	1.0	1.5	0.8	0.1	
Equity	2.8	5.7	2.8	0.2	6.5	6.4	8.4	0.7	
Other items <sup>3</sup>	85.5	84.3	43.0	3.4	80.5	87.6	40.9	3.3	
	2,170.9	2,199.1	898.4	71.9	2,183.1	2,107.3	958.2	76.7	

<sup>1</sup> The FSA allows exposures to small and medium-sized enterprises ('SME's) to be treated under the Retail IRB approach, where the total amount owed to the Group by the counterparty is less than EUR Im and the customer is not managed individually as a corporate counterparty.

Table 14: Wholesale IRB exposure - by obligor grade

			Central governments and central banks							
	CRR	PD range	Exposure value <sup>2</sup> USSbu	Average PD <sup>1</sup>	Average LGD	RWA density <sup>1</sup>	RWAs US\$bn	Mapped external rating		
At 31 December 2012 Default risk		-	-5555				-00102			
Minimal	0.1	0.000 to 0.010	110.7	0.01	11.0	1	1.2	AAA to AA-		
	1.1	0.011 to 0.028	116.6	0.02	13.2	3	3.6	AA to AA-		
	1.2	0.029 to 0.053	34.5	0.04	22.6	7	2.3	A+		
Low	2.1	0.054 to 0.095	60.6	0.07	33.4	15	9.0	A		
	2.2	0.096 to 0.169	9.0	0.13	37.5	28	2.5	A-		
Satisfactory	3.1	0.170 to 0.285	6.9	0.22	44.3	38	2.6	BBB+		
	3.2	0.286 to 0.483	3.3	0.37	41.8	56	1.9	BBB to BBB-		
	3.3	0.484 to 0.740	4.9	0.63	45.0	64	3.1	BBB-		
Fair	4.1	0.741 to 1.022	0.8	0.87	35.0	66	0.5	BB+		
	4.2	1.023 to 1.407	0.3	1.20	37.8	98	0.3	BE		
	4.3	1.408 to 1.927	0.7	1.65	45.0	62	0.4	BB-		
Moderate	5.1	1.928 to 2.620	1.5	2.25	45.0	110	1.6	BB-		
	5.2	2.621 to 3.579	3.9	3.05	45.0	124	4.9	B+		
	5.3	3.580 to 4.914	1.6	4.20	45.1	134	2.2	B+		
Significant	6.1	4.915 to 6.718	0.4	5.75	35.2	118	0.5	E		
	6.2	6.719 to 8.860	0.1	7.85	45.0	168	0.2	B-		
High	7.1	8.861 to 11.402	-	-	-	-	-	B-		
	7.2	11.403 to 15.000	-	-	-	-	-	CCC+		
Special										
management	8.1	15.001 to 22.000	-	-	-	-	-	ccc		
	8.2	22.001 to 50.000	-	-	-	-	-	CCC-		
	8.3	50.001 to 99.999	-	101	-	-	-	CC to C		
Default <sup>e</sup>	9/10	100.000		-	-		-	Defaul		
			355.8	0.13	19.6	10	36.8			
At 31 Decem	ber 201	1								
Default risk										
Minimal		0.000	to 0.053	302.1	0.02	13.5	3	7.8		
Low		0.054	to 0.169	82.8	0.07	38.0	17	13.9		
Satisfactory			to 0.740	13.6	0.39	43.7	52	7.1		
Fair			to 1.927	4.1	1.27	43.6	95	3.9		
Moderate .			to 4.914	4.8		45.0	125	6.0		
Significant			to 8.860	0.2	7.46	45.0	150	0.3		
High		. 8.861 t	o 15.000	0.3	9.74	88.0	367	1.1		
Special managem	ent	15,001 n	0 99 999	0.1	53.88	61.2	200	0.2		
- managem				0.6			7310			
			1	408.0	0.11	20.3	10	40.3		

For footnotes, see page 34.

- The reclassification of exposures to central banks in EEA member states to the standardised approach had an adverse impact on the risk
  grade profile of the portfolio which was offset by improvements in portfolios outside the EEA.
- We continue to concentrate our exposures on minimal and low risk categories, which account for 93% of total exposures (2011: 94%).

**Source:** HSBC Pillar 3 Disclosures at December 31, 2012, p. 23-28; 32-38

[ Repeated for other IRBA categories ]

Excludes trading book securitisation positions and positions deducted from regulatory capital (that would be risk-weighted at 1,250%).
 Primarily includes such items as fixed assets, propayments, accruals and Hong Kong Government certificates of indebtedness.

# **Recommendation 15:** Tabulation of credit risk in the banking book for major Basel asset class portfolios Example 2 of 2

	EAD) per internal rating grad	le and correspon	ding PD, LGD a	ind RWA (am		million)	
Interna	I				RWAs in		Externa
rating grade	PD range for each grade	READ in each	Average RPD	Average RLGD	each grade (or band)	Total RRW	Rating Equivalen
Performing	1 2 Tange for each grade	grado	Avelage Ia D	KEOD	(or build)	Total reres	Equivalen
1	0.00-0.01	25,532	0.03*	23.97	733	0.03	AAA
2	0.01-0.02	43,385	0.02	20.83	789	0.02	AA+
3	0.02-0.04	41,726	0.04	19.77	904	0.02	AA
4	0.04-0.05	15,328	0.04	25.81	1,375	0.09	AA-
5	0.05-0.06	26,274	0.05	30.14	2,461	0.09	Α+
6	0.06-0.08	45,981	0.07	22.72	4,031	0.09	Α
7	0.08-0.11	44,129	0.11	29.01	6,505	0.15	Α-
8	0.11-0.17	50,381	0.15	22.55	7,282	0.14	BBB+
9	0.17-0.29	89,193	0.22	21.9	13,314	0.15	BBB
10	0.29-0.51	106,880	0.37	20.27	20,625	0.19	BBB-
11	0.51-0.89	101,638	0.64	19.91	25,313	0.25	BB+
12	0.89-1.54	49,123	1.14	18.94	16,754	0.34	BB
13	1.54-2.67	36,461	1.92	20.37	16,751	0.46	BB-
14	2.67-4.62	22,753	3.34	20.33	12,449	0.55	B+
15	4.62-8.01	15,811	6.55	19.8	10,464	0.66	В
16	8.01-13.88	6,127	10.88	21.07	4,997	0.82	В
17	13.88-20.00	6,162	18.58	20.45	6,154	1	CCC
18	20.00-30.00	5,820	25.02	16.29	5,157	0.89	CC
19	>30%	4,301	40.48	21.68	4,453	1.04	C
Non-Performii	ng						
20	100%	10,352	100	25.63	9,523	0.92	Default
21	100%	2,667	100	18.11	2,625	0.98	Default
22	100%	2,158	100	25.01	1,347	0.62	Default
Total		752,182	3.28	21.79	174,006	0.23	

AIRB changes (amounts in %)						
	Sovereigns	Institutions	Corporate	Residential mortgages	Other retail	Total
						2012
Average PD	-16%	23%	23%	-10%	7%	14%
Average LGD	1%	21%	-2%	6%	2%	5%
READ	-22%	-14%	-7%	-14%	-3%	-12%
RWA	-7%	-12%	-10%	-27%	-1%	-14%
RWA density	18%	3%	-3%	-15%	2%	-3%

Includes the AIRB portfolio only; excludes securitisations, equities and ONCOA.

Over the course of 2012, both average PD and average LGD increased. This was due to general decrease in credit quality and mostly house prices as several markets experienced economic difficulties. Nonetheless, credit quality remained stable for Belgium and ING Vysya and improved for the Australian Residential mortgages portfolio. Next to that, the relative shift in portfolio composition from higher risk weight exposure classes to lower risk weight exposure classes led to a slight decrease in the overall AIRB risk weight. The low risk density decrease combined with a significant reduction in READ led to a reduction in RWA over 2012.

<sup>\*</sup> For non-sovereign exposures there is a RPD floor of 3 BPS, hence the RPD in the first three grades might look counterintuitive, due to the mixture of sovereign and non-sovereign exposures.

Model approaches per exposure class (amounts in EUR million)									
	Sovereigns	Sovereigns Institutions	Corporate	Residential mortgages	Other retail	Total	Total		
						2012	2011		
Average PD	0.08%	1.24%	5.55%	2.35%	7.32%	3.28%	2.89%		
Average LGD	20.67%	23.22%	23.88%	17.04%	44.34%	21.79%	20.83%		
EAD	84,463	85,995	252,650	292,650	36,424	752,182	857,302		
RWA	2,710	14,014	97,157	44,047	16,079	174,006	203,444		
RWA density	3.2%	16.3%	38.5%	15.1%	44.1%	23.1%	23.7%		

Includes the AIRB portfolio only and non-performing loans; excludes securitisations, equities and ONCOA.

The relatively low RWA density for Sovereigns and central banks is because of sovereign entities, which are rated between 1-4 and whose exposures are denominated in local currencies, and therefore receive a regulatory risk weight of 0%.

Source: ING Annual Report 2012/Pillar 3, p. 203 – 204

Includes the AIRB portfolio only; excludes securitisations, equities and ONCOA.

# **Recommendation 16:** Flow statement of Risk Weighted Assets, by risk type Example 1 of 2

RWA movement by key driver – credit risk – IRB only

(Unaudited)

	Europe US\$bn	Hong Kong USSbn	Rest of Asia- Pacific USSbn	MENA USSbn	North America USSbn	Latin America US\$bn	Total USSbn
RWAs at 1 January 2012	156.5	68.0	82.3	12.9	254.5	12.0	586.2
Foreign exchange movement	4.7	0.1	0.8	(0.2)	0.7	0.1	6.2
Acquisitions and disposals	-	-	(0.1)	(0.7)	(40.3)	(0.9)	(42.0)
Book size	(1.8)	3.6	5.4	1.0	(7.6)	(0.6)	-
Book quality	(6.6)	1.5	(1.1)	(0.3)	(17.9)	0.1	(24.3)
Model updates  Portfolios moving onto	0.4	-	-	0.1	-1	-	0.5
IRB approach	1.4	-	-	0.1	-	-	1.5
New/updated models	(1.0)	-	-	-	-	-	(1.0)
Methodology and policy	(2.5)	(3.0)	4.8	(0.2)	(2.3)	0.5	(2.7)
Internal updates	(1.3)	(3.0)	4.8	(0.2)	(2.3)	0.5	(1.5)
External updates	(1.2)	-	-	-	-	-	(1.2)
Total RWA movement	(5.8)	2.2	9.8	(0.3)	(67.4)	(0.8)	(62.3)
RWAs at 31 December 2012	150.7	70.2	92.1	12.6	187.1	11.2	523.9

Counterparty credit risk and market risk RWAs (Unaudited)

Trading portfolio movements for the modelled approaches to market risk and counterparty credit risk ('CCR') RWAs are outlined in the tables below. For the basis of preparation, see the Appendix to Capital on page 295.

RWA movement by key driver – counterparty credit risk – IRB only (Unaudited)

	USSON
RWAs at 1 January 2012	50.6
Book size	(0.8)
Book quality	0.1
Model updates	(0.2)
Methodology and policy	(4.0)
Internal updates	(4.0)
External updates	_
Total RWA movement	(4.9)
RWAs at 31 December 2012	45.7

TICCL

Total

CCR RWAs decreased by US\$4.9bn during the year, primarily due to methodology and policy changes in GB&M. The main drivers of the change arose through the increased application of counterparty netting within the calculation and from counterparty data refinement which allowed us to apply lower potential future exposure add-on factors. There were reductions in book size in North America, due to a decrease in the GB&M legacy credit portfolio and from maturing trades, and in Latin America due to reduced repo activity with central banks and lower exposure in respect of derivative transactions.

Wholesale Banking Consumer Banking

RWA movement by key driver – market risk – internal model based (Unaudited)

	US\$bn
RWAs at 1 January 2012	54.7
Foreign exchange movement and other	(0.4) (7.4)
Methodology and policy	(2.4) (2.4)
Total RWA movement	(10.2)
RWAs at 31 December 2012	44.5

Market risk RWAs decreased by US\$10bn in 2012 with the main driver being a reduction in risk levels of US\$11bn in GB&M, primarily as a result of decreasing VAR due to reductions in exposure and improvements in market conditions. The factors affecting the reductions in VAR also drove the reductions in the levels of stressed VAR. The effect was partly offset by a US\$4.0bn risk level increase in the incremental risk charge as a result of a recalibration of the sovereign correlation matrix. RWA changes due to methodology and policy of US\$2.4bn were due to a reduction in the VAR multiplier in France.

Source: HSBC Annual Report 2012, p. 282;284

Movement in risk-weighted assets

	credit risk \$million	\$million	\$million	\$million
Opening risk-weighted assets at 1 January 2012	157,538	62,856	220,394	21,354
Assets growth	10,236	3,763	13,999	2,000
Credit migration	4,940	1,164	6,104	_
Risk-weighted assets efficiencies	(2,800)	(1,000)	(3,800)	-
Model, methodology and policy changes	5,324	2,713	8,037	(700)

 Foreign currency translation differences
 (69)
 1,985
 1,916

 Stressed VaR
 1,796

 Closing risk-weighted assets at 31 December 2012
 175,169
 71,481
 246,650
 24,450

Source: Standard Chartered Annual Report 2012, p. 120

# **Recommendation 16:** Flow statement of Risk Weighted Assets, by risk type Example 2 of 2

The table below provides an analysis of key drivers for RWA movements on a Basel 2.5 basis observed for credit and market risk in the reporting period.

## Development of Risk-weighted Assets for Credit Risk and Market Risk

		Dec 31, 2012
in € m.	Counterparty credit risk	thereof: derivatives and repo-style transactions
Credit risk RWA balance, beginning of year	262,764	50,973
Book Quality/Growth	3,400	3,283
Operating Model Improvements	(13,534)	(12,800)
Advanced Model Roll out	(7,325)	(4,180)
Asset Sale/Hedging	(14,470)	(1,567)
Foreign exchange movements	(1,639)	(436)
Credit risk RWA balance, end of year	229,196	35,274

in € m.	Dec 31, 2012
Market risk RWA balance, beginning of year	68,095
Movement in risk levels	(322)
Market data changes and recalibrations	(2,577)
Model updates	(707)
Methodology and policy	(11,215)
Acquisitions and disposals	_
Foreign exchange movements	(216)
Market risk RWA balance, end of year	53,058

The decrease in RWA for counterparty credit risk by 13 % since December 31, 2011 mainly reflects the successful RWA reduction efforts focusing on de-risking as well as model and process enhancements.

The category Asset Sale/Hedging mainly includes de-risking activities through disposals, restructuring and additional hedging. Regular process and data enhancements including further migration of derivatives into the internal model method as well as continuing usage of master netting and collateral agreements are considered in the category Operating Model improvements. The Advanced Model Roll-out category primarily shows the impact from BaFin approvals received for certain advanced IRBA models which we continued to roll out in light of the German regulatory requirement to achieve an IRBA coverage ratio of 92 % on an EAD- and RWA-basis by December 31, 2012. The category Book Quality/Growth includes organic changes in the book size as well as the effects from portfolio rating migrations.

The analysis for market risk covers movements in our internal models for value-at-risk, stressed value-at-risk, incremental risk charge and comprehensive risk measure as well as results from the market risk standardized approach, e.g. for trading securitizations and nth-to-default derivatives or trading exposures for Postbank.

The 22 % RWA decrease for market risk since December 31, 2011 is mainly due to the significant reduction of our BaFin-defined, internal model multiplier from 5.5 to 4.0 for value-at-risk and stressed value-at-risk resulting from model enhancements and process improvements. The impact is reflected exclusively in the "Methodology and policy" category which provides regulatory-driven changes to our market risk RWA models. The market risk RWA movements due to changes in market data levels, volatilities, correlations, liquidity and ratings are included under the market data changes category. In 2012 we saw a benefit in market risk RWA due to lower levels of volatility within the historical market data used in the calculation. Changes to our market risk RWA internal models, such as methodology enhancements or risk scope extensions, are included in the category of "Model updates". Further details on the market risk methodologies and their refinements are provided in the section "Trading Market Risk — Market Risk Measurement". Market risk RWA movements in Risk levels are interpreted as organic changes in portfolio size and composition resulting from the normal course of business. In this category we also consider re-allocations between the regulatory trading and banking book which occur in rare cases. Significant new businesses and disposals would be assigned to the line item Acquisition and disposal, which was not applicable in this reporting period.

Dec 31, 2012

Note: Deutsche Bank does not breakout the impacts of Book Quality and Growth separately in the disclosure above, as requested by the EDTF

Source: Deutsche Bank Financial Report 2012, p. 181

# Recommendation 17: Narrative placing Basel Pillar 3 back-testing requirements into context

#### Default Definition and Model Validation

A prerequisite for the development of rating methodologies and the determination of risk parameters is a proper definition, identification and storage of the default event of a customer. We apply a default definition in accordance with the requirements of Section 125 SolvV as confirmed by the BaFin as part of the IRBA approval process.

As an important element of our risk management framework we regularly validate our rating methodologies and credit risk parameters. Whereas the rating methodology validation focuses on the discriminatory power of the models, the risk parameter validation for PD, LGD and EAD analyzes the predictive power of those parameters when compared against historical default experiences.

According to our standards, and in line with the SolvV-defined minimum requirements, the parameters PD, LGD and EAD are reviewed annually. The validation process for parameters as used by us excluding Postbank is coordinated and supervised by a validation working group composed of members from Finance, Risk Analytics and Instruments and Credit Risk Management. Risk parameter validations consist of quantitative analyses of internal historical data and are enriched by qualitative assessments in case data for validation is not sufficient for getting reliable results. A recalibration of specific parameter settings is triggered based on validation results if required. In addition to annual validations, ad hoc reviews are performed where appropriate as a reaction to quality deterioration at an early stage due to systematic changes of input factors (e.g. changes in payment behavior) or changes in the structure of the portfolio. The reviews conducted in 2012 for advanced IRBA rating systems triggered recalibrations as shown in the table below. 26 new risk parameters are applied due to newly approved rating systems or due to increased granularity in existing risk parameter settings. None of the recalibrations individually nor the impact of all recalibrations in the aggregate materially impacted our regulatory capital requirements.

Analogously at Postbank the allocation mechanism of the master scale to the probabilities of default as well as the results of the estimations of the input parameters PD, CCF and LGD are reviewed annually. Postbank's model validation committee is responsible for supervising the annual validation process of all models. Via a cross committee membership Deutsche Bank senior managers join in Postbank committees and vice versa, to ensure a joint governance.

### Validation results for risk parameters used in our advanced IRBA

						Dec 31, 2012
		PD		LGD	E	
	Count	EAD in %	Count	EAD in %	Count	EAD in %
Appropriate	104	91.4	100	89,8	40	79.5
Overly conservative	6	1.8	18	4.1	29	15.9
Progressive	16	6.8	11	6.1	5	4.6
Total	126	100.0	129	100.0	74	100.0

#### Thereof already recalibrated and introduced in 2012

Overly conservative	1	0.1	17	3.5	24	15.3
Progressive	1	0.1	7	2.0	5	4.6
Total	2	0.2	24	5.5	29	19.9

Above table summarizes the outcome of the model validations for risk parameters PD, LGD and EAD used in our advanced IRBA including Postbank. Individual risk parameter settings are classified as appropriate if no recalibration was triggered by the validation and thus the application of the current parameter setting is continued since still sufficiently conservative. A parameter classifies as overly conservative or progressive if the validation triggers a recalibration leading to a decrease or increase of the setting, respectively. The breakdown for PD, LGD and EAD is presented in counts as well as in the relative EAD attached to the respective parameter as of December 31, 2012.

# Comparison of EL estimates for loans, commitments and contingent liabilities with actual losses recorded by regulatory exposure class

	Dec 31, 2011	2012	Dec 31, 2010	2011	Dec 31, 2009	2010	Dec 31, 2008	2009	Dec 31, 2007	2008
in € m.	Expected	Actual								
Central	loss	loss	loss'	loss	loss	loss	loss	loss	loss	loss*
governments	1	_	2	-	2	_	2	_	2	_
Institutions	7	14	22	2	16	1	21	16	13	55
Corporates	445	393	449	363	471	358	591	1,665	320	251
Retail exposures secured										
by real estate property	294	337	222	359	118	101	120	140	127	125
Qualifying revolving retail										
exposures	23	17	2	30	2	5	2	7	2	4
Other retail exposures	418	348	390	301	301	282	311	315	226	223
Total expected loss and actual loss in the advanced										
IRBA	1,188	1,109	1,088	1,055	910	747	1,047	2,143	690	658

1 The 2010 Expected Loss and 2011 Actual Loss figures have been restated to limit disclosure to Postbank's advanced IRBA exposure only

The actual loss in 2012 was 7 % lower than the expected loss and was primarily driven by the lower level of provisions in our Other retail portfolios.

The increase in expected loss as of December 31, 2011 and as of December 31, 2010 in comparison to December 31, 2009 as well as the higher actual losses in 2012 and 2011 is primarily related to the inclusion of Postbank.

In 2010 the actual loss was 18 % below the expected loss as the actual loss and was positively influenced by lower provisions taken for assets reclassified in accordance with IAS 39.

The decrease of the expected loss for 2010 compared to the expected loss for 2009 reflected the slightly improved economic environment after the financial crisis.

In 2009 actual losses exceeded the expected loss by 104 % driven mainly by material charges taken against a small number of exposures, primarily concentrated in Leveraged Finance, as well as the further deteriorating credit conditions not reflected in the expected losses for our corporate exposures at the beginning of the year.

The following table provides a year-to-year comparison of the actual loss by regulatory exposure class. Post-bank is firstly included in the reporting period 2011.

### Year-to-year comparison of the actual loss by IRBA exposure class

in € m.	2012	2011	2010	2009	2008
Central governments	-	_	-	_	73
Institutions	14	2	1	16	55
Corporates	393	363	358	1,665	295
Retail exposures secured by real estate property	337	359	101	140	125
Qualifying revolving retail exposures	17	30	5	7	4
Other retail exposures	348	301	282	315	223
Total actual loss by IRBA in the advanced IRBA	1,109	1,055	747	2,143	775

Our actual loss increased by  $\leqslant$  54 million or 5 % in 2012 compared to previous year. The drivers of this increase were primarily higher actual losses in the IRBA exposure classes Other retail exposures as well as Corporates excluding Postbank partly being offset by reduction throughout Postbank's advanced IRBA exposure classes.

Note: Model validation disclosure spans additional pages. The above excerpt focuses on the results of the validation process for PD, LGD and EL over time **Source:** Deutsche Bank Financial Report 2012, p. 100-104

<sup>2</sup> Losses related to assets reclassified into loans under IAS 39 amendments were excluded from the actual loss for 2008 since, as of December 31, 2007, the related assets were not within the scope of the corresponding expected loss calculation for loans.

# Section 4 **Liquidity**

# **Recommendation 18:** Qualitative and quantitative analysis of liquidity reserve Example 1 of 2

### Comparing internal and regulatory liquidity stress tests

The LRA stress scenarios, the FSA ILG and Basel 3 LCR are all broadly comparable short term stress scenarios in which the adequacy of defined liquidity resources is assessed against contractual and contingent stress outflows. The FSA ILG and the Basel 3 LCR stress tests provide an independent assessment of the Group's liquidity risk profile.

Stress Test	Barclays LRA	FSA ILG	Basel 3 LCR	Basel 3 NSFR
Time Horizon	1 – 3 months	3 months	30 days	1 year
Calculation	Liquid assets to net cash outflows	Liquid assets to net cash outflows	Liquid assets to net cash outflows	Stable funding resources to stable funding requirements

As at 31 December 2012, the Group held eligible liquid assets significantly in excess of 100% of stress requirements for each of the one month Barclays-specific LRA scenario and the Basel 3 LCR requirement:

As at 31 December 2012	Barcley's LRA (one month Barcley's specific requirement) <sup>o</sup> Ebri	Estimated Basel 3 LCR (novised text (anuary 2013) Ebn
Total eligible liquidity pool	150	155
Asset inflows	-	18
Stress outflows		
Retail and commercial deposit outflows	(29)	(36
Wholesale funding	(45)	(47)
Net secured funding	(11)	(12
Derivatives	(10)	(10
Contractual credit rating downgrade exposure	(13)	(14
Drawdowns of loan commitments	(6)	(22
Other	(2)	7.2
Total stress net cash flows	(116)	(123
Surplus	34	32
Liquidity pool as a percentage of anticipated net cash flows	129%	126%

Barclays plans to maintain its surplus to the internal and regulatory stress requirements at an efficient level. Barclays will continue to monitor the money markets closely, in particular for early indications of the tightening of available funding, in these conditions, the nature and severity of the stress scenarios are reassessed and appropriate action taken with respect to the liquidity pool. This may include further increasing the size of pool or monetising the pool to meet stress outflows.

### Liquidity pool (audited)

The Group liquidity pool is held unencumbered against contractual and contingent stress outflows in the LRA stress tests and is not used to support payment or clearing requirements. As at 31 December 2012, the Group liquidity pool was £150bn (2011: £152bn). During 2012 the month-end liquidity pool ranged from £150bn to £173bn and the month-end average balancewas £160bn (2011: £156bn).

Barclays does not include any own-name securities in its liquidity pool.

		Liquidity pool of which FSA	Liquidity poo Basel 3 LCR	Easel 3 LCR oligible		
	Liquidity pool	eligible Ebn	Lovel 1 Ebn	Laval ZA		
Cash and deposits with central banks <sup>b</sup>	85	82	82	-		
Government bonds <sup>c</sup>						
AAA rated	40	39	40	-		
AA+ to AA- rated	5	4	5	-		
A+ to A- rated	T	-	-	1		
Total government bonds	46	43	45	1		
Other						
Supranational bonds and multilateral development banks	4	4	4	-		
Agencies and agency mortgage-backed securities	7		5	2		
Covered bonds (rated AA- and above)	5	-	-	5		
Other	3	-	-			
Total Other	19	4	9	7		
Total	150	129	136	8		

The Group liquidity pool is well diversified by major currency and the Group monitors LRA stress scenarios for major currencies.

Liquidity pool by currency					
	USD	EUR	GBP	Other	Total
	Ebn	Ebn	Ebn	Ebn	Ebo
Liquidity pool	26	66	25	33	150

### Management of the Group liquidity pool (audited)

The composition of the Group liquidity pool is efficiently managed. The maintenance of the liquidity pool increases the Group's costs as, the interest expense paid on the liabilities used to fund the liquidity pool is greater than the interest income received on liquidity pool assets. cost can be reduced by investing a greater portion of the Group liquidity pool in highly liquid assets other than cash and deposits with central banks. These assets primarily comprise government bonds and their inclusion in the liquidity pool does not compromise the liquidity position of the Group.

The composition of the liquidity pool is subject to limits set by the Board, Treasury Committee and the independent credit risk and market risk functions. In addition, the investment of the liquidity pool is monitored for concentration risk by issuer, currency, asset type and country. Given the incremental returns generated by these highly liquid assets, the risk and reward profile is continuously managed.

As at 31 December 2012 the portion of the Group liquidity pool comprised of cash and deposits with central banks reduced to £85bn (2011: £105bn) as a result of a reallocation to government bonds and other highly liquid assets.

Barclays manages the liquidity pool on a centralised basis. As at 31 December 2012, 90% of the liquidity pool was located in Barclays Bank PLC (2011: 94%) and was available to meet liquidity needs across the Group. The residual liquidity pool is held predominantly within Barclays Capital Inc. (BCI). The portion of the liquidity pool outside of Barclays Bank PLC is held against entity-specific stressed outflows and regulatory requirements. To the extent the use of this portion of the liquidity pool is restricted due to regulatory requirements, it is assumed to be unavailable to the rest of the Group.

For more information on the governance framework for investing the Croup liquidity pool see page 337.

Source: Barclays Annual Report 2012, p. 138

# **Recommendation 18:** Qualitative and quantitative analysis of liquidity reserve Example 2 of 2

### Liquidity Reserves

Liquidity Reserves comprise available cash and cash equivalents, highly liquid securities (includes government, agency and government guaranteed) as well as other unencumbered central bank eligible assets. The volume of the Liquidity Reserves is a function of the expected stress result, both at an aggregate level as well as at an individual currency level. To the extent we receive incremental short-term wholesale liabilities which attract a high stress roll-off, we will largely keep the proceeds of such liabilities in cash or highly liquid securities as a stress mitigant. As such, the total volume of Liquidity Reserves will fluctuate according to the level of short-term wholesale liabilities held, although this has no material impact on our overall liquidity position under stress. Liquidity Reserves only include assets that are freely transferable within the group, or can be applied against local entity stress outflows. These reserves are held across major currencies and key locations in which the bank is active. The vast majority of our Liquidity Reserves are centrally held at our parent level or at our foreign branches. Size and composition are subject to regular senior management review. The haircuts applied reflect our assumption of the actual liquidity value that could be obtained, primarily through secured funding, and take into account the experience observed in secured funding markets at times of stress.

The following table presents the composition of our Liquidity Reserves for the dates specified. As of December 31, 2012, Liquidity Reserves were € 232 billion (now including Postbank with € 26 billion following integration). The December 31, 2011 comparative amounts do not include Postbank. Excluding Postbank, we saw a decrease in our Liquidity Reserves of € 16 billion. The primary driver of this was a reduction of € 40 billion in our discretionary wholesale funding during the year, offset by growth in more stable funding sources. Excluding Postbank, our average Liquidity Reserves during the year were € 211 billion.

### Composition of our liquidity reserves by parent company (including branches) and subsidiaries

		Dec 31, 2012	Dec 31, 2011
in € bn.	Carrying Value	Liquidity Value	Carrying Value
Available cash and cash equivalents (held primarily at central banks)	128	128	140 <sup>1</sup>
Parent (incl. foreign branches)	112	112	133
Subsidiaries	16	16	7
Highly liquid securities			
(includes government, government guaranteed and agency securities)	91	82	65
Parent (incl. foreign branches)	56	52	56
Subsidiaries	35	30	9
Other unencumbered central bank eligible securities	13	10	18
Parent (incl. foreign branches)	12	9	18
Subsidiaries	1	1	0
Total liquidity reserves	232	220	223 <sup>1</sup>
Parent (incl. foreign branches)	180	173	207
Subsidiaries	52	47	16

<sup>1</sup> Amounts previously disclosed for December 31, 2011 have been adjusted to include also liquidity reserves which cannot be freely transferred across the group, but which are available to mitigate stress outflows in the entities in which they are held.

The above represents those assets that are unencumbered and which could most readily be used as a source of liquidity over a short-term stress horizon. Carrying value represents market value of Liquidity Reserves. Liquidity value represents the value we give to our Liquidity Reserves, post haircut, under our combined stress scenario assumptions. For an analysis of the pledged assets on the balance sheet, please refer to Note 22 "Assets Pledged and Received as Collateral".

Source: Deutsche Bank Financial Report 2012, p. 163-164

# Section 5 Funding

# **Recommendation 19:** Tabular summary of unencumbered and unencumbered assets by balance sheet category

# Example 1 of 2

# Encumbered and unencumbered assets (Unaudited)

The objective of this disclosure is to facilitate an understanding of available and unrestricted assets that could be used to support potential future funding and collateral needs.

An asset is defined as encumbered if it has been pledged as collateral against an existing liability, and as a result is no longer available to the bank to secure funding, satisfy collateral needs or be sold to reduce the funding requirement. An asset is therefore categorised as unencumbered if it has not been pledged against an existing liability. Unencumbered assets are then further analysed into four separate sub-categories; 'readily realisable assets', 'other realisable assets', 'reverse repo/stock borrowing receivables and derivative assets' and 'cannot be pledged as collateral'.

The disclosure is not designed to identify assets which would be available to meet the claims of creditors or to predict assets that would be available to creditors in the event of a resolution or bankruptcy.

The table below summarises the total on and off-balance sheet assets that are capable of supporting future funding and collateral needs and shows the extent to which these assets are currently pledged for this purpose.

Summary of assets available to support potential future funding and collateral needs (on and off-balance sheet)
(Unaudited)

2012

	US\$bn
Total on-balance sheet assets	2,693
Reverse repo/stock borrowing receivables and derivative assets Other assets that cannot be pledged as	562
collateral	247
Total on-balance sheet assets that can support funding and collateral needs	1,884
Add off-balance sheet assets:  Fair value of collateral received from reverse repo/stock borrowing that is available to sell or repledge Fair value of collateral received from derivatives that is available to sell or repledge	296 6
Total assets that can support funding and collateral needs (on and off-balance sheet)	2,186
Less: On-balance sheet assets pledgedOff-balance sheet collateral received from	233
reverse repo/stock borrowing which has been repledged or sold Off-balance sheet collateral received from	203
derivative transactions which has been repledged or sold	í
Assets available to support funding and collateral needs	1,749

### The effect of active collateral management

Collateral is managed on an operating entity basis, consistent with the operating entity management of liquidity and funding. The available collateral held by each operating entity is managed as a single collateral pool. In managing this collateral and deciding which collateral to pledge, each operating entity will seek to optimise the use of the available collateral pool, within the confines of the LFRF, irrespective of whether the collateral pledged is recognised on-balance sheet or was received in respect of reverse repo, stock borrowing or derivative transactions.

As a result of managing collateral in this manner, in terms of asset encumbrance presentation, we may encumber on-balance sheet holdings while maintaining available unencumbered off-balance sheet holdings, even though we are not seeking to directly finance the on-balance sheet holdings pledged.

In quantifying the level of encumbrance of negotiable securities, the encumbrance has been analysed on an individual security basis. In doing so where a particular security has been encumbered and HSBC has holdings of the security both on-balance sheet and off-balance sheet with the right to repledge, it is assumed for the purpose of this disclosure that the off-balance sheet holding is encumbered ahead of the on-balance sheet holding.

An on balance-sheet encumbered and offbalance sheet unencumbered asset will occur, for example, if we receive a specific security as a result of a reverse repo/stock borrow transaction, but finance the cash lent by pledging a generic collateral basket, even if the security received is eligible for the collateral basket pledged. This will also occur if we receive a generic collateral basket as a result of a reverse repo transaction but finance the cash lent by pledging specific securities, even if the securities pledged are eligible for the collateral basket.

# Off-balance sheet collateral received and pledged for reverse repo and stock borrowing transactions

The fair value of assets accepted as collateral that HSBC is permitted to sell or repledge in the absence of default was US\$296bn at 31 December 2012 (2011: US\$302bn). The fair value of any such collateral that has been sold or repledged was US\$203bn (2011: US\$189bn). HSBC is obliged to return equivalent securities. These transactions are conducted under terms that are usual and customary to standard reverse repo and stock borrowing transactions.

The fair value of collateral received and repledged in relation to reverse repo and stock borrowing are reported on a gross basis. The related balance sheet receivables and payables are reported on a net basis where required under IFRS netting criteria.

As a result of reverse repo and stock borrowing transactions where the collateral received can be sold or re-pledged, but has not been sold or re-pledged, we held US\$93bn of unencumbered collateral available to support potential future funding and collateral needs at 31 December 2012.

# Off-balance sheet non-cash collateral received and pledged for derivative transactions

The fair value of assets accepted as collateral related to derivative transactions that we are permitted to sell or repledge in the absence of default was US\$6.0bn. The fair value of any such collateral that has been sold or repledged was US\$0.8bn. We are obliged to return equivalent securities. These transactions are conducted under terms that are usual and customary to derivative transactions.

# Analysis of on-balance sheet encumbered and unencumbered assets

The table on page 213 presents an analysis of on-balance sheet holdings only, and shows the amounts of balance sheet assets that are encumbered. The table therefore excludes any available off-balance sheet holdings received in respect of reverse repo, stock borrowing or derivatives.

# **Recommendation 19:** Tabular summary of unencumbered and unencumbered assets by balance sheet category Example 1 of 2 (cont.)

Analysis of on-balance sheet encumbered and unencumbered assets

,				Unencumber	ed – cannot be	
	Encumbered	Unencu	mbered	pledged a	s collateral	
				Reverse		
				repo/stock		
				borrowing		
	Assets	Readily	Other	receivables	Cannot	
	pledged as	realisable	realisable	& derivative	be pledged	
	collateral	assets	assets	assets	as collateral	Total
	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
At 31 December 2012						
Cash and balances at central banks	-	139,963	220	-	1,349	141,532
Items in the course of collection from						
other banks	-	-	-	-	7,303	7,303
Hong Kong Government certificates of						
indebtedness	_	-	-	_	22,743	22,743
Trading assets	143,019	116,395	10,330	134,752	4,315	408,811
- Treasury and other eligible bills	2,309	23,973	-	-	-	26,282
- debt securities	97,157	47,311	205	-	4	144,677
- equity securities	5,592	35,420	622	_	-	41,634
- loans and advances to banks	20,588	1,909	2,582	50,376	2,816	78,271
<ul> <li>loans and advances to customers</li> </ul>	17,373	7,782	6,921	84,376	1,495	117,947
Financial assets designated at fair value	_	447	610	_	32,525	33,582
Treasury and other eligible bills	_	14	_	_	40	54
- debt securities	_	431	128	_	11,992	12,551
- equity securities	_	2	482	_	20,384	20,868
- loans and advances to banks	_			_	55	55
- loans and advances to customers	_	_	_	_	54	54
Derivatives				357,450		357,450
Loans and advances to banks	1,191	4,722	81,802	35,461	29,370	152,546
Loans and advances to customers	40,792	85,626	827,903	34,664	8,638	997,623
Financial investments	46,678	300,255	7,990		66,178	421,101
Treasury and other eligible bills	2,024	84,991	156	_	379	87,550
- debt securities	44,654	214,545	4,112		64,451	327,762
- equity securities	- 11,001	719	3,722		1,348	5,789
equity securities			0,722		2,546	5,705
Assets held for sale	_	_	19,269	_	_	19,269
Other assets	1,600	18,601	11,621		22,894	54,716
Current tax assets	-	10,001	11,021		515	515
Prepayments and accrued income		_	_	_	9,502	9,502
Interest in associates and joint ventures			17,480		354	17,834
Goodwill and intangible assets	_	_	17,400	_	29,853	29,853
Property, plant and equipment		_	6,772	_	3,816	10,588
Deferred tax	_	_	0,772	_	7,570	7,570
	***		002.00=			
	233,280	666,009	983,997	562,327	246,925	2,692,538

Cash collateral posted to satisfy margin requirements on derivatives, is reported as encumbered under trading assets within loans or advances to banks and loans and advances to customers.

The US\$41bn of loans and advances to customers reported in the table above as encumbered have been pledged predominantly to support the issuance of secured debt instruments, such as covered bonds and ABSs including asset-backed commercial paper issued by consolidated multiseller conduits. It also includes those pledged in relation to any other form of secured borrowing.

In total, the Group has pledged US\$152bn of negotiable securities, predominantly as a result of market-making in securities financing to our clients.

# Additional contractual obligations

Under the terms of our current collateral obligations under derivative contracts, we estimate based on the positions as at 31 December 2012 that HSBC could be required to post additional collateral of up to US\$1.5bn (2011: US\$3bn) in the event of a one notch downgrade in credit ratings, which would increase to US\$2.5bn (2011: US\$3.8bn) in the event of a two notch downgrade.

# **Recommendation 19:** Tabular summary of unencumbered and unencumbered assets by balance sheet category Example 2 of 2

### **Encumbered assets**

Encumbered assets represent those on-balance sheet assets pledged or used as collateral in respect of certain of the Group's liabilities. Hong Kong government certificates of indebtedness, which secure the equivalent amount of Hong Kong currency notes in circulation, and cash collateral pledged against derivatives are included within other assets. Taken together, these encumbered assets represent 3.7 per cent (2011: 4.0 per cent) of total assets, continuing the Group's historical low level of encumbrance.

The following table provides a reconciliation of the Group's encumbered assets to total assets.

		2012			2011				
	Unencumbered assets Smillion	Encumbered assets \$million	Total assets \$million	Unencumbered assets \$million	Encumbered assets Smillion	Total assets \$million			
Cash and balances at central banks	51,480	227	51,707	37,403	_	37,403			
Restricted balances at central banks	-	9,336	9,336	_	9,961	9,961			
Derivative financial instruments	49,496	-	49,496	58,524	-	58,524			
Loans and advances to banks1	68,432	723	69,155	66,549	-	66,549			
Loans and advances to customers!	286,485	2,378	288,863	269,551	2,227	271,778			
Investment securities <sup>1</sup>	119,147	1,598	120,745	101,776	2,779	104,555			
Other assets	19,559	9,259	28,818	18,387	8,899	27,286			
Current tax assets	215	_	215	232	-	232			
Prepayments and accrued income	2,581	-	2,581	2,521	-	2,521			
Interests in associates	953	1,7	953	903	-	903			
Goodwill and intangible assets	7,312		7,312	7,061	-	7,061			
Property, plant and equipment	6,646		6,646	5,078	-	5,078			
Deferred tax assets	691	-	691	835	_	835			
Total	612,997	23,521	636,518	568,820	23,866	592,686			

<sup>1</sup> Includes assets held at fair value through profit or loss

In addition to the above, the Group received \$10,517 million (2011: \$7,076 million) as collateral under reverse repurchase agreements that was eligible for repledging. Of this, the Group repledged \$1,378 million (2011: \$1,005 million) under repurchase agreements.

# **Recommendation 20:** Consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity

## 34 Maturity analysis of assets, liabilities and off-balance sheet commitments

The table on page 486 provides an analysis of consolidated total assets, liabilities and off-balance sheet commitments by residual contractual maturity at the balance sheet date. Asset and liability balances are included in the maturity analysis as follows:

- except for reverse repos, repos and debt securities in issue, trading assets and liabilities (including trading derivatives) are included in the 'Due less than one month' time bucket, and not by contractual maturity because trading balances are typically held for short periods of time;
- financial assets and liabilities with no contractual maturity (such as equity securities) are included in the 'Due
  over five years' time bucket. Undated or perpetual instruments are classified based on the contractual notice
  period which the counterparty of the instrument is entitled to give. Where there is no contractual notice period,
  undated or perpetual contracts are included in the 'Due over five years' time bucket;
- non financial assets and liabilities with no contractual maturity (such as property, plant and equipment, goodwill
  and intangible assets, current and deferred tax assets and liabilities and retirement benefit liabilities) are included
  in the 'Due over five years' time bucket;
- financial instruments included within assets and liabilities of disposal groups held for sale are classified on the basis of the contractual maturity of the underlying instruments and not on the basis of the disposal transaction; and
- liabilities under insurance contracts are included in the 'Due over five years' time bucket. Liabilities under
  investment contracts are classified in accordance with their contractual maturity. Undated investment contracts
  are classified based on the contractual notice period investors are entitled to give. Where there is no contractual
  notice period, undated contracts are included in the 'Due over five years' time bucket.

Loan and other credit-related commitments are classified on the basis of the earliest date they can be drawn down.

# **Recommendation 20:** Consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity (cont.)

**HSBC** 

Maturity analysis of assets and liabilities

Due	At 31 December 2012									
Less than   Londth		Due	Due	Due	Due	Due	Due			
Timonth   USSm   USm   USSm   USSm   USSm   USSm   USSm   USSm   USSm   USSm   USSm		Due	between	between	between	between	between	between	Due	
Financial assets   Cash and balances at central banks   141,552   -		less than	1 and 3	3 and 6	6 and 9	9 months	1 and 2	2 and 5	over	
Financial assets   Cash and balances at central banks   141,532		1 month	months	months	months	and 1 year	years	years	5 years	Total
Cash and balances at central banks   141,532		US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m	US\$m
Items in the course of collection from other banks	Financial assets									
Hong Kong Government certificates of indebtedness   22,743	Cash and balances at central banks	141,532	_	_	_	_	_	_	_	141,532
Trading assets	Items in the course of collection from other banks	7,303	_	_	-	-	_	-	-	7,303
Reverse repos	Hong Kong Government certificates of indebtedness	22,743	_	_	_	_	_	_	_	22,743
Commercial content trading assets   Commercial   Commer	Trading assets	382,654	12,506	9,829	248	3,169	405	_		408,811
Financial assets designated at fair value	- Reverse repos	92,525	12,506	9,829	248	3,169	405	_	_	118,682
Derivatives   354,222   65   252   22   227   596   1,127   939   357,450     Trading	Other trading assets	290,129	-	_	_	_	_	_	_	290,129
Derivatives   354,222   65   252   22   227   596   1,127   939   357,450     Trading	Financial assets designated at fair value	437	576	425	526	239	2,462	3,545	25,372	33,582
Non-trading	_	354,222	65	252	22	227	596	1,127	939	357,450
Loans and advances to banks	- Trading	353,803	_	_	_	_	_	_	_	353,803
Reverse repos   28,833   3,101   2,071   356   963   138	- Non-trading	419	65	252	22	227	596	1,127	939	3,647
Other loans and advances to banks         75,564         19,582         3,788         1,936         4,069         6,100         2,027         4,018         117,084           Loans and advances to customers         221,242         69,709         47,507         29,659         71,928         59,100         194,147         304,331         997,623           - Personal         49,042         8,578         7,242         6,763         9,547         17,696         66,684         241,329         406,881           - Corporate and commercial         138,999         49,166         35,463         19,334         53,766         38,070         119,330         55,910         510,038           - Financial         33,201         11,965         4,802         3,562         8,615         3,334         8,133         7,092         80,704           Of which:         - Reverse repos         19,847         10,640         2,310         1,050         554         250         34,651           Financial investments         28,085         51,339         33,996         14,072         26,478         61,443         93,127         112,561         421,101           Assets held for sale         4,953         298         515         125         669	Loans and advances to banks	104,397	22,683	5,859	2,292	5,032	6,238	2,027	4,018	152,546
Loans and advances to customers   221,242   69,709   47,507   29,659   71,928   59,100   194,147   304,331   997,623    - Personal	- Reverse repos	28,833	3,101	2,071	356	963	138	_	_	35,462
- Personal         49,042         8,578         7,242         6,763         9,547         17,696         66,684         241,329         406,881           - Corporate and commercial         138,999         49,166         35,463         19,334         53,766         38,070         119,330         55,910         510,038           - Financial         0f which:         19,847         10,640         2,310         1,050         554         250         —         —         —         34,651           Financial investments         28,085         51,339         33,996         14,072         26,478         61,443         93,127         112,561         421,101           Assets held for sale         4,953         298         515         125         669         519         1,079         9,964         18,122           Accrued income         2,776         2,325         739         493         542         164         217         1,284         8,540           Other financial assets         13,383         3,486         1,759         337         745         332         372         3,170         23,584           Total financial assets         1,283,727         162,987         100,881         47,774         109,029<	Other loans and advances to banks	75,564	19,582	3,788	1,936	4,069	6,100	2,027	4,018	117,084
- Corporate and commercial         138,999         49,166         35,463         19,334         53,766         38,070         119,330         55,910         510,038           - Financial         33,201         11,965         4,802         3,562         8,615         3,334         8,133         7,092         80,704           Of which:           - Reverse repos         19,847         10,640         2,310         1,050         554         250         -         -         34,651           Financial investments         28,085         51,339         33,996         14,072         26,478         61,443         93,127         112,561         421,101           Assets held for sale         4,953         298         515         125         669         519         1,079         9,964         18,122           Accrued income         2,776         2,325         739         493         542         164         217         1,284         8,540           Other financial assets         13,383         3,486         1,759         337         745         332         372         3,170         23,584           Total financial assets         1,283,727         162,987         100,881         47,774	Loans and advances to customers	221,242	69,709	47,507	29,659	71,928	59,100	194,147	304,331	997,623
Financial         33,201         11,965         4,802         3,562         8,615         3,334         8,133         7,092         80,704           Of which:	- Personal	49,042	8,578	7,242	6,763	9,547	17,696	66,684	241,329	406,881
Of which:         19,847         10,640         2,310         1,050         554         250         —         —         34,651           Financial investments         28,085         51,339         33,996         14,072         26,478         61,443         93,127         112,561         421,101           Assets held for sale         4,953         298         515         125         669         519         1,079         9,964         18,122           Accrued income         2,776         2,325         739         493         542         164         217         1,284         8,540           Other financial assets         13,383         3,486         1,759         337         745         332         372         3,170         23,584           Total financial assets         1,283,727         162,987         100,881         47,774         109,029         131,259         295,641         461,639         2,592,937           Non financial assets         —         —         —         —         —         —         —         —         —         99,601	- Corporate and commercial	138,999	49,166	35,463	19,334	53,766	38,070	119,330	55,910	510,038
Reverse repos         19,847         10,640         2,310         1,050         554         250         —         —         34,651           Financial investments         28,085         51,339         33,996         14,072         26,478         61,443         93,127         112,561         421,101           Assets held for sale         4,953         298         515         125         669         519         1,079         9,964         18,122           Accrued income         2,776         2,325         739         493         542         164         217         1,284         8,540           Other financial assets         13,383         3,486         1,759         337         745         332         372         3,170         23,584           Total financial assets         1,283,727         162,987         100,881         47,774         109,029         131,259         295,641         461,639         2,592,937           Non financial assets         —         —         —         —         —         —         —         —         —         99,601	- Financial	33,201	11,965	4,802	3,562	8,615	3,334	8,133	7,092	80,704
Financial investments       28,085       51,339       33,996       14,072       26,478       61,443       93,127       112,561       421,101         Assets held for sale       4,953       298       515       125       669       519       1,079       9,964       18,122         Accrued income       2,776       2,325       739       493       542       164       217       1,284       8,540         Other financial assets       13,383       3,486       1,759       337       745       332       372       3,170       23,584         Total financial assets       1,283,727       162,987       100,881       47,774       109,029       131,259       295,641       461,639       2,592,937         Non financial assets       -       -       -       -       -       -       -       -       -       -       -       -       99,601	Of which:									
Assets held for sale       4,953       298       515       125       669       519       1,079       9,964       18,122         Accrued income       2,776       2,325       739       493       542       164       217       1,284       8,540         Other financial assets       13,383       3,486       1,759       337       745       332       372       3,170       23,584         Total financial assets       1,283,727       162,987       100,881       47,774       109,029       131,259       295,641       461,639       2,592,937         Non financial assets       -       -       -       -       -       -       -       -       99,601	- Reverse repos	19,847	10,640	2,310	1,050	554	250	-	_	34,651
Accrued income       2,776       2,325       739       493       542       164       217       1,284       8,540         Other financial assets       13,383       3,486       1,759       337       745       332       372       3,170       23,584         Total financial assets       1,283,727       162,987       100,881       47,774       109,029       131,259       295,641       461,639       2,592,937         Non financial assets       -       -       -       -       -       -       -       99,601	Financial investments	28,085	51,339	33,996	14,072	26,478	61,443	93,127	112,561	421,101
Other financial assets         13,383         3,486         1,759         337         745         332         372         3,170         23,584           Total financial assets         1,283,727         162,987         100,881         47,774         109,029         131,259         295,641         461,639         2,592,937           Non financial assets         -         -         -         -         -         -         -         99,601         99,601	Assets held for sale	4,953	298	515	125	669	519	1,079	9,964	18,122
Total financial assets     1,283,727     162,987     100,881     47,774     109,029     131,259     295,641     461,639     2,592,937       Non financial assets     -     -     -     -     -     -     -     99,601	Accrued income	2,776	2,325	739	493	542	164	217	1,284	8,540
Non financial assets	Other financial assets	13,383	3,486	1,759	337	745	332	372	3,170	23,584
	Total financial assets	1,283,727	162,987	100,881	47,774	109,029	131,259	295,641	461,639	2,592,937
Total assets	Non financial assets								99,601	99,601
	Total assets	1,283,727	162,987	100,881	47,774	109,029	131,259	295,641	561,240	2,692,538

**Note:** comparatives were also provided (not included here due to space constraints)

# **Recommendation 20:** Consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity (cont.)

	At 31 December 2012								
		Due	Due	Due	Due	Due	Due		
	Due	between	between	between	between	between	between	Due	
	less than	1 and 3	3 and 6	6 and 9	9 months	1 and 2	2 and 5	over	Terest
	1 month US\$m	months US\$m	months US\$m	months US\$m	and 1 year US\$m	years US\$m	years US\$m	5 years US\$m	Total US\$m
Financial liabilities	US\$III	Coşiii	USŞIII	USŞIII	USQIII	USŞIII	Coom	USŞIII	USŞIII
Hong Kong currency notes in circulation	22,742	_	_	_	_	_	_	_	22,742
Deposits by banks	79,100	12,029	1,957	437	2,155	1,695	9,440	616	107,429
- Repos	6,593	4,645	711	_	_	_	_	_	11,949
Other deposits by banks	72,507	7,384	1,246	437	2,155	1,695	9,440	616	95,480
Customer accounts <sup>1</sup>	1,193,736	67,638	34,010	11,939	16,019	7,034	8,985	653	1,340,014
- Personal	539,792	35,260	21,939	7,900	11,100	4,687	3,916	307	624,901
Corporate and commercial	473,370	24,018	9,044	2,925	3,354	1,069	1,193	305	515,278
- Financial	180,574	8,360	3,027	1,114	1,565	1,278	3,876	41	199,835
Of which: repos	22,446	3,869	1,047	345	567	344	_	-	28,618
Items in the course of transmission to other banks	7,131	7	_	_	_	_	_	_	7,138
Trading liabilities	240,212	29,003	4,707	1,820	5,197	3,867	9,736	10,021	304,563
- Repos	96,690	27,002	3,319	985	2,227	_	_	_	130,223
– Debt securities in issue	380	2,001	1,388	835	2,970	3,867	9,736	10,021	31,198
Other trading liabilities	143,142	-	-	_	_		_	_	143,142
Financial liabilities designated at fair value	427	81	2,068	2,163	1,605	2,916	28,902	49,558	87,720
Debt securities in issue: covered bonds	-	-	-	-	-	-	4,633	-	4,633
Debt securities in issue: otherwise secured		8	2,023		22	2,040	228	221	4,542
- Debt securities in issue: unsecured	392	49	1	2,117	1,357	690	23,495	15,933	44,034
Subordinated liabilities and preferred securities  Other	35	24	44	46	226	186	21 525	21,538 11,866	21,559 12,952
- Other	·	·					·		
Derivatives	352,696	75	43	29	2,408	628	1,212	1,795	358,886
– Trading – Non-trading	352,195 501	75	43	29	2,408	628	1,212	1,795	352,195 6,691
<u> </u>				·					
Debt securities in issue	23,738	12,368	6,355	2,840	27,992	11,992	29,100	5,076	119,461
- Covered bonds Otherwise secured	14,598	1,894	1,133	422 184	757 753	2,328 1,634	1,920 5,779	486 950	7,046 25,792
- Unsecured	9,140	10,474	5,222	2,234	26,482	8,030	21,401	3,640	86,623
	2,475	242	433	254	188	166	45	0,010	3,803
Liabilities of disposal groups held for sale	3,369	4,173	433 907	521	1,200	232	419	842	11,663
Subordinated liabilities	32	44	-	10	1,200	1,481	1,516	26,396	29,479
Other financial liabilities	19,837	4,881	2,115	519	867	599	1,409	2,190	32,417
Total financial liabilities	1,945,495	130,541	52,595	20,532	57,631	30,610	90,764	97,147	2,425,315
Non financial liabilities	_							84,094	84,094
Total liabilities	1,945,495	130,541	52,595	20,532	57,631	30,610	90,764	181,241	2,509,409

# **Recommendation 20:** Consolidated total assets, liabilities and off-balance sheet commitments by remaining contractual maturity (cont.)

# Maturity analysis of off-balance sheet commitments received

	Due less than 1 month US\$m	Due between 1 and 3 months US\$m	Due between 3 and 6 months US\$m	Due between 6 and 9 months US\$m	Due between 9 months and 1 year US\$m	Due between 1 and 2 years US\$m	Due between 2 and 5 years US\$m	Due over 5 years US\$m	Total US\$m
At 31 December 2012  Loan and other credit-related commitments	2,455	3	8	5	8	25	75	98	2,677
At 31 December 2011  Loan and other credit-related commitments	5,280	2	36	3	6	19	508	143	5,997
Maturity analysis of off-balance sheet commitments given									
	Due less than 1 month US\$m	Due between 1 and 3 months US\$m	Due between 3 and 6 months US\$m	Due between 6 and 9 months US\$m	Due between 9 months and 1 year US\$m	Due between 1 and 2 years US\$m	Due between 2 and 5 years US\$m	Due over 5 years US\$m	Total US\$m
At 31 December 2012  Loan and other credit-related commitments  Of which:	408,815	43,394	8,389	5,191	37,751	11,598	45,910	18,421	579,469
– Personal – Corporate and commercial – Financial	153,255 225,899 29,661	6,999 34,368 2,027	704 6,365 1,320	185 4,951 55	19,049 15,412 3,290	1,216 9,488 894	1,616 37,179 7,115	8,159 8,593 1,669	191,183 342,255 46,031
At 31 December 2011  Loan and other credit-related commitments  Of which:	373,426	47,187	20,076	35,673	38,368	32,230	78,831	29,113	654,904
- Personal - Corporate and commercial - Financial	246,570 114,741 12,115	7,569 36,866 2,752	2,124 15,289 2,663	4,848 19,589 11,236	4,431 25,890 8,047	7,507 20,767 3,956	12,262 57,853 8,716	7,706 18,281 3,126	293,017 309,276 52,611

# **Recommendation 21:** Discussion of bank's funding strategy Example 1 of 2

### **Funding Diversification**

Diversification of our funding profile in terms of investor types, regions, products and instruments is an important element of our liquidity risk management framework. Our most stable funding sources are capital markets and equity, retail, and transaction banking clients. Other customer deposits and borrowing from wholesale clients are additional sources of funding. Discretionary wholesale funding represents unsecured wholesale liabilities sourced primarily by our Global Markets Finance business. Given the relatively short-term nature of these liabilities, they are primarily used to fund cash and liquid trading assets.

To ensure the additional diversification of our refinancing activities, we hold a Pfandbrief license allowing us to issue mortgage Pfandbriefe.

In 2012 we continued to focus on increasing our most stable funding components, and we have seen increases of  $\in$  12.2 billion (4.4 %) and  $\in$  21.4 billion (12.4 %) from retail and transaction banking clients respectively. We maintain access to short-term wholesale funding markets, on both a secured and unsecured basis.

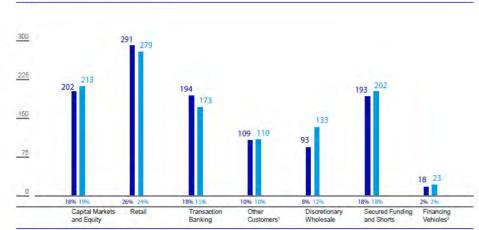
Discretionary wholesale funding comprises a range of unsecured products e.g. Certificates of Deposit (CDs), Commercial Paper (CP) as well as term, call and overnight deposits across tenors primarily up to one year. In addition, included within Financing Vehicles, is € 8.6 billion of asset-backed commercial paper (ABCP) issued through conduits.

The overall volume of discretionary wholesale funding and secured funding fluctuated between reporting dates based on our underlying business activities. Higher volumes, primarily in secured funding transactions, are largely driven by increased client related securities financing activities as well as intra quarter growth in liquid trading inventories. We reduced the volume of discretionary wholesale funding during the year by € 40.0 billion. This reduction was a consequence of the increase in more stable funding sources combined with a decrease, on a like for like basis, in Liquidity Reserves.

To avoid any unwanted reliance on these short-term funding sources, and to ensure a sound funding profile at the short end, which complies with the defined risk tolerance, we have implemented limit structures (across tenor) to these funding sources, which are derived from our stress testing analysis.

The following chart shows the composition of our external funding sources that contribute to the liquidity risk position as of December 31, 2012 and December 31, 2011, both in EUR billion and as a percentage of our total external funding sources.





- December 31, 2012: total € 1,101 billion
  December 31, 2011: total € 1,133 billion
- Other includes fiduciary, self-funding structures (e.g. X-markets), margin / Prime Brokerage cash balances (shown on a net basis)
- 2 Includes ABCP-Conduits.

Reference: Reconciliation to total balance sheet: Derivatives & settlement balances € 780 billion (€ 890 billion), add-back for netting effect for Margin & Prime Brokerage cash balances (shown on a net basis) € 70 billion (€ 73 billion), other non-through glabilities € 64 billion (€ 65 billion) for December 31, 2012 and December 31, 2011 respectively, figures may not add up due to manding.

The following table shows the contractual maturity of our short-term wholesale funding (comprising discretionary wholesale funding plus asset-backed commercial paper), as well as our capital markets issuance (of which 33 % is to retail customers).

### Maturity of wholesale funding and capital markets issuance

								Dec 31, 2012
in € m.	Not more than 1 month	Over 1 month but not more than 3 months	Over 3 months but not more than 6 months	Over 6 months but not more than 1 year	Sub-total less than 1 year	Over 1 year but not more than 2 years	Over 2 years	Total
Deposits from banks	24,627	5,820	2,542	870	33,859	25	214	34,098
Deposits from other customers	20,776	1,996	779	465	24,015	185	294	24,495
CDs and CP	9,978	14,880	5,329	3,625	33,812	283	183	34,277
ABCP	4,552	3,721	376	_	8,649	_	_	8,649
Senior unsecured vanilla debt	1,972	4,921	5,101	4,489	16,483	6,929	37,419	60,832
Senior unsecured structured								
debt	969	1,271	1,331	2,640	6,210	4,611	21,184	32,005
Covered bonds/ABS	1,501	1,120	_	11	2,631	3,555	25,316	31,502
Subordinated liabilities	2,180	4,704	1,750	1,262	9,898	1,069	11,940	22,906
Other	7	33	12	6	58	18	227	303
Total <sup>1</sup>	66,563	38,465	17,220	13,368	135,616	16,675	96,777	249,068
Of which secured	6,053	4,841	376	11	11,281	3,555	25,316	40,152
Of which unsecured	60,509	33,625	16,844	13,357	124,335	13,120	71,461	208,917

<sup>1</sup> Liabilities with call features are shown at earliest legally exercisable call date. No assumption is made as to whether such calls would be exercised.

The total volume ( $\in$  135.6 billion) of maturing wholesale liabilities and capital markets issuance maturing within one year should be viewed in the context of our total Liquidity Reserves of  $\in$  232.2 billion.

# **Recommendation 21:** Discussion of bank's funding strategy Example 2 of 2

### **Funding and Liquidity Risk Management**

We define liquidity risk as the potential inability to meet our contractual and contingent financial obligations, on- or off-balance sheet, as they come due. Our primary liquidity objective is to provide adequate funding for our businesses throughout market cycles, including periods of financial stress. To achieve that objective, we analyze and monitor our liquidity risk, maintain excess liquidity and access diverse funding sources including our stable deposit base. We define excess liquidity as readily available assets, limited to cash and high-quality, liquid, unencumbered securities that we can use to meet our funding requirements as those obligations arise.

Global funding and liquidity risk management activities are centralized within Corporate Treasury. We believe that a centralized approach to funding and liquidity risk management enhances our ability to monitor liquidity requirements, maximizes access to funding sources, minimizes borrowing costs and facilitates timely responses to liquidity events.

The Enterprise Risk Committee approves the Corporation's liquidity policy and contingency funding plan, including establishing liquidity risk tolerance levels. The ALMRC monitors our liquidity position and reviews the impact of strategic decisions on our liquidity. ALMRC is responsible for managing liquidity risks and maintaining exposures within the established tolerance levels. ALMRC delegates additional oversight responsibilities to the CFORC, which reports to the ALMRC. The CFORC reviews and monitors our liquidity position, cash flow forecasts, stress testing scenarios and results, and implements our liquidity limits and guidelines. For more information, see Board Oversight of Risk on page 68. Under this governance framework, we have developed certain funding and liquidity risk management practices which include: maintaining excess liquidity at the parent company and selected subsidiaries, including our bank and broker/dealer

subsidiaries; determining what amounts of excess liquidity are appropriate for these entities based on analysis of debt maturities and other potential cash outflows, including those that we may experience during stressed market conditions; diversifying funding sources, considering our asset profile and legal entity structure; and performing contingency planning.

### Global Excess Liquidity Sources and Other Unencumbered Assets

We maintain excess liquidity available to Bank of America Corporation, or the parent company, and selected subsidiaries in the form of cash and high-quality, liquid, unencumbered securities. These assets, which we call our Global Excess Liquidity Sources, serve as our primary means of liquidity risk mitigation. Our cash is primarily on deposit with the Federal Reserve and central banks outside of the U.S. We limit the composition of high-quality, liquid, unencumbered securities to U.S. government securities, U.S. agency securities, U.S. agency MBS and a select group of non-U.S. government and supranational securities. We believe we can quickly obtain cash for these securities, even in stressed market conditions, through repurchase agreements or outright sales. We hold our Global Excess Liquidity Sources in entities that allow us to meet the liquidity requirements of our global businesses, and we consider the impact of potential regulatory, tax, legal and other restrictions that could limit the transferability of funds among entities.

Our Global Excess Liquidity Sources were \$372 billion and \$378 billion at December 31, 2012 and 2011 and were maintained as presented in Table 17.

Table 17 Global Excess Liquidity Sources

		Decen	nber 31	L	Augrado fo	or Three Months
Dollars in billions)	-	2012		2011		ember 31 2012
Parent company	\$	103	\$	125	\$	99
nk subsidiaries		247		222		264
ker/dealers		22		31		25
Total global excess liquidity sources	\$	372	s	378	\$	388

As shown in Table 17, parent company Global Excess Liquidity Sources totaled \$103 billion and \$125 billion at December 31, 2012 and 2011. The decrease in parent company liquidity was primarily due to reductions in long-term debt, partially offset by dividends and capital repayments from subsidiaries. Typically, parent company cash is deposited overnight with BANA.

Global Excess Liquidity Sources available to our bank subsidiaries totaled \$247 billion and \$222 billion at December 31, 2012 and 2011. These amounts are distinct from the cash deposited by the parent company. The increase in liquidity available to our bank subsidiaries was primarily due to an increase in deposits, partially offset by capital returns to the parent company and reductions in debt. In addition to their Global Excess Liquidity Sources, our bank subsidiaries hold other unencumbered investment-grade securities that we believe could also be used to generate liquidity. Our bank subsidiaries can also generate incremental liquidity by pledging a range of other unencumbered loans and securities to certain Federal Home Loan Banks (FHLBs) and the Federal Reserve Discount Window. The cash we could have obtained by borrowing against this pool of specifically-identified

eligible assets was approximately \$194 billion and \$189 billion at December 31, 2012 and 2011. We have established operational procedures to enable us to borrow against these assets, including regularly monitoring our total pool of eligible loans and securities collateral. Eligibility is defined by guidelines outlined by the FHLBs and the Federal Reserve and is subject to change at their discretion. Due to regulatory restrictions, liquidity generated by the bank subsidiaries can only be used to fund obligations within the bank subsidiaries and can only be transferred to the parent company or nonbank subsidiaries with prior regulatory approval.

Global Excess Liquidity Sources available to our broker/dealer subsidiaries totaled \$22 billion and \$31 billion at December 31, 2012 and 2011. Our broker/dealers also held other unencumbered investment-grade securities and equities that we believe could also be used to generate additional liquidity. Liquidity held in a broker/dealer subsidiary is available to meet the obligations of that entity and can only be transferred to the parent company or to any other subsidiary with prior regulatory approval due to regulatory restrictions and minimum requirements.

#### Time to Required Funding and Stress Modeling

We use a variety of metrics to determine the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. One metric we use to evaluate the appropriate level of excess liquidity at the parent company is "Time to Required Funding." This debt coverage measure indicates the number of months that the parent company can continue to meet its unsecured contractual obligations as they come due using only its Global Excess Liquidity Sources without issuing any new debt or accessing any additional liquidity sources. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation or Merrill Lynch. These include certain unsecured debt instruments, primarily structured liabilities, which we may be required to settle for cash prior to maturity. The Corporation has established a target for Time to Required Funding of 21 months. Our Time to Required Funding was 33 months at December 31, 2012. For purposes of calculating Time to Required Funding at December 31, 2012, we have also included in the amount of unsecured contractual obligations the \$8.6 billion liability related to the BNY Mellon Settlement. The BNY Mellon Settlement is subject to final court approval and certain other conditions, and the timing of payment is not certain.

We utilize liquidity stress models to assist us in determining the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. These models are risk sensitive and have become increasingly important in analyzing our potential contractual and contingent cash outflows beyond those outflows considered in the Time to Required Funding analysis. We evaluate the liquidity requirements under a range of scenarios with varying levels of severity and time horizons. The scenarios we consider and utilize incorporate market-wide and Corporation-specific events, including potential credit rating downgrades for the parent company and our subsidiaries, and are based on historical experience, regulatory guidance, and both expected and unexpected future events.

The types of potential contractual and contingent cash outflows we consider in our scenarios may include, but are not limited to, upcoming contractual maturities of unsecured debt and reductions in new debt issuance; diminished access to secured financing markets; potential deposit withdrawals and reduced rollover of maturing term deposits by customers; increased draws on loan commitments, liquidity facilities and letters of credit, including Variable Rate Demand Notes; additional collateral that counterparties could call if our credit ratings were downgraded further; collateral, margin and subsidiary capital requirements arising from losses; and potential liquidity required to maintain businesses and finance customer activities. Changes in certain market factors, including, but not limited to, credit rating downgrades, could negatively impact potential contractual and contingent outflows and the related financial instruments, and in some cases these impacts could be material to our financial results.

We consider all sources of funds that we could access during each stress scenario and focus particularly on matching available sources with corresponding liquidity requirements by legal entity. We also use the stress modeling results to manage our asset-liability profile and establish limits and guidelines on certain funding sources and businesses.

Source: Bank of America Annual Report 2012, p. 75 - 76

# Section 6 Market risk

**Recommendation 22:** Linkages between line items in the balance sheet and the income statement with positions included in the traded market risk disclosures

# 6.2.1.6. Linkage with balance sheet items. Other alternative risk measures

Below are the parts of the balance sheet of the Group's consolidated position that are subject to market risk, showing the positions whose main risk metric is the VaR and where monitoring is also carried out with other metrics.

For activity managed with metrics different to the VaR, alternative measures are used, mainly: sensitivity to different risk factors (interest rates, credit spread, etc).

In the case of the trading portfolio. the securitisations and "level III" exposures (those in which not observable market data constitutes significant inputs in their corresponding internal models of valuation) are excluded from VaR measurement.

Securitisations are mainly treated as if they were credit risk portfolio (in terms of default, recovery rate, etc). For "level III" exposures, which are not very significant in Santander (basically derivatives linked to the home price index (HPI) in the activity of markets in Santander UK, and the not very significant portfolio of illiquid CDOs in the activity of markets of the parent bank), as well as in general for inputs that cannot be observed in the market (correlation, dividends, etc), a very conservative policy is followed, reflected in valuation adjustments as well as sensitivity.

	Balance	Main market risk metrics		
		VaR	Others	Main risk factor for balance in "others"
Assets subject to market risk	310,929	204,668	106,261	
Trading portfolios	177,917	176,781	1,136	Interest rate, credit spread
Other financial assets at reasonable value	28,356	27,887	469	Interest rate, credit spread
Financial assets available for sale	92,266		92,266	Interest rate, equities
Equities	4,454	-	4,454	Equity stakes
Hedging derivatives	7,936	THE C	7,936	Interest rate, exchange rate
Liabilities subject to market risk	195,104	194,754	621	
Trading portfolio	143,242	143,242	271	Interest rate, credit spread
Other financial liabilities at reasonable value	45,418	45,068	350	Interest rate, credit spread
Hedging derivatives	6,444	6,444	14	

Source: Santander Annual Report 2012, p. 215

# **Recommendation 23:** Qualitative and quantitative breakdowns of significant trading and non trading market risk factors that may be relevant (beyond interest rates, foreign exchange, commodity and equity measures)

Risk by factor

The minimum, average, maximum and year-end 2012 values

in VaR terms are shown below:

#### VaR STATISTICS BY RISK FACTOR12

Million euros. VaR at 99%, with a time frame of one day

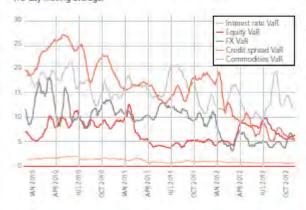
			20	012		20	11	20	10
		Minimum	Average	Maximum	Year-end	Average	Year-end	Average	Year-end
	Total VaR	9,4	14.9	22.4	18.5	22.4	15.9	28.7	29.6
	Diversification effect	(9,1)	(15.2)	(25.8)	(13.5)	(21.8)	(16.7)	(29.1)	(27.8)
Total trading	Interest rate VaR	7.4	11.8	23.3	12.0	14.8	14.6	16,4	19.0
tra	Equity VaR	4.1	7.0	11.2	7.1	4.8	3.7	8.0	8.8
otal	FX VaR	1.9	5,0	12.2	3.5	9.0	4.2	11.4	13.9
	Credit spread VaR	2.2	6.1	13.0	9.1	15.0	9.6	20.9	14.7
	Commodities VaR	0.2	0.4	0.7	0.3	0.6	0.4	1.3	1.0
	Total VaR	5.0	10.1	20.5	8.9	11.7	10.7	18.2	13.9
eric	Diversification effect	(3.1)	(6.4)	(12.5)	(3.8)	(6.4)	(8.7)	(8.3)	(12.6)
Latin America	Interest rate VaR	5.2	8.8	20.0	8.8	11.2	10,5	14,5	14.8
Ē	Equity VaR	0.7	3.1	9.7	1.6	3.5	2.2	5,8	5.3
3	FX VaR	0.5	3.1	9.8	1,3	3.7	1.2	7.1	6.5
. 1	Total VaR	0.5	0.9	2.0	0.8	1.2	0.9	1.3	0.9
US and Asia	Diversification effect	(0.2)	(0.5)	(1.1)	(0.3)	(0.5)	(0.4)	(0.7)	(0.3)
2	Interest rate VaR	0.4	0.7	1.3	0.6	0.9	0.9	1.2	0.9
US 3	Equity VaR	0.0	0.2	0.8	0.1	0.1	0.1	0.2	0.0
	FX VaR	0.1	0,6	1.7	0.4	0.6	0.4	0.6	0.3
-	Total VaR	7.2	11.0	16.5	16.4	15.5	10.1	14.8	25.1
	Diversification effect	(7.7)	(12.9)	(20.6)	(9.9)	(15.1)	(13,0)	(18.9)	(14.6)
	Interest rate VaR	5,4	7.9	15.4	6.8	11.5	11.9	8.9	12.5
Europe	Equity VaR	4.1	6,2	9.9	6.3	3.9	3.6	6.7	6.5
ш -	FX VaR	1.0	4.1	13.1	4.0	8.5	3.9	9,8	9.6
	Credit spread VaR	2.1	5.4	10.0	8.9	6.0	3,3	7.0	9.0
	Commodities VaR	0.2	0,4	0.7	0.3	0.6	0.4	1.3	2.1
S	Total VaR	0.8	2.7	10.2	1.2	10.5	9.7	16.1	10.7
Global activities	Diversification effect	(0.2)	(0.6)	(5.0)	(0.3)	(1.1)	(0.9)	(1.1)	(1.2)
age -	Interest rate VaR	0,2	0,3	0.6	0.2	0.4	0.5	0.6	0.5
ppa	Credit spread VaR	0.6	2.6	10.4	1,3	10.3	8.4	16.0	10.5
Ū	FX VaR	0.0	0.4	1.9	0.1	0.9	1.8	0.6	0.9

The VaR of global activities includes operations that are not assigned to any particular country.

The average VaR declined again in 2012 by EUR 7.5 million over 2011. The reduction occurred in all risk factors except for equities, which increased from EUR 4.8 million to EUR 7 million. Of note was the drop in the average VaR of interest rates and exchange rates in Europe and the credit spread in global activities.

### VaR BY RISK FACTOR

Million euros. VaR at 99% with a time frame of one day (15-day moving average)



The VaR evolution by risk factor in general also declined, with peaks and troughs sharper in the case of the VaR by credit spread, partly due to the exclusion of the risk spread of securitisations and credit correlation which by BIS 2.5 is considered as banking book for the purposes of regulatory capital as of 15 November 2011. The temporary changes in the VaR of various factors was due more to the temporary rises in the volatility of market prices than to significant changes in positions.

## 6.2.1.2. Distribution of risks and management results 13

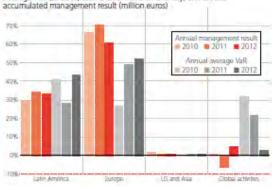
6.2.1.2.1. Geographic distribution

In trading activity, the average contribution of Latin America to the Group's total VaR in 2012 was 44% compared with a contribution of 33.3% in economic results. Europe, with 52.6% of global risk, contributed 60.6% of results, as its treasury activity was more focused on providing service to professional and institutional clients compared with that of Latin America. However, there was a gradual homogenisation in the profile of activity in the Group's different units.

Below is the geographic contribution (by percentage), both in risks, measured in VaR terms, as well as in results (economic terms).

#### Var BINOMIAL-MANAGEMENT RESULTS: GEOGRAPHIC DISTRIBUTION

Average VaR (at 99%, with a time frame of one day) and annual accumulated management result (million euros)



6.2.1.2.2. Monthly distribution of risks and results The next chart shows the risk assumption profile, in terms of VaR, compared to results in 2012. The average VaR remained stable, while results evolved in a more irregular way during the year. January and July were positive months, particularly January, and August to October negative, with results below the annual average.

Source: Santander Annual Report 2012, p. 209 - 211

In Latin America, the LIS and Asia, the VaR levels of the spread credit and commodify factors are not shown separately because of their scani, or zero materiality.

# **Recommendation 24:** Qualitative and quantitative disclosures describing significant market risk measurement model features (e.g. model limitations, assumptions, back testing) and how these are used to enhance the parameters of the model

# 4.2. Internal independent validation of risk models

As well as being a regulatory requirement, the function of internal validation of risk models constitutes a fundamental support for the risk committee, and for local and corporate risk committees, in their responsibilities of authorisation of the use (management and regulatory) of models and their regular review.

Internal validation of models consists of a specialised unit, with sufficient independence, obtaining a technical opinion on the adequacy of the internal models for the purposes used, whether they be internal management and/or of a regulatory nature (calculation of the regulatory capital, levels of provisions, etc), concluding on their robustness, use and effectiveness.

Santander's internal validation of models covers credit risk models, market risk models and those for setting the

price of financial assets as well as the economic capital model. The scope of validation includes not only the most theoretical or methodological aspects but also the technological systems and the quality of the data that enable and support their effective functioning and, in general, all relevant aspects (controls, reporting, uses, involvement of senior management, etc.).

The function is global and corporate, in order to ensure homogeneous application, and is conducted via four regional centres in Madrid, London, Sao Paulo and New York. These centres have full functional and hierarchical dependence on the corporate centre, which ensures uniformity in the development of its activities. This facilitates implementation of a corporate methodology that is supported by a series of tools developed internally in Santander, which provide a robust corporate framework for all the Group's units, computerising certain verifications in order to ensure that the reviews are carried out efficiently.

This corporate framework of internal validation is fully aligned with the criteria on internal validation of the advanced models issued by the Bank of Spain and by the rest of supervisors to whom the Group is subjected. In this respect, the criterion is maintained of separating functions between the units of internal validation and internal auditing, which is the last layer of control in the Group charged with reviewing the methodology, tools and work conducted by internal validation and expressing its opinion on its degree of effective independence.

#### 6.2.1.4. Gauging and contrasting measures

In 2012, the Group continued to regularly conduct analysis and contrasting tests on the effectiveness of the Value at Risk (VaR) calculation model, obtaining the same conclusions that enable us to verify the model's reliability. The objective of these tests is to determine whether it is possible to accept or reject the model used to estimate the maximum loss of a portfolio for a certain level of confidence and a specific time frame.

The most important test is backtesting, analysed at the local and global levels by the market risk control units. The methodology of backtesting is implemented in the same way for all the Group's portfolios and sub-portfolios.

Backtesting consists of comparing the forecast VaR measurements, with a certain level of confidence and time

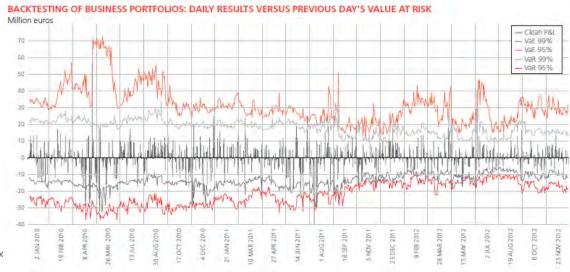
frame, with the real results of losses obtained in a same time frame

Santander calculates and evaluates three types of backtesting:

- "Clean" backtesting: the daily VaR is compared with the results obtained without taking into account the intraday results or the changes in the portfolio's positions. This methor contrasts the effectiveness of the individual models used to assess and measure the risks of the different positions.
- "Dirty" backtesting: the daily VaR is compared with the day's net results, including the results of the intraday operations and those generated by commissions.
- "Dirty" backtesting without mark-ups or commissions: the daily VaR is compared with the day's net results from intraday operations but excluding those generated by mark-ups and commissions. This method aims to give an idea of the intraday risk assumed by the Group's treasuries.

For the first case and the total portfolio, there were three exceptions in 2010 of VaR at 99% (days when the daily loss was higher than the VaR): two in May - the first due to a more than usually high rise in the Brazilian currency inflation-indexed curve after the publication of a higher than expected inflation figure, and the second because of higher than normal increases in Spain's and Mexico's interest rate curves -, and one in June, due to the sudden widening of credit spreads, falls in stock markets and the depreciation of most currencies against the US dollar as a result of the deterioration of expectations on the outcome of the summit of EU heads of state (June 29).

The number of exceptions responded to the expected performance of the VaR calculation model, which works with a confidence level of 99% and an analysis period of one year (over a longer period of time, an average of two or three exceptions a year is expected).



The backtesting exercises are regularly conducted for each relevant portfolio or strategy of the Group, and its main objective (as in the rest of contrasting tests) is to detect anomalies in the VaR model of each portfolio (for example, softcomings in the parametrisation of the valuation models of certain instruments, not very adequate proxies, etc.). This is a dynamic process contextualised in the framework of the procedure for reviewing and validating the model.

Source: Santander Annual Report 2012, p. 175; 213-214

**Recommendation 25:** Description of the primary risk management techniques employed to measure and assess the risk of loss (beyond reported risk measures and parameters, such as VaR) through methods such as stress tests, expected shortfall, economic capital, scenario analysis, stressed VaR or other alternative approaches

### Risk Profile/Risk Appetite

We considered the following matters in 2012:

- We considered and approved the scenarios for Barclays internal stres testing exercise, including a reverse stress test, and later reviewed the results. The stress tests included a potential Eurozone break-up scenario. As in previous years, the stress testing exercises demonstrated that Barclays remains well-capitalised and profitable in a stress scenario; and
- We considered risk appetite for 2013 and recommended it to the Board for approval. Taking a 1 in 7 scenario and a 1 in 25 scenario, we assessed the performance of agreed financial volatility parameters in those scenarios to establish if there are any potential constraints. While the financial volatility parameters are largely unchanged from the prior year, some were recalibrated. The proposed risk appetite for 2013 also allows for a higher level of non-credit losses, given the impact in 2012 of such losses, for example, product mis-selling redress. The Committee will monitor risk appetite for 2013 and may revisit it in light of the Transform Programme.

### Analysis of traded market risk exposures

Following a volatile beginning to the year, markets steadily improved through the second half of the year with momentum gaining in the fourth quarter of 2012, even as some wider concerns persisted. The Investment Bank's focus on market risk exposures centred on limiting illiquid risk exposures when possible. Primary risk metrics showed a fall in market risk from 2011 levels.

The three main contributors to total Daily Value at Risk (DVaR) were credit, spread and interest rate risk. From 2011 levels, average credit risk DVaR fell by £3m (11%), spread DVaR fell by £2m (8%) and interest rate DVaR fell by £3m (18%). Total management DVaR fell by £19m (33%) reflecting the sharp reduction in the DVaR measure.

Tail risk measures also indicate a similar decline in risk profile, with a particularly sharp fall in 3W. However, some of this decline can be attributed to the rolling of the time period within the historical simulation.

The daily average, maximum and minimum values of	DVaR, Expected Shortfall and 3	W (audited)				
For the year ended 31 December		2012		2011		
DVaR (95%)	Average Em	High" £m	Low*	Average Em	High*	Low <sup>4</sup> Em
Interest rate risk	14	23	7	17	48	8
Inflation risk	3	7	2	4	9	2
Spread risk	23	31	17	25	40	17
Credit risk	26	44	18	29	48	17
Basis risk	11	21	5	6	6	6
Foreign exchange risk	6	10	2	5	8	2
Equity risk	9	19	4	18	34	9
Commodity risk	6	9	4	12	18	7
Diversification effect <sup>b</sup>	(60)	na	na	(54)	na	na
Total DVaR	38	75	27	57	88	33
Expected Shortfall <sup>c</sup>	47	91	30	71	113	43
3W <sup>d</sup>	77	138	44	121	202	67

- Interest rate risk measures the impact of changes in interest (swap) rates and volatilities on cash instruments and derivatives;
- Inflation risk measures the impact of changes in inflation rates and volatilities on cash instruments and derivatives;
- Spread risk measures the impact of changes to the swap spread, i.e. the difference between swap rates and government bond yields;
- Credit risk measures the impact of changes to the credit spread of credit risky sovereign bonds, corporate bonds, securitised products or credit derivatives such as Credit Default Swaps;
- Basis risk measures the impact of changes in Interest rate tenor basis (e.g. the basis between swaps vs. 3M LIBOR and swaps vs. 6M LIBOR) and cross currency basis:
- Foreign exchange risk measures the impact of changes in foreign exchange rates and volatilities;
- Equity risk measures the impact of changes in equity prices, volatilities and dividend yields;
- . Commodity risk measures the impact of changes in commodity prices and volatilities, including the basis between related commodities; and
- Diversification effect reflects the fact the risk of a diversified portfolio is smaller than the sum of the risks of its constituent parts. It is measured as the sum of the individual asset class DVaR estimates less the total DVaR.

### Analysis of stress testing

Stress tests and scenario analysis also indicate a fall in market risk levels from 2011, in line with the trend in DVaR. Combined stress scenarios show that a sharp and rapid slowdown in global economic activity is the largest threat to the trading exposures. The scenario assumes an extreme and instant sell off across all risky assets coupled with a contraction in credit, and limited gains in safe havens. The calculation assumes an instant shock to positions, without any opportunity to hedge immediately, and assumes an appropriate holding period where the firm may be unable to unwind its trading positions.

Source: Barclays Annual Report 2012, p. 57: 155

Enhanced Disclosure Task Force • Appendix to Progress Report: Examples of Leading Disclosure Practices

# Section 7 Credit risk

# **Recommendation 26:** Provide Information that facilitates users' understanding of credit risk profile Example 1 of 3

		2012	2011	Delta %
Corporate	Rating	265,335	286,599	-7.4%
	Performing	255,715	278,807	-8.2%
	Impaired/Non-performing	9,620	7,792	23.5%
Corporate	Geography/business units	265,335	286,599	-7.4%
	Africa	731	1,017	-28.1%
	America	37,065	45,841	-19.1%
	Asia	23,194	23,314	-0.5%
	Australia	3,334	4,348	-23.3%
	Europe	201,010	212,078	-5.2%
	Europe	201,010	212,078	-5.2%
	Netherlands	71,454	74,639	-4.2%
	Belgium	32,429	32,232	0.7%
	Germany	6,173	6,471	-4.6%
	Rest of Europe	90,953	98,736	-7.8%
Corporate	Industry	265,335	286,599	-7.4%
	Real Estate	51,374	53,920	-4.7%
	Natural Resources	41,665	40,955	1.8%
	Non-Bank Financial Institutions (NBFI)	33,292	44,985	-26.0%
	Transportation & Logistics	22,060	23,763	-7.1%
	Food, Beverages & Personal Care	18,084	17,351	4.3%
	Other	98,860	105,625	-6.4%
Corporate	PD Bands	265,335	286,599	-7.4%
	<0.05%	13,989	14,345	-2.4%
	0.05% to 0.5%	114,214	132,720	-13.9%
	0.5% to 5%	104,606	107,906	-3.0%
	5% to 10%	9,059	10,530	-13.9%
	10% to 20%	7,026	7,989	-12.0%
	20% to 50%	6,820	5,317	28.3%
	more than >50%	9,620	7,792	23.5%

Includes both AIRB and SA portfolios; excludes equities and ONCOA.

		2012	2011	Delta %
Retail	Rating	353,007	400,064	-11.7%
	Performing	347,508	394,262	-11.8%
	Impaired/Non-performing	5,499	5,802	-5.2%
Retail	Customer Segment	353,007	400,064	-11.7%
	Private Persons	321,384	366,529	-12.3%
	Small Mid-sized Enterprises	22,281	24,539	-9.2%
	Private Banking	3,553	2,514	41.4%
	Other	5,790	6,483	-10.7%
Retail	Geography/business units	353,007	400,064	-11.7%
	Africa	57	53	7.6%
	America	146	55,279	-99.7%
	Asia	1,684	1,528	10.2%
	Australia	34,438	34,243	0.6%
	Other	30	925	-96.8%
	Europe	316,652	308,035	2.8%
	Europe	316,652	308,035	2.8%
	Netherlands	164,777	165,534	-0.4%
	Belgium	39,703	38,051	4.4%
	Germany	68,457	64,292	6.5%
	Rest of Europe	43,715	40,158	8.9%
Retail	PD Bands	353,007	400,064	-11.7%
	<0.05%	22,009	11,556	90.5%
	0.05% to 0.5%	192,850	217,225	-11.2%
	0.5% to 5%	113,563	133,863	-15.1%
	5% to 10%	8,525	18,010	-52.7%
	10% to 20%	6,792	7,824	-13.2%
	20% to 50%	3,769	5,784	-34.8%
	more than >50%	5,499	5,802	-5.2%

Includes both AIRB and SA portfolios; excludes equities and ONCOA.

# **Recommendation 26:** Provide Information that facilitates users' understanding of credit risk profile Example 2 of 3

### Maximum Exposure to Credit Risk

Dec 31, 2012		Credit Enhance							
in €m.¹	Maximum exposure to credit risk <sup>2</sup>	Netting	Collateral	Guarantees and Credit derivatives <sup>8</sup>	Total credit enhancements				
Due from banks	27,885	-	-	1	1				
Interest-earning deposits with banks	119,548	- +	2	35	37				
Central bank funds sold and securities purchased under resale agreements	36,570		38,341	_	36,341				
Securities borrowed	23,947	-	23,308	-	23,308				
Financial assets at fair value through profit or loss <sup>4</sup>	1,119,100	857,826	211,397	3,968	873,191				
Financial assets available for sale 4	47,110	-	1,287	703	1,990				
Loans <sup>5</sup>	401,975	-	208,529	37,841	246,370				
Other assets subject to credit risk	85,806	69,546	8,853	12	76,211				
Financial guarantees and other credit related contingent liabilities <sup>5</sup>	68,361		7,810	8,444	16.254				
Irrevocable lending commitments and other credit related commitments <sup>5</sup>	129,657		4,771	10,558	15,329				
Maximum exposure to credit risk	2,059,959	727,372	500,098	61,562	1,289,032				

- 1 All amounts at carrying value unless otherwise indicated
- 2 Does not include credit derivative notional sold (€ 1.274.960 million) and credit derivative notional bought protection. Interest-earning deposits with banks mainly. relate to Liquidity Reserves.
- Credit derivatives are reflected with the notional of the underlying.
- Excludes equities, other equity interests and commodities.
- Gross loans less (deferred expense)/uneamed income before deductions of allowance for loan losses.
- 6 Financial guarantees, other credit related contingent liabilities and irrevocable lending commitments (including commitments designated under the fair value option). are reflected at notional amounts.

### Credit Quality of Financial Instruments neither Past Due nor Impaired

							Dec 31, 2012
in € m. 1	iAAA-iAA	iA	iBBB	iBB	iB	iCCC and below	Total
Due from banks	24,957	1,528	989	193	171	47	27,885
Interest-earning deposits with banks	110,051	7,238	1,369	746	79	65	119,548
Central bank funds sold and securities							
purchased under resale agreements	1,605	32,560	1,332	877	140	56	36,570
Securities borrowed	14,668	7,322	1,213	438	306	-	23,947
Financial assets at fair value through profit or loss <sup>2</sup>	348,329	551,300	98,274	90,853	23,260	7,084	1,119,100
Financial assets available for sale <sup>2</sup>	30,077	8,303	4,076	1,913	515	1,964	46,848
Loans <sup>3</sup>	51,853	52,568	99,683	129,516	38,935	13,110	385,665
Other assets subject to credit risk	6,469	40,113	2,687	35,128	1,299	110	85,806
Financial guarantees and other credit related contingent liabilities <sup>4</sup>	9,064	19,192	21,304	11,460	4,886	2,455	68,361
Irrevocable lending commitments and other							
credit related commitments <sup>4</sup>	20,233	37,456	37,754	22,631	10,068	1,515	129,657
Total	617,306	757,580	268,681	293,755	79,659	26,406	2,043,387

- 1 All amounts at carrying value unless otherwise indicated.
- <sup>2</sup> Excludes equities, other equity interests and commodities.
  <sup>3</sup> Gross loans less (deferred expense)/uneamed income before deductions of allowance for loan losses.
- 4 Financial guarantees, other credit related contingent liabilities and irrevocable lending commitments (including commitments designated under the fair value option)
- are reflected at notional amounts

### Corporate Credit Exposure

#### Main corporate credit exposure categories according to our internal creditworthiness categories of our counterparties

in € m.							Dec 31, 2012
Ratingband	Probability of default	Loans <sup>1</sup>	Irrevocable lending commitments <sup>2</sup>	Contingent liabilities	OTC derivatives <sup>3</sup>	Debt securities available for sale	Total
iAAA-iAA	0.00-0.04 %	48,992	20,233	9,064	23,043	30,054	131,386
iA	0.04-0.11 %	43,047	37,456	19,192	22,308	8,186	130,189
iBBB	0.11-0.5 %	53,804	37,754	21,304	7,713	3,788	124,363
iBB	0.5-2.27 %	45,326	22,631	11,460	5,778	1,749	86,944
iB	2.27-10.22 %	17,739	10,068	4,886	2,415	227	35,335
iCCC and below	10.22-100 %	13,062	1,515	2,455	1,187	151	18,370
Total		221,970	129,657	68,361	62,444	44,155	526,587

- Includes impaired loans mainly in category CCC and below amounting to € 6.1 billion as of December 31, 2012.
- Includes the effect of netting agreements and cash collateral received where applicable

in € m.							Dec 31, 2011
Ratingband	Probability of default	Loans <sup>1</sup>	Irrevocable lending commitments <sup>2</sup>	Contingent liabilities	OTC derivatives <sup>3</sup>	Debt securities available for sale	Total
iAAA-iAA	0.00-0.04 %	51,321	21,152	6,535	37,569	22,753	139,330
iA	0.04-0.11 %	45,085	37,894	24,410	17,039	8,581	133,009
iBBB	0.11-0.5 %	59,496	36,659	21,002	12,899	5,109	135,165
iBB	0.5-2.27 %	50,236	21,067	13,986	7,478	2,303	95,071
iB	2.27-10.22 %	17,650	9,152	6,051	3,007	263	36,123
iCCC and below	10.22-100 %	18,148	2,071	1,669	1,632	371	23,891
Total		241.936	127,995	73,653	79,624	39.381	562,589

- Includes impaired loans mainly in category CCC and below amounting to € 6.3 billion as of December 31, 2011
- Includes irrevocable lending commitments related to consumer credit exposure of € 9.2 billion as of December 31, 2011.
  Includes the effect of netting agreements and cash collateral received where applicable.

Our corporate credit exposure has declined by 6 % since December 31, 2011 to € 526.6 billion, Reductions have been primarily recorded for Loans (€ 20.0 billion) and OTC derivatives (€ 17.2 billion). Overall, the quality of corporate credit exposure has improved with 73 % rated investment grade compared to 72 % as of December 31, 2011. The loan exposure shown in the table above does not take into account any collateral. other credit enhancement or credit risk mitigating transactions. After consideration of such credit mitigants, we believe that our loan book is well-diversified. The decrease in our OTC derivatives exposure, primarily took place in relation to investment grade counterparties. The OTC derivatives exposure does not include credit risk mitigants (other than master agreement netting) or collateral (other than cash). Taking these mitigants into account, the remaining current credit exposure was significantly lower, adequately structured, enhanced or welldiversified and geared towards investment grade counterparties. The increase in our debt securities available for sale exposure in comparison to December 31, 2011 is mainly to the strongest counterparties in the rating band iAAA-iAA.

The 90 days or more past due ratio in Germany declined in 2012 driven mainly by a sale of non-performing loans, in addition to benefiting from the favourable economic environment. Apart from the economic development in the rest of Europe the increase in the ratio outside Germany is mainly driven by changes in the charge-off criteria for certain portfolios in 2009. Loans, which were previously fully charged-off upon reaching 270 days past due (180 days past due for credit cards), are now provisioned based on the level of historical loss rates, which are derived from observed recoveries of formerly charged off similar loans. This leads to an increase in 90 days or more past due exposure as the change increased the time until the respective loans are completely charged-off. Assuming no change in the underlying credit performance, the effect will continue to increase the ratio until the portfolio has reached a steady state, which is expected approximately 5 years after the change.

The reduction of net credit costs as a percentage of total exposure is mainly driven by the aforementioned sale of nonperforming loans, but also due to the favourable economic developments in the German market.

#### Consumer mortgage lending exposure grouped by loan-to-value buckets<sup>1</sup>

	Dec 31, 2012
≤ 50 %	71 %
> 50 ≤ 70 %	16 %
> 70 ≤ 90 %	8 %
> 90 ≤ 100 %	2 %
> 100 ≤ 110 %	1 %
> 110 ≤ 130 %	1 %
> 130 %	1 %

<sup>1</sup> When assigning the exposure to the corresponding LTV buckets, the exposure amounts are distributed according to their relative share of the underlying assessed

Source: Deutsche Bank Financial Report 2012, p. 67-68; 82-84

# **Recommendation 26:** Provide Information that facilitates users' understanding of credit risk profile Example 3 of 3

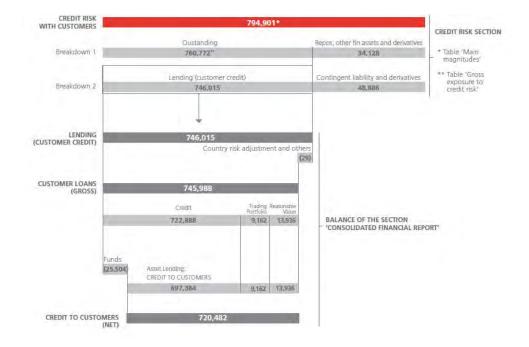
## 5.2.2. Performance of magnitudes in 2012

The table below sets out the main items related to credit risk derived from our activity with customers.

		sk with cust million euros)		Non-performing loans (million euros)			NPL ratio %		
	2012	2011	2010	2012	2011	2010	2012	2011	2010
Continental Europe	334,028	354,666	370,673	20,869	18,378	16,075	6.25	5.18	4.34
Santander Branch Network	111,756	118,060	126,705	10,787	10,002	6,994	9.65	8.47	5.52
Banesto	71,976	78,860	86,213	4,520	3,950	3,548	6.28	5.01	4.11
Santander Consumer Finance	59,387	59,442	67,820	2,315	2,361	3,359	3.90	3.97	4.95
Portugal	28,188	30,607	32,265	1,849	1,244	937	6.56	4.06	2.90
Poland	10,601	9,120	_	500	446	_	4.72	4.89	
UK	255,519	259,386	244,707	5,241	4,763	4,308	2.05	1.84	1.76
Latin America	160,413	159,445	149,333	8,695	6,881	6,141	5.42	4.32	4.11
Brazil	89,142	91,035	84,440	6,113	4,902	4,149	6.86	5.38	4.91
Mexico	22,038	19,446	16,432	428	354	303	1.94	1.82	1.84
Chile	32,697	28,462	28,858	1,691	1,096	1,079	5.17	3.85	3.74
Puerto Rico	4,567	4,559	4,360	326	394	462	7.14	8.64	10.59
Argentina	5,378	4,957	4,097	92	57	69	1.71	1.15	1.69
Sovereign	44,678	43,052	40,604	1,025	1,229	1,872	2.29	2.85	4.61
Total Group	794,901	822,657	804,036	36,100	32,036	28,522	4.54	3.89	3.55
Memo item:									
Spain	249,477	271,180	283,424	16,809	14,900	12,007	6.74	5.49	4.24

	Coverage (%)			Spec. prov	Spec. provs. net of recovered write- offs² (million euros)			Credit cost (% of risk) <sup>3</sup>		
-	2012	2011	2010	2012	2011	2010	2012	2011(4)	2010 (5)	
Continental Europe	72.5	55.8	71.4	4.106	3.828	6.190	1.19	1.10	1.62	
Santander Branch Network	67.5	39.9	51.8	1.545	1.735	2.454	1.33	1.42	1.89	
Banesto	71.3	53.1	54.4	948	778	1.272	1.28	0.96	1.52	
Santander Consumer Finance	109.5	109.3	128.4	797	762	1.884	1.34	1.43	2.85	
Portugal	53.1	54.9	60.0	344	283	105	1.17	0.90	0.30	
Poland	68.3	65.2	_	117	59	_	1.17	_	-	
UK	45.4	40.2	45.8	982	811	826	0.36	0.32	0.34	
Latin America	87.5	97.0	103.6	7.215	5.379	4.758	4.48	3.57	3.53	
Brazil	90.2	95.2	100.5	5.939	4.554	3.703	6.47	5.28	4.93	
Mexico	157.3	175.7	214.9	459	293	469	2.11	1.63	3.12	
Chile	57.7	73.4	88.7	601	395	390	1.86	1.40	1.57	
Puerto Rico	62.0	51.4	57.5	86	95	143	1.90	2.25	3.22	
Argentina	143.3	206.9	149.1	106	29	26	1.99	0.67	0.72	
Sovereign	105.9	96.2	75.4	284	416	479	0.62	1.04	1.16	
Total Group	72.6	61.4	72.7	12.574	10.426	12.342	2.21	1.41	1.56	
Memo item:										
Spain	70.6	45.5	57.9	2.993	2.821	4.352	1.23	1.04	1.53	

The consolidated financial report details the portfolio of customer loans, both gross and net of funds. Credit risk also includes guarantees and derivatives. The following chart shows the relation between the concepts that comprise these magnitudes.



Source: Santander Financial Report 2012, p. 178-179

## Recommendation 27: Policies related to impaired, restructured loans and forbearance policies

Example 1 of 2

## Identifying Potential Credit Risk Loans

In line with disclosure requirements from the SEC in the US, the Group reports potentially and actually impaired loans as Potential Credit Risk Loans (PCRLs). PCRLs comprise two categories of loans: Potential Problem Loans (PPLs) and Credit Risk Loans (CRLs).

PPLs are loans that are currently complying with repayment terms but where serious doubt exists as to the ability of the borrower to continue to comply with such terms in the near future. If the credit quality of a loan on an EWL or WL deteriorates to the highest category (wholesale) or deteriorates to delinquency cycle 2 (retail), consideration is given to including it within the PPL category.

Should further evidence of deterioration be observed, a loan may move to the CRL category. Events that would trigger the transfer of a loan from the PPL to the CRL category include a missed payment or a breach of covenant. CRLs comprise three classes of loans:

- Impaired loans: comprises loans where an individual identified impairment allowance has been raised and also include loans which are fully collateralised or where indebtedness has already been written down to the expected realisable value. This category includes all retail loans that have been charged off to legal recovery. The impaired loan category may include loans, which, while impaired, are still performing;
- Accruing past due 90 days or more: comprises loans that are 90 days
  or more past due with respect to principal or interest. An impairment
  allowance will be raised against these loans if the expected cash
  flows discounted at the effective interest rate are less than the
  carrying value; and
- Impaired and restructured loans: comprises loans not included above where, for economic or legal reasons related to the debtor's financial difficulties, a concession has been granted to the debtor that would not otherwise be considered. Where the concession results in the expected cash flows discounted at the effective interest rate being less than the loan's carrying value, an impairment allowance will be raised.

#### Forbearance

The Group offers forbearance programmes to assist customers and clients in financial difficulty through agreements to accept less than contractual amounts due where financial distress would otherwise prevent satisfactory repayment within the original terms and conditions of the contract. These agreements may be initiated by the customer, Barclays or a third party.

In the retail portfolios, as part of the Group Risk Forbearance Policy, solutions may take a number of forms depending on the extent of the financial dislocation. Short term solutions normally focus on temporary reductions to contractual payments and switches from capital and interest payments to interest only. For customers with longer term financial difficulties, term extensions may be offered, which may include interest rate concessions and a switch to fully amortising balances for card portfolios.

In the wholesale portfolios, Barclays will on occasion participate in debt-for-asset swaps, debt standstills or debt restructuring agreements as part of the business support process. Debt restructuring agreements may include actions to improve security; such as changing an overdraft to a factoring or invoice discounting facility or moving debt to asset owning companies. Consideration is also given to the waiving or relaxing of covenants where this is the optimum strategy for the survival of the client's business. For further detail, see page 139.

## Impairment of loans under forbearance

Loans under forbearance programmes are subject to Group Impairment Policy. In both retail and wholesale portfolios, identified impairment is raised for such accounts, recognising the agreement between the Bank and customer to pay less than the original contractual payment and is measured using a future discounted cash flow approach comparing the debt outstanding to the expected repayment on the debt. This results in higher impairment being held for loans under forbearance than for fully performing assets, reflecting the additional credit risk attached to loans subject to forbearance.

## Sustainability of loans under forbearance

The Group closely monitors the sustainability of loans for which forbearance has been granted.

In the wholesale portfolios, customers that have been granted forbearance are placed on WL/EWL and therefore subject to increased levels of credit risk oversight. Obligors then remain on WL/EWL for a minimum of 12 months from the date forbearance is applied until satisfactory performance is evidenced. Obligors may only be removed from WL/EWL status in less than 12 months in exceptional circumstances, e.g. full repayment of facilities or significant restructuring that materially improves credit quality.

In retail portfolios, the type of forbearance programme offered should be appropriate to the nature and the expected duration of the customer's financial distress. It is imperative that the solution agreed is both appropriate to that customer and sustainable, with a clear demonstration from the customer of both willingness and ability to repay. Before any programme of forbearance is granted, an affordability assessment is undertaken to ensure suitability of the offer.

For further detail on the Group's impairment policy and the way loans are separated into pools reflecting similar risk characteristics, see pages 323-325.

For disclosure on the Group's accounting policy with respect to impairment, see pages 245-246 and page 323.

## Retail forbearance

Retail forbearance is available to customers experiencing financial difficulties. Forbearance solutions take a number of forms depending on individual customer circumstances. Short term solutions focus on temporary reductions to contractual payments and may change from capital and interest payments to interest only. For customers with longer term financial difficulties, term extensions may be offered, which may include interest rate concessions.

When an account is placed into a programme of forbearance, the asset will be classified as such for the remainder of its term, unless after 12 months it qualifies for reclassification, upon which it will be returned to the up to date book and classified as high risk for a further 12 month period. When Barclays agrees to a forbearance programme with a customer, the impairment allowance recognises the impact on cash-flows of the agreement to receive less than the original contractual payments. The Group Retail Impairment Policy prescribes the methodology for impairment of forbearance assets, which is measured by comparing the debt outstanding to the revised expected repayment. This results in higher impairment than for fully performing assets, reflecting the additional credit risk attached to loans subject to forbearance.

During 2012, Barclays continued to assist customers in financial difficulty through the use of forbearance programmes. However, the extent of forbearance offered by the Group to customers and clients remains small in comparison to the overall size of the loan book.

Forbearance on the Group's principal portfolios in US, UK and Europe are presented on pages 134-135. In South Africa, forbearance balances are not published as local practices are in the process of being aligned to the Barclays Group policy.

The level of forbearance extended to customers in other retail portfolios is not material and, typically, does not currently play a significant part in the way customer relationships are managed. However, additional portfolios will be added to this disclosure should the forbearance in respect of such portfolios become material.

Barclays would not consider a retail loan to be renegotiated where the amendment is at the request of the customer, there is no evidence of actual or imminent financial difficulty and the amendment meets with all Barclays underwriting criteria. In this case it would be treated as a new loan. In the normal course of business, customers who are not in financial difficulties frequently apply for new loan terms, for example to take advantage of a lower interest rate or to secure a further advance on a mortgage product. Where these applications meet our underwriting criteria and the loan is made at market interest rates, the loan is not classified as being in forbearance. Only in circumstances where a customer has requested a term extension, interest rate reduction or further advance and there is evidence of financial difficulty is the loan classified as forbearance and included in our disclosures on forbearance.

#### Wholesale forbearance

Wholesale client relationships are individually managed with lending decisions made with reference to specific circumstances and on bespoke terms.

Forbearance occurs when Barclays, for reasons relating to the actual or perceived financial difficulty of an obligor, grants a concession below current Barclays standard rates (i.e. lending criteria below our current lending terms), that would not otherwise be considered. This includes all troubled debt restructures granted below our standard rates.

Forbearance would typically be evident where the concession(s) agreed impact the ability to repay debt or avoid recognising a default with a lack of appropriate commercial balance and risk mitigation/structural enhancement of benefit to Barclays in return for concession(s).

# **Recommendation 27:** Policies related to impaired, restructured loans and forbearance policies Example 2 of 2

## Restructured/refinanced portfolio

The general term restructured/refinanced portfolio, in accordance with Bank of Spain circular 6/2012, refers to those operations in which the client has presented, or it is envisaged might present, financial difficulties in meeting their payment obligations in the prevailing contractual terms and, for this reason, it could be advisable to modify, cancel or even formalise a new transaction.

The restructuring/refinancing of debts is part of the usual risk management with clients, although it is at times of economic weakening that it assumes greater importance.

Grupo Santander follows very rigorous definitions and policies in this management process, which is conducted in accordance with the best practices and within the strictest compliance with regulatory requirements.

Grupo Santander has a detailed corporate policy for restructuring/refinancing, which meets the Bank of Spain's rules via circulars 4/2004 and 6/2012 and which is applied to all countries and clients<sup>4</sup>. This policy establishes rigorous criteria that underscore Santander's prudence in assessing these risks, noteworthy among which are those regarding its restricted use and the classification of this type of operation:

- There must be restrictive use of restructurings, which must be accompanied by guarantees or additional efforts by the client, avoiding actions that only postpone recognition of the non-performing loan.
- The aim is to recover all the amounts owed, which entails recognising as soon as possible the amounts that it is estimated cannot be recovered. Delaying immediate recognition of losses would be contrary to good management practices.
- The restructuring must always envisage maintaining the existing guarantees and, wherever possible, improving them and/or increasing the coverage. Effective guarantees not only serve to mitigate the severity, but also can reduce the probability of default.
- This practice should not mean granting additional financing to the client, nor serve to refinance the of debt other banks, nor be used as an instrument of cross-selling.
- It is necessary to assess all the refinancing alternatives and their effects, ensuring that the results would be better than those likely to be achieved in the event of not doing it.
- The new operation cannot mean an improvement in the classification as long as a satisfactory experience with the client does not exist.

All Grupo Santander's institutions apply these principles, adapting them to local needs and rules and always subordinated to complying with any stricter local rule that has to be implemented.

From the management standpoint, taking into account the client's different situation of irregularity at the time of the restructuring/refinancing, there are two types of operation:

- Those that arise from a non-doubtful loan situation. These operations refer to clients who, due to a change in their economic circumstances, are envisaged could experience an eventual reduction in their payment capacity, although at the time they are up to date with payments or have not failed to make payments for more than three months. This contingency can be resolved by adapting the debt conditions to the client's new payment capacity, which facilitates compliance with their obligations. Of the total restructured/refinanced portfolio, 77% corresponds to this type of operation.
- Operations that arise from a doubtful situation whether for subjective or objective reasons, when at least three months have passed since the first non-payment. These operations do not signify a release of provisions, as the doubtful risk classification remains, unless the criteria set out in the regulatory rules based on Bank of Spain circulars are fulfilled (payment of ordinary interest pending and, in all cases, contribution of new effective guarantees or a reasonable certainty of payment capacity), as well as the cautions which, under a criterion of prudence, are set out in the Group's corporate policy (sustained payment during a perioc on the basis of the features of the operation and the type of guarantees existing).

These operations are classified in accordance with their features in the following way:

- Doubtful: those restructurings in a process of normalisation or which, being classified as normal or sub standard, during the life of the operation, present new payment difficulties. In the event of this deterioration intensifying, in accordance with the criterion of corporate prudence, the loan will be considered as a write-off.
- Substandard: those restructurings emanating from doubtful loans which have met sustained payment for a certain period on the basis of the features of the operation and the type of quarantees existing.

In the particular case of those operations with a grace period on capital payments, the restructuring will be classified as sub standard risk, if it is not already classified as doubtful risk, and must be maintained as such until the grace period ends

 Normal: those restructurings emanating from doubtful or substandard loans which have exceeded a period of observation which shows the re-establishment of the payment capacity in accordance with the periods established in the corporate policy. According to this policy, the operations in normal situation must be kept under this special watch for a minimum, precautionary period of two years and have amortised 20% of the principal of the loan, except for those articulated via some type of hair cut which will be maintained until its extinction.

The total portfolio stood at EUR 55,714 million at the end of 2012 and was distributed as follows:

## RESTRUCTURED/REFINANCED PORTFOLIO

Million euros

	Normal	Substandard		Doub	otful	Total		
	Portfolio	Portfolio	Specific coverage	Portfolio	Specific coverage	% of total portfolio	Specific coverage	
Operations arising from non-doubtful situation	18,638	13,179	10%	11,117	41%	77%	14%	
Operations arising from doubtful situation	3,601	2,079	23%	7,100	48%	23%	30%	
Total	22,239	15,258	12%	18,217	43%	100%	17%	

A more detailed breakdown of this portfolio can be found in the Auditor's Report and Annual Consolidated Accounts (Note 54).

From the credit classification standpoint, 67% of the total is classified in a non-doubtful status, while the other 33% which was in a doubtful situation, had a specific coverage of 43%.

Preventative risk management in this portfolio shows that **77%** comes from a non-doubtful origin, while that from doubtful situations only accounts for 1.5% of the Group's total credit risk with clients.

From the standpoint of its guarantees, more than 70% of the total portfolio has real guarantees (more than 92% in the case of the portfolio of companies with real estate purpose).

Of the Group's total portfolio, Spain's accounts for 59% (EUR 32,867 million) with the following features:

- The amount corresponding to companies with a real estate purpose was EUR 11,256 million, 72% of which is classified as doubtful or sub standard with specific coverage of 46%. Total coverage of this portfolio including the provisions set aside for the normal portfolio which correspond to it is 44%. Following the provisions made in 2012, the real estate provisioning is effectively completed.
- Of the total portfolio in Spain, 34% was in a doubtful situation with coverage of 42%.

- From a management standpoint, it is important to highlight the preventative management of risk together with the high level of existing guarantees:
- 89% (EUR 29,380 million) emanates from operations that come from a non-doubtful situation and 82% have real guarantees.
- Only the remaining 11% (EUR 3,487 million) emanates from doubtful situation operations and 84% have real guarantees.

In the rest of the countries where the Group operates the restructured/refinanced portfolio does not account in any of them, for more than 1% of the Group's total credit risk with clients.

## Management metrics<sup>5</sup>

Credit risk management uses other metrics to those already mentioned, particularly management of non-performing loans variation plus net write-offs (known in Spanish as VMG) and expected loss. Both enable risk managers to form a complete idea of the evolution and future prospects of the portfolio.

Unlike non-performing loans, the VMG refers to the total portfolio deteriorated over a period of time, regardless of the situation in which it finds itself (doubtful loans and write-offs). This makes the metric a main driver when it comes to establishing measures to manage the portfolio.

Source: Santander Financial Report 2012, p. 182-183

## **Recommendation 28:** Reconciliation of non-performing or impaired loans and the allowance for loan losses

Example 1 of 3

				Qua	rter ended		
		Dec. 31,	Sept. 30,	June 30,	Mar. 31,	Year end	ed Dec. 31
(in millions)		2012	2012	2012	2012	2012	2011
Commercial nonaccrual loans							
Balance, beginning of period	\$	6,371	6,924	7,599	8,217	8,217	11,351
Inflows		746	976	952	1,138	3,812	5,980
Outflows:							
Returned to accruing		(135)	(90)	(242)	(188)	(655)	(1,457
Foreclosures		(107)	(151)	(92)	(119)	(469)	(683
Charge-offs		(322)	(364)	(402)	(347)	(1,435)	(1,700)
Payments, sales and other (1)		(729)	(924)	(891)	(1,102)	(3,646)	(5,274)
Total outflows		(1,293)	(1,529)	(1,627)	(1,756)	(6,205)	(9,114
Balance, end of period		5,824	6,371	6,924	7,599	5,824	8,217
Consumer nonaccrual loans							
Balance, beginning of period		14,673	13,654	14,427	13,087	13,087	14,891
Inflows (2)		2,943	4,111	2,750	4,765	14,569	14,407
Outflows:							
Returned to accruing		(893)	(1,039)	(1,344)	(943)	(4,219)	(5,920)
Foreclosures		(151)	(182)	(186)	(226)	(745)	(985
Charge-offs		(1,053)	(987)	(1,137)	(1,364)	(4,541)	(5,828)
Payments, sales and other (1)		(857)	(884)	(856)	(892)	(3,489)	(3,478)
Total outflows		(2,954)	(3,092)	(3,523)	(3,425)	(12,994)	(16,211
Balance, end of period		14,662	14,673	13,654	14,427	14,662	13,087
Total nonaccrual loans	s	20.486	21.044	20.578	22.026	20.486	21.304

able 34:	Analysis	of Changes in TDRs	
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			Qı	uarter ended		
	Dec. 31,	Sept. 30,	June 30,	Mar. 31, _	Year end	led Dec. 31,
(in millions)	2012	2012	2012	2012	2012	2011
Commercial TDRs						
Balance, beginning of period	\$ 5,378	5,429	5,548	5,349	5,349	1,751
Inflows	542	620	687	710	2,559	5,379
Outflows						
Charge-offs	(66)	(84)	(112)	(119)	(381)	(252)
Foreclosure	(14)	(20)	(24)	(2)	(60)	(64)
Payments, sales and other (1)	(694)	(567)	(670)	(390)	(2,321)	(1,465)
Balance, end of period	5,146	5,378	5,429	5,548	5,146	5,349
Consumer TDRs						
Balance, beginning of period	22,012	17,495	17,447	17,308	17,308	14,929
Inflows (2)	1,247	5,212	762	829	8,050	5,673
Outflows						
Charge-offs (3)	(542)	(244)	(319)	(295)	(1,400)	(1,091)
Foreclosure (3)	(333)	(35)	(25)	(33)	(426)	(144)
Payments, sales and other (1)	(588)	(404)	(392)	(434)	(1,818)	(1,788)
Net change in trial modifications (4)	(28)	(12)	22	72	54	(271)
Balance, end of period	21,768	22,012	17,495	17,447	21,768	17,308
Total TDRs	\$ 26,914	27,390	22,924	22,995	26,914	22,657

## Allowance for Credit Losses

The allowance for credit losses consists of the allowance for loan losses and the allowance for unfunded credit commitments. Changes in the allowance for credit losses were:

			Year	ended Dece	mber 31,
(in millions)	2012	2011	2010	2009	2008
Balance, beginning of year	\$ 19,668	23,463	25,031	21,711	5,518
Provision for credit losses	7,217	7,899	15,753	21,668	15,979
Interest income on certain impaired loans (1)	(315)	(332)	(266)	-	-
Loan charge-offs:					
Commercial:					
Commercial and industrial	(1,306)	(1,598)	(2,775)	(3,365)	(1,653)
Real estate mortgage	(382)	(636)	(1,151)	(670)	(29)
Real estate construction	(191)	(351)	(1,189)	(1,063)	(178)
Lease financing	(24)	(38)	(120)	(229)	(65)
Foreign	(111)	(173)	(198)	(237)	(245)
Total commercial	(2,014)	(2,796)	(5,433)	(5,564)	(2,170)
Consumer:					
Real estate 1-4 family first mortgage	(3,013)	(3,883)	(4,900)	(3,318)	(540)
Real estate 1-4 family junior lien mortgage	(3,437)	(3,763)	(4,934)	(4,812)	(2,204)
Credit card	(1,101)	(1,449)	(2,396)	(2,708)	(1,563)
Other revolving credit and installment	(1,408)	(1,724)	(2,437)	(3,423)	(2,300)
Total consumer (2)	(8,959)	(10,819)	(14,667)	(14,261)	(6,607)
Total loan charge-offs	(10,973)	(13,615)	(20,100)	(19,825)	(8,777)
oan recoveries:					
Commercial:					
Commercial and industrial	461	419	427	254	11
Real estate mortgage	163	143	68	33	
Real estate construction	124	146	110	16	
Lease financing	19	24	20	20	:
Foreign	32	45	53	40	-
Total commercial	799	777	678	363	18
Consumer:					
Real estate 1-4 family first mortgage	157	405	522	185	3
Real estate 1-4 family junior lien mortgage	259	218	211	174	8
Credit card	185	251	218	180	14
Other revolving credit and installment	539	665	718	755	48
Total consumer	1,140	1,539	1,669	1,294	75
Total loan recoveries	1,939	2,316	2,347	1,657	93
Net loan charge-offs (3)	(9,034)	(11,299)	(17,753)	(18,168)	(7,83
Allowances related to business combinations/other (4)	(59)	(63)	698	(180)	8,0
Balance, end of year	\$ 17,477	19,668	23,463	25,031	21,7
Components:					
Allowance for loan losses	\$ 17,060	19,372	23,022	24,516	21,0
Allowance for unfunded credit commitments	417	296	441	515	6
Allowance for credit losses (5)	\$ 17,477	19,668	23,463	25,031	21,7
let loan charge-offs as a percentage of average total loans (3)	1.17 %	1.49	2.30	2.21	1.9
Allowance for loan losses as a percentage of total loans (5)	2.13	2.52	3.04	3.13	2.4
Allowance for credit losses as a percentage of total loans (5)	2.19	2.56	3.10	3.20	2.5

Source: Wells Fargo Annual Report 2012, p. 66; 69; 158

**Recommendation 28:** Reconciliation of non-performing or impaired loans and the allowance for loan losses

Example 2 of 3

## Movement in impaired loans by geographical region (Unaudited)

Community	Europe US\$m	Hong Kong US\$m	Rest of Asia- Pacific US\$m	MENA US\$m	North America US\$m	Latin America US\$m	Total US\$m
Impaired loans at 1 January 2012  Personal  Corporate and commercial  Financial <sup>2</sup>	11,819 2,797 8,113 909	608 190 372	1,070 388 667	2,445 428 1,798	22,758 21,094 1,517	3,039 1,646 1,391	41,739 26,543 13,858
		46	15	219	147	2	1,338
Classified as impaired during the year	3,482 933	292 169	924 549	648 73	8,130 7,363	4,507 2,807	17,983 11,894
Personal Corporate and commercial	2,481	123	375	531	7,303	1,696	5,945
Financial <sup>2</sup>	68	_	-	44	28	4	144
Transferred from impaired to unimpaired							
during the year	(1,164)	(47)	(85)	(321)	(4,223)	(1,765)	(7,605)
Personal	(279)	(38)	(69)	(32)	(4,124)	(1,124)	(5,666)
Corporate and commercial	(858)	(5)	(15)	(289)	(99)	(640)	(1,906)
Financial <sup>2</sup>	(27)	(4)	(1)	_		(1)	(33)
Amounts written off	(1,891)	(217)	(564)	(264)	(3,514)	(2,112)	(8,562)
Personal	(632)	(127)	(373)	(96)	(3,227)	(1,521)	(5,976)
Corporate and commercial Financial <sup>2</sup>	(1,212)	(90)	(191)	(143) (25)	(202) (85)	(590)	(2,428)
	(47)					(1)	(158)
Net repayments and other	(1,101)	(159)	(198)	(34)	(2,806)	(481)	(4,779)
Personal	(353)	(22)	(56)	(5)	(2,380)	(228)	(3,044)
Corporate and commercial Financial <sup>2</sup>	(282)	(133) (4)	(136)	(26)	(363)	(253)	(1,377) (358)
rmanciai	(202)	(+)	(0)	(3)	(03)		(330)
At 31 December 2012	11,145	477	1,147	2,474	20,345	3,188	38,776
Personal	2,466	172	439	368	18,726	1,580	23,751
Corporate and commercial	8,058	267	700	1,872	1,592	1,604	14,093
Financial <sup>2</sup>	621	38	8	234	27	4	932

## Further analysis of impairment

Movement in impairment allowances by industry sector and by geographical region

(Unaudited)			and the same of				
	Europe US\$m	Hong Kong US\$m	Rest of Asia- Pacific US\$m	MENA US\$m	North America US\$m	Latin America US\$m	Total US\$m
Impairment allowances at 1 January 2012	5,292	581	782	1,731	7,239	2,011	17,636
Amounts written off Personal		(219) (128)	(540) (347)	(305) (126)	(4,181) (3,862)	(2,192) (1,614)	(9,812) (6,905)
– first lien residential mortgages – other personal <sup>1</sup>	(28)	(128)	(7) (340)	(2) (124)	(1,952) (1,910)	(70) (1,544)	(2,059) (4,846)
Corporate and commercial  - manufacturing and international trade		(91)	(193)	(154)	(234)	(577)	(2,677)
and services	(377)	(91)	(164)	(137)	(59)	(498)	(1,610)
- other commercial <sup>9</sup>	(390)		(21)	(11)	(78)	(61)	(561)
Financial <sup>2</sup>	(119)	-	-	(25)	(85)	(1)	(230)
Recoveries of amounts written off in previous years		31	150	75	129	352	1,146
Personal  - first lien residential mortgages		30	132	50	88	312	966 140
- other personal <sup>1</sup>		26	130	45	42	263	826
Corporate and commercial	51	1	18	25	38	39	172
manufacturing and international trade     and services      commercial real estate and other property-	16	1	5	2	7	28	59
related  - other commercial <sup>9</sup>	9 26	-	11 2	23	19 12	2 9	41 72
Financial <sup>2</sup>	4	_			3	1	8
Charge to income statement Personal	348	84 96	340 234	255 57	3,462 3,228	2,145 1,399	8,160 5,362
- first lien residential mortgages - other personal <sup>1</sup>		(11) 107	14 220	7 50	1,986 1,242	(30) 1,429	1,910 3,452
Corporate and commercial	2/2/2	(14)	102	169	252	746	2,802
and services	2.00	(12)	32	80	62	625	1,457
related		7 (9)	55 15	62 27	94 96	28 93	690 655
Financial <sup>2</sup>		2	4	29	(18)	-	(4)
Exchange and other movements <sup>18</sup>		(4)	14	55	(1,033)	(154)	(961)
At 31 December 2012		473	746	1,811	5,616	2,162	16,169
Impairment allowances against banks: - individually assessed	40		_	17	_	-	57
Impairment allowances against customers: - individually assessed - collectively assessed <sup>17</sup>		192 281	442 304	1,323 471	428 5,188	406 1,756	6,572 9,540
At 31 December 2012	5,361	473	746	1,811	5,616	2,162	16,169

Source: HSBC Annual Report 2012, page 163; 172

# **Recommendation 28:** Reconciliation of non-performing or impaired loans and the allowance for loan losses Example 3 of 3

## Development of Impaired Loans

			Dec 31, 2012			Dec 31, 2011 <sup>1</sup>
in € m.	Individually assessed	Collectively assessed	Total	Individually assessed	Collectively assessed	Total
Balance, beginning of year	6,262	3,808	10,070	3,564	2,749	6,313
Classified as impaired during the year <sup>2</sup>	2,860	1,912	4,772	4,497	3,475	7,972
Transferred to not impaired during the year <sup>2</sup>	(1,932)	(930)	(2,862)	(1,230)	(1,811)	(3,041)
Charge-offs	(798)	(483)	(1,281)	(553)	(512)	(1,065)
Disposals of impaired loans	(249)	(122)	(371)	(9)	(76)	(85)
Exchange rate and other movements	(14)	21	7	(7)	(17)	(24)
Balance, end of year	6,129	4,206	10,335	6,262	3,808	10,070

<sup>1</sup> Numbers for 2011 adjusted.

Our impaired loans increased by € 265 million to € 10.3 billion in 2012 as net new impaired loans of € 1.5 billion were partly offset by € 1.3 billion charge-offs. The overall increase is mainly attributable to a net increase of € 398 million in our collectively assessed impaired loans, predominantly relating to households in Western Europe (excluding Germany). This increase in collectively assessed impaired loans was partly compensated by a € 133 million net decrease in our individually assessed impaired loans, primarily caused by reductions from de-risking through sale or restructuring of exposures in North America which overcompensated increases in the commercial real estate sector and households in Western Europe (excluding Germany).

The impaired loan coverage ratio improved from 41 % to 45 % mainly attributable to Postbank. At change of control, all loans classified as impaired by Postbank were classified as performing by Deutsche Bank and also initially recorded at fair value. Subsequent increases in provisions at the Postbank level resulted in an impairment of the full loan from a Deutsche Bank consolidated perspective, but with an allowance being built for only the incremental provision. Due to the sale of larger impaired commercial real estate financings as part of our de-risking activities the latter effect has been partially reversed. In addition, the overall increased level of our allowance contributed also to the coverage ratio increase.

Our impaired loans included  $\in$  1.5 billion among the loans reclassified to loans and receivables in accordance with IAS 39. This position is unchanged from prior year, since gross increases of  $\in$  0.3 billion were offset by charge-offs.

## Impaired loans, provision for loan losses and recoveries by Industry

	Dec 31, 2012	12 months endir	ng Dec 31, 2012	Dec 31, 2011 <sup>1</sup>	12 months ending Dec 31, 2011		
in € m.	Total impaired loans	Provision for loan losses before recoveries	Recoveries	Total impaired loans	Provision for loan losses before recoveries	Recoveries	
Banks and insurances	53	17	1	118	52	1	
Fund management activities	128	(20)	1	917	32	0	
Manufacturing	926	110	18	831	156	21	
Wholesale and retail trade	554	81	7	468	74	9	
Households	3,707	742	138	3,402	982	109	
Commercial real estate activities	3,358	357	3	2,945	356	5	
Public sector	-	1	-	_	2	0	
Other	1,609	633	27	1,389	347	22	
Total	10,335	1,922	195	10,070	2,000	168	

Numbers for 2011 adjusted.

## Allowance for Credit Losses

#### Development of allowance for credit losses

		Allowance fo	r Loan Losses	Allow	2012		
in € m.	Individually assessed	Collectively assessed	Subtotal	Individually assessed	Collectively assessed	Subtotal	Total
Balance, beginning of year	2,011	2,150	4,162	127	98	225	4,386
Provision for credit							
losses	1,115	613	1,728	(7)	0	(7)	1,721
thereof:							
(Gains)/Losses from							
disposal of impaired							
loans	79	(55)	24	_	_	_	24
Net charge-offs:	(762)	(324)	(1,086)	-	_	_	(1,086)
Charge-offs	(798)	(483)	(1,281)	_	_	_	(1,281)
Recoveries	36	158	195	_	_	_	195
Changes in the group of							
consolidated companies	_	_	-	_	_	_	_
Exchange rate							
changes/other	(98)	(9)	(107)	(2)	(1)	(3)	(111)
Balance, end of year	2,266	2,430	4,696	118	97	215	4,911
Changes compared to							
prior year							
Provision for credit							
losses							
absolute	208	(312)	(104)	(26)	12	(14)	(118)
relative	23 %	(34 %)	(6 %)	(137 %)	(103 %)	(191 %)	(6 %)
Net charge-offs							
absolute	(249)	61	(189)	_	_	_	(189)
relative	49 %	(16 %)	21 %	-	_	_	21 %
Balance, end of year							
absolute	255	279	534	(9)	(1)	(10)	524
relative	13 %	13 %	13 %	(7 %)	(1 %)	(4 %)	12 %

In a volatile economic environment our credit standards have kept new provisions for loan losses under control. This included pro-active management of the homogeneous retail portfolios as well as strict underwriting standards in CB&S and continued diligent monitoring of higher risk exposures. With the creation of the NCOU, we have begun actively de-risking higher risk assets, which we intend to continue in 2013.

Our allowance for credit losses was  $\in$  4.9 billion as of December 31, 2012, thereof 96 % or  $\in$  4.7 billion related to our loan portfolio and 4 % or  $\in$  215 million to off-balance sheet positions (predominantly loan commitments and guarantees). Our allowance for loan losses as of December 31, 2012 was  $\in$  4.7 billion, 52 % of which is related to collectively assessed and 48 % to individually assessed loan losses. The increase in our allowance for loan losses of  $\in$  534 million mainly relates to  $\in$  1.7 billion of additional loan loss provisions partly offset by  $\in$  1.1 billion of charge-offs. Our allowance for off-balance sheet positions decreased by  $\in$  10 million or 4 % compared to the prior year due to releases of previously established allowances overcompensating new provisions in our portfolio for individually assessed off-balance sheet positions.

Provisions for credit losses recorded in 2012 decreased by € 118 million to € 1.7 billion compared to 2011. The overall loan loss provisions decreased by € 104 million or 6 % in 2012 compared to 2011. This decrease was driven by our collectively assessed loan portfolio, where we saw a reduction of € 312 million or 34 % driven by lower levels of provisioning for non-impaired loans within our NCOU mainly as a result of our de-risking measures along with lower provisioning in our homogenous Postbank portfolio. The latter decrease however excludes the effect of Postbank releases related to loan loss allowances recorded prior to consolidation. The impact of such releases is reported as interest income on a group level. The increase in provisions for our individually assessed loans of € 208 million or 23 % is related to assets which had been reclassified in accordance with IAS 39 in North America and United Kingdom now held in the NCOU. Provisions for off-balance

Source: Deutsche Bank Financial Report 2012, p. 92; 94

<sup>2</sup> Includes repayments.

# **Recommendation 28:** Reconciliation of non-performing or impaired loans and the allowance for loan losses Example 3 of 3 (cont.)

## Renegotiated Loans

Breakdown of the Group's renegotiated loans representing our troubled debt restructurings

in € m.	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010	Dec 31, 2009	Dec 31, 2008
Renegotiated loans considered nonimpaired					
German	210	114	65	69	71
Non-German	678	950	753	119	9
Total renegotiated loans considered nonimpaired	888	1,064	818	188	80
Renegotiated loans considered impaired					
German	309	252	96	53	51
Non-German	1,317	1,102	301	228	13
Total renegotiated loans considered impaired	1,626	1,354	397	281	64
Renegotiated loans					
German	519	366	160	121	122
Non-German	1,995	2,052	1,055	348	22
Total renegotiated loans	2,514	2,418	1,215	469	144

Renegotiated loan positions have increased generally in recent years due to the deterioration of the global macroeconomic environment. In 2012, the level of the Group's renegotiated loans increased slightly by € 96 million or 4 % to € 2.5 billion compared to prior year-end, as increases in renegotiated loans considered impaired were only partially compensated by an overall decrease in renegotiated loans considered nonimpaired. In 2011, increases included several large transactions in the Group's commercial real estate activities through the Group's entities in the UK and the Americas as well as in subsidiaries the Group acquired in 2010 in Germany. Renegotiated loans also increased to a lesser extent in Spain due to the deteriorating home finance market.

It should be noted that these renegotiations are not part of a special modification or restructuring program such as the Fannie Mae "Home Affordable Modification Program". Rather, new terms (for example modification of interest rates, principal amounts, interest due, maturities, etc.) were arranged depending on the requirements of the individual renegotiation.

Source: Deutsche Bank Form 20-F 2012, p. S-9

# **Recommendation 29:** Counterparty risk that arises from derivatives transactions Example 1 of 2

	Sovereigns	Institutions	Corporate	Residential mortgages	Other retail	Total	Total
	Sovereigns	Wind Colors	Corporate	mortgages	outer retain	2012	2011
Credit Derivatives	8	404	395			808	801
Derivatives		30	211			241	240
Equity Derivatives		1,190	670		7	1,867	2,197
Foreign Exchange Derivatives	398	2,346	1,464		12	4,219	5,155
Interest Rate Derivatives	1,413	14,508	10,137		64	26,121	25,024
Commodity derivative		48	206			254	272
Exchange Traded Products			194			194	2,852
Total	1,819	18,526	13,278		83	33,705	36,541

<sup>\*</sup> Includes both AIRB and SA portfolios; excludes securitisations, equities and ONCOA.

The Derivatives portfolio is largely represented by Interest Rate Derivatives provided to Institutions and is mainly seen in the UK, Germany, France and in the Netherlands portfolio. Derivatives which are exchange traded have seen a significant decline in the derivatives traded in the Eurozone exchange market. However, this figure can be volatile as it is based on a single balance sheet date.

## Over the counter and exchange traded derivatives

In line with the EDTF recommendations this section provides a quantitative and qualitative analysis of ING's Credit Risk that arises from its derivatives transactions. This quantifies notional derivatives exposure, including whether derivatives are over-the-counter (OTC) or traded on recognised exchanges (ETD). Where the derivatives are OTC, the table shows how much is settled by central counterparties and how much is not, and provides a description of the collateral agreements in place.

2012	2012
Notional	MtM
1,417,454	-4,430
2,020,068	-3,154
24,000	n/a*
3,461,522	-7,584
	Notional 1,417,454 2,020,068 24,000

Includes both AIRB and SA portfolios; excludes securitisations, equities and ONCOA.

From the total notional value of OTC derivatives transactions that are not cleared by a CCP, 88% has been documented under bilateral (96%) and unilateral (4%) Collateral Support Annex ('CSA') agreement.

- The notional value of transactions that are done under bilateral CSA agreements relates for 79% to Interest Rate derivatives, for 17% to FX derivatives and for 4% to Credit, Equity and Commodity Derivatives.
- Unilateral CSA agreements relate mainly to agreements that are unilateral against ING and mainly consist of Interest Rate Derivatives.

The remaining 12% of the total notional value of OTC derivatives transactions that are not cleared by a CCP, is not supported by a CSA agreement or a Clearing Agreement and mainly relates to Corporates with small credit limits and mainly consists of Interest Rate Derivatives (58%).

Source: ING Annual Report 2012 / Pillar 3, p. 363

Excludes revaluations made directly through the equity account.

<sup>\*</sup> ETD Derivatives settle price movements daily. Therefore there is no MTM build-up that generates exposure.

## **Recommendation 29:** Counterparty risk that arises from derivatives transactions Example 2 of 2

Notional amounts and gross market values of deriva-	live transactions		
Dec 31, 2012	Notional amount maturity distribution		
		Positive	Negat

Dec 31, 2012		Not					
in € m.	Within 1 year	> 1 and ≤ 5 years	After 5 years	Total	Positive market value	Negative market value	Net market value
Interest rate related:							
OTC	15,419,788	15,366,636	10,478,308	41,264,732	584,620	554,944	29,676
Exchange-traded	2,899,159	1,169,563	4,114	4,072,836	153	144	9
Total Interest rate related	18,318,947	16,536,199	10,482,422	45,337,568	584,773	555,088	29,685
Currency related:							
OTC	4,290,214	1,188,952	428,949	5,908,115	94,639	101,738	(7,099)
Exchange-traded	19,381	470		19,851	8	7	1
Total Currency related	4,309,595	1,189,422	428,949	5,927,966	94,647	101,745	(7,098)
Equity/index related:							
OTC	329,531	261,697	79,088	670,316	22,415	29,027	(6,612)
Exchange-traded	417,334	114,654	3,653	535,641	7,476	6,201	1,275
Total Equity/index related	746,865	376,351	82,741	1,205,957	29,891	35,228	(5,337)
Credit derivatives	499,717	1,914,989	207,623	2,622,329	49,733	46,648	3,085
Commodity related:							
OTC	45,284	56,194	5,417	106,895	10,121	10,644	(523)
Exchange-traded	194,470	107,099	1,659	303,228	4,617	4,173	444
Total Commodity related	239,754	163,293	7,076	410,123	14,738	14,817	(79)
Other:							
OTC	62,890	23,991	399	87,280	2,887	2,818	69
Exchange-traded	12,533	1,278	5	13,816	18	36	(18)
Total Other	75,423	25,269	404	101,096	2,905	2,854	51
Total OTC business	20,647,424	18,812,459	11,199,784	50,659,667	764,415	745,819	18,596
Total exchange-traded business	3,542,877	1,393,064	9,431	4,945,372	12,272	10,561	1,711
Total	24,190,301	20,205,523	11,209,215	55,605,039	776,687	756,380	20,307
Positive market values after netting and cash collateral received	-	-	-	-	70,054	-	-

The notional amount of OTC derivatives settled through central counterparties amounted to € 10.0 trillion as of December 31, 2012, and to € 10.8 trillion as of December 31, 2011.

Source: Deutsche Bank Financial Report 2012, p. 85

## EAD and RWA according to the model approaches applied to our credit risk portfolios

											Dec 31, 2012
	Ads	vanced IRBA	Foun	dation IRBA		Other IRBA	Standardize	ed Approach			Total
in € m.	EAD	RWA	EAD	RWA	EAD	RWA	EAD	RWA	EAD	RWA	Capital Require ments
Central											
governments	103,199	3,762	112	35		_	100,612	379	203,923	4,176	334
Institutions	65,856	8,946	22,658	3,156	- 141	-	4,619	230	93,133	12,331	.987
Corporates	281,190	81,646	11,936	7,349	17,672	10,957	26,392	18,640	337,191	118,593	9,487
Retail exposures secured by real estate property	145,828	20,164				_	6,253	2,728	152,080	22,891	1,831
Qualifying revol- ving retail exposures	4,550	623			-				4,550	623	50
Other retail											
exposures	32,716	15,259	-			-	10,604	6,564	43,320	21,823	1,746
Other exposures	-	-	-	-	9,937	11,635	27,830	22,342	37,767	33,977	2,718
Securitizations	62,549	13,325	-	-	-	_	2,720	1,457	65,269	14,782	1,183
Total	695,887	143,725	34,707	10,539	27,609	22,592	179,030	52,340	937,232	229,196	18,336
Thereof counter- party credit risk											
from.	143,190	32,711	8,471	736	726	636	13,485	1,906	165,872	35,989	2,879
Derivatives	87,857	30,870	1,552	595	726	636	10,658	1,696	100,792	33,797	2,704
Securities financing transactions	55,333	1,841	6,919	140			2,827	210	65,079	2,191	175

## Recommendation 30: Qualitative disclosures on credit risk mitigation

## Example 1 of 2

## Collateral

Collateral and other credit enhancements held (Audited)

## Loans and advances held at amortised cost

Although collateral can be an important mitigant of credit risk, it is the Group's practice to lend on the basis of the customer's ability to meet their obligations out of cash flow resources rather than rely on the value of security offered. Depending on the customer's standing and the type of product, facilities may be provided unsecured. However, for other lending a charge over collateral is obtained and considered in determining the credit decision and pricing. In the event of default, the bank may utilise the collateral as a source of repayment.

Depending on its form, collateral can have a significant financial effect in mitigating our exposure to credit risk.

The tables below provide a quantification of the value of fixed charges we hold over a borrower's specific asset (or assets) where we have a history of enforcing, and are able to enforce, the collateral in for these larger, more complex, geographically distributed customer groups. While the principal form of risk management continues to be at the point of exposure origination, through the lending decision-making process, Global Banking also utilises loan sales and credit default swap ("CDS") hedges to manage concentrations and reduce risk.

satisfying a debt in the event of the borrower failing to meet its contractual obligations, and where the collateral is cash or can be realised by sale in an established market. The collateral valuation in the tables below excludes any adjustments for obtaining and selling the collateral.

We may also manage our risk by employing other types of collateral and credit risk enhancements, such as second charges, other liens and unsupported guarantees, but the valuation of such mitigants is less certain and their financial effect has not been quantified. In particular, loans shown in the tables below as not collateralised or partially collateralised may benefit from such credit mitigants.

Certain credit mitigants are used strategically in portfolio management activities. While single name concentrations arise in portfolios managed by Global Banking and Corporate Banking, it is only in Global Banking that their size requires the use of portfolio level credit mitigants. Across Global Banking risk limits and utilisations, maturity profiles and risk quality are monitored and managed pro-actively. This process is key to the setting of risk appetite

These transactions are the responsibility of a dedicated Global Banking portfolio management team. Hedging activity is carried out within agreed credit parameters, and is subject to market risk limits and a robust governance structure. CDS mitigants are held at portfolio level and are not reported in the presentation below.

[ Additional qualitative disclosures provided for other retail, commercial, CRE, banks, derivatives, etc.]

## Personal lending

Residential mortgage loans including loan commitments by level of collateral

Europe USSm	Hong Kong USSm	Rest of Asia-Pacific US\$m	MENA US\$m	North America USSm	Latin America US\$m	Total US\$m
141 (72	F2 450	12.000	2.100	<b>50 500</b>	F 102	205 011
141,673	53,478	43,662	2,106	59,799	5,193	305,911
11,733	8,090	4,438	125	3,703	319	28,408
36,038	30,155	12,752	623	10,934	1,522	92,022
60,395	12,770	19,625	1,001	26,582	2,295	122,668
27,118	1,931	6,195	189	12,307	871	48,611
6,389	532	652	168	6,273	186	14,200
2,967	2	376	85	10,210	16	13,656
2,565	1	323	76	8,684	12	11,661
144,640	53,480	44,038	2,191	70,009	5,209	319,567
	USSm  141,673  11,733 36,038 60,395 27,118 6,389  2,967 2,565	Europe USSm USSm  141,673 53,478  11,733 8,090 36,038 30,155 60,395 12,770 27,118 1,931 6,389 532  2,967 2 2,565 1	Europe USSm         Kong USSm         Asia-Pacific USSm           141,673         53,478         43,662           11,733         8,090         4,438           36,038         30,155         12,752           60,395         12,770         19,625           27,118         1,931         6,195           6,389         532         652           2,967         2         376           2,565         1         323	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm           141,673         53,478         43,662         2,106           11,733         8,090         4,438         125           36,038         30,155         12,752         623           60,395         12,770         19,625         1,001           27,118         1,931         6,195         189           6,389         532         652         168           2,967         2         376         85           2,565         1         323         76         [	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm         America USSm           141,673         53,478         43,662         2,106         59,799           11,733         8,090         4,438         125         3,703           36,038         30,155         12,752         623         10,934           60,395         12,770         19,625         1,001         26,582           27,118         1,931         6,195         189         12,307           6,389         532         652         168         6,273           2,967         2         376         85         10,210           2,565         1         323         76         8,684	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm         America USSm         America USSm           141,673         53,478         43,662         2,106         59,799         5,193           11,733         8,090         4,438         125         3,703         319           36,038         30,155         12,752         623         10,934         1,522           60,395         12,770         19,625         1,001         26,582         2,295           27,118         1,931         6,195         189         12,307         871           6,389         532         652         168         6,273         186           2,967         2         376         85         10,210         16           2,565         1         323         76         8,684         12

Commercial real estate loans and advances including loan commitments by level of collateral (Audited)

Europe US\$m	Hong Kong US\$m	Rest of Asia-Pacific US\$m	MENA US\$m	North America USSm	Latin America US\$m	Total USSm
7,068	10,790	3,647	569	181	2,083	24,338
23,450	17,355		92	9,054	1,846	57,903
3,088	1,476	1,150		1,063	903	7,713
2,780	1,179	464	29	401	423	5,276
33,606	29,621	10,903	694	10,298	4,832	89,954
	-			-0.5	7.7	571
1,261	2	60	8	408	141	1,880
20				3.2		24
	=		5	1000	1000	70
	1		7		1,451	276
	-	2	-	1000		536
	-	1	7	100		623
170	1	1	1	170	32	375
1,585	-	51	204	377	24	2,241
938		15	111	265	13	1,342
3,264	2	111	226	819	270	4,692
36 870	29 623	11 014	920	11 117	5 102	94,646
	7,068 23,450 3,088 2,780  33,606  418 1,261  34 119 437 501 170  1,585 938	Europe USSm USSm  7,068 10,790 23,450 17,355 3,088 1,476 2,780 1,179  33,606 29,621  418 - 1,261 2  34 - 119 1 437 - 501 - 170 1  1,585 - 938 -  3,264 2	Europe USSm         Kong USSm         Asia-Pacific USSm           7,068         10,790         3,647           23,450         17,355         6,106           3,088         1,476         1,150           2,780         1,179         464           33,606         29,621         10,903           418         -         -           1,261         2         60           34         -         1           119         1         55           437         -         2           501         -         1           170         1         1           1,585         -         51           938         -         15           3,264         2         111	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm           7,068         10,790         3,647         569           23,450         17,355         6,106         92           3,088         1,476         1,150         33           2,780         1,179         464         29           33,606         29,621         10,903         694           418         -         -         14           1,261         2         60         8           34         -         1         -           119         1         555         7           437         -         2         -           501         -         1         -           170         1         1         1           1,585         -         51         204           938         -         15         111           3,264         2         111         226	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm         America USSm           7,068         10,790         3,647         569         181           23,450         17,355         6,106         92         9,054           3,088         1,476         1,150         33         1,063           2,780         1,179         464         29         401           33,606         29,621         10,903         694         10,298           418         -         -         14         34           1,261         2         60         8         408           34         -         1         -         25           119         1         55         7         86           437         -         2         -         69           501         -         1         -         58           170         1         1         1         170           1,585         -         51         204         377           938         -         15         111         265           3,264         2         111         226         819	Europe USSm         Kong USSm         Asia-Pacific USSm         MENA USSm         America USSm         America USSm           7,068         10,790         3,647         569         181         2,083           23,450         17,355         6,106         92         9,054         1,846           3,088         1,476         1,150         33         1,063         903           2,780         1,179         464         29         401         423           33,606         29,621         10,903         694         10,298         4,832           418         -         -         14         34         105           1,261         2         60         8         408         141           34         -         1         -         25         10           119         1         555         7         86         8           437         -         2         -         69         28           501         -         1         -         58         63           170         1         1         1         170         32           1,585         -         51         204         377

Source: HSBC Annual Report 2012, p. 163-168

# **Recommendation 30:** Qualitative disclosures on credit risk mitigation Example 2 of 2

## Maximum exposure to credit risk

In line with the EDTF recommendations the following table present our maximum exposure to Credit Risk in the AIRB portfolio and associated collateral held and other credit enhancements (netting and collateral) that do not qualify for offsetting in our financial statements for the periods specified. The netting credit enhancement component includes the effects of legally enforceable netting agreement as well as the offset of negative mark-to-markets from derivatives against pledged cash collateral. The collateral credit enhancement component which is referred to as Cover Values mainly includes real estate, guarantees and collateral in the form of cash. ING records collateral value per facility. For the AIRB portfolio those figures are based on original cover values although some business units attempt to update to current market values. This is inherently difficult in volatile markets. Some facilities will have multiple levels of collateral while others have no collateral. The total figures may not reflect the collateral value per facility.

					Cover Values*	Cover Values	Cover Values	Cover Values
	Gross MtM before netting and collateral	MtM after netting	MtM after netting and collateral	READ	Mortages	Eligible Financial Collateral*	Guarantees*	Other*
AIRB Portfolio								
Sovereigns				84,463	135	3	1,520	73
of which Pre Settlement	4,406	1,138	1,130	1,138				
Institutions				85,995	82	92	13,533	569
of which Pre Settlement	140,132	36,213	24,967	32,532				
Corporates				252,650	84,085	16,870	38,049	73,070
of which Pre Settlement	10,032	9,030	8,868	9,041				
Residential Mortgages				292,650	416,874	n.a	32,917	169
of which Pre Settlement								
Other Retail				36,424	15,527	794	8,193	9,010
of which Pre Settlement	327	327	327	327				
Securitisations				12,101				
of which Pre Settlement								
Total AIRB				764,283	516,703	17,759	94,211	82,890
of which Pre Settlement	154,897	46,708	35,291	43,038				

Includes AIRB portfolio only; excludes securitisations, equities and ONCOA.

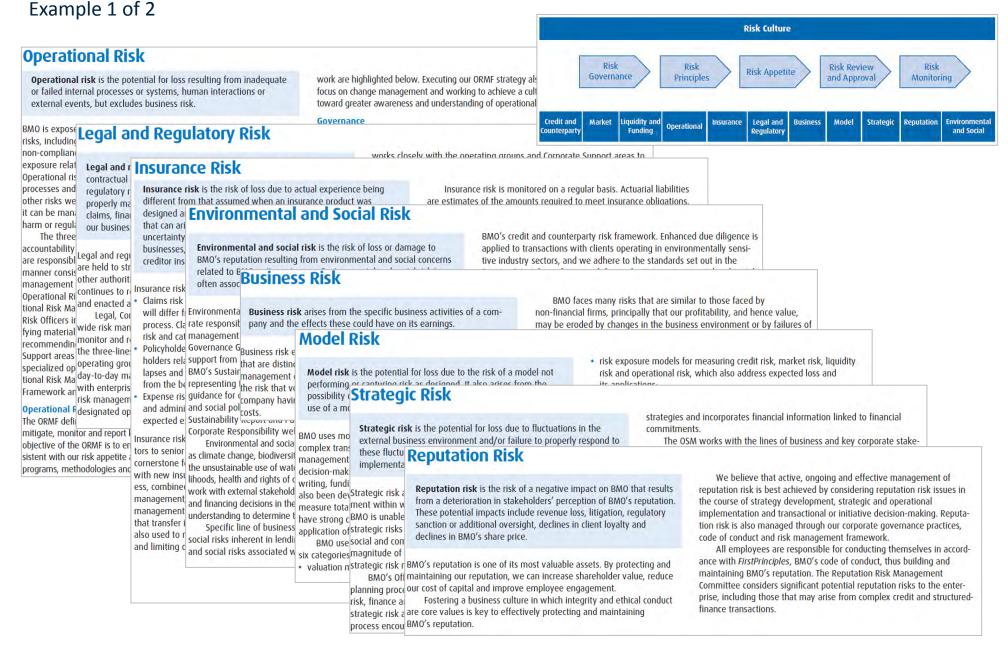
The ING Bank portfolio is characterised by significant amounts of secured lending especially in the key areas of residential and commercial mortgages, structured finance and leasing. Amount of collateral often has a significant impact on provisioning and LGD which directly affects risk density.

In 2012, ING Bank changed the way it allocated guarantees by implementing a calculation method that ensures that no guaranteed facility has less RWA allocated than if this facility would be granted to the guarantor directly, on an unsecured base. Previously this calculation was done centrally and allocated by borrower group instead of facility and a maximum of 100% of the facility was used for guarantees. These factors led to a significant increase in guarantees recorded especially for exposure class Corporates. In addition, ING Lease has begun classifying certain purchase obligations as guarantees. For the Residential Mortgages portfolio the guarantees relate to mortgages covered by governmental insurers under the Nationale Hypotheek Garantie (NHG) in the Netherlands.

Source: ING Annual Report 2012, p. 364-365

# Section 8 Other risks

**Recommendation 31:** Describe other risks and discuss how each is identified, governed, measured and managed



Source: BMO Annual Report 2012, p. 88 - 92

# **Recommendation 31:** Describe other risks and discuss how each is identified, governed, measured and managed Example 2 of 2

## 8. OPERATIONAL RISK

## 8.1 Definition and objectives

Grupo Santander defines operational risk (OR) as the risk of losses from defects or failures in its internal processes, employees or systems, or those arising from unforeseen circumstances. They are, in general, purely operational events, which makes them different from market or credit risks, although they also include external risks, such as natural disasters.

The objective in control and management of operational risk is to identify, measure/evaluate, control/mitigate and monitor this risk.

The Group's priority, is to identify and eliminate risk focuses, regardless of whether they produce losses or not. Measurement also helps to establish priorities in management of operational risk.

Grupo Santander opted, from the beginning, to use the standard method for calculating regulatory capital by operational risk, envisaged in the BIS II rules. The Group is weighing up the best moment to adopt the focus of advanced models (AMs), bearing in mind that a) the short-term priority in management of operational risk centres on its mitigation; and b) most of the regulatory requirements established for being able to adopt the AMs must be incorporated into the standard model (already achieved in the case of Grupo Santander's operational risk management model).

The report on Prudential Significance/Pillar III in section 11 includes information on calculating the equity requirements by operational risk.

## 8.2 Corporate governance and organisational model

The organisational model for controlling and managing risks is in line with the Basel guidelines and establishes three levels of control:

- First level: control functions conducted by the Group's units. It seeks to ensure that business and the institution as a whole does not incur this type of risks.
- Second level: functions carried out by the corporate areas. It establishes rules and controls compliance by the first layer of control.

 Third level: integral control functions by the risks divisionintegral control area and internal validation of risk (CIVIR).

This model is constantly reviewed by the internal auditing division.

In the technology and operations division, the corporate area of technological and operational risk (CATOR) defines the policies and methodology, as well as managing and controlling the technological and operational risks.

The Group believes it is convenient for the first and second layer of control functions to be developed within this division, where operational risk is managed more directly and which has the most appropriate resources and staff to identify, measure, assess and mitigate this risk. All of this is conducted within a recurring supervision of the Group's organs of control, in accordance with its strong risk management culture.

All local areas are responsible for the implementation, integration and local adjustment of the policies and guidelines established by the corporate area, carried out by the operational risk executives in each of the units.

This operation risk management structure is based on the knowledge and experience of the executives of the Group's various areas. Particular importance is given to the role of local executives.

The two committees for managing and controlling technological and operational risk (TOR) are:

- Corporate Committee of TOR, which comprises executives from the various divisions related to management and control of this risk: its objectives are to supply a broad view of operational risk in the Group and establish effective measures and corporate criteria in the spheres of management, measurement, monitoring and mitigation of this risk.
- Corporate Committee of CATOR: it meets twice a month. This committee monitors CATOR's projects and the Group's risk exposure. Local executives and those from integral control of risks also form part of the committee.



Source: Santander Annual Report 2012, p. 237 - 249

## Recommendation 32: Discuss operational risk loss events, including impact on businesses and bank response

## LIBOR-related settlements

On 19 December 2012, we announced that the Board of Directors had authorized total settlements of approximately CHF 1.4 billion in fines and disgorgement to US, UK and Swiss authorities to resolve LIBOR-related investigations with those regulators. The payments that were agreed with authorities consisted of fines totaling USD 1.2 billion to the US Department of Justice and Commodity Futures Trading Commission, GBP 160 million in fines to the UK Financial Services Authority and CHF 59 million as disgorgement of estimated profits to the Swiss Financial Market Supervisory Authority (FINMA). In addition, UBS Securities Japan Co. Ltd. entered into a plea agreement with respect to one count of wire fraud relating to the manipulation of certain benchmark interest rates, including Yen LIBOR. The settlements stemmed from industry-wide investigations into the setting of certain benchmark rates across a range of currencies. These investigations focused on whether there were improper attempts by banks, acting either on their own or with others, to manipulate LIBOR and other benchmark rates at certain times. UBS cooperated fully with the authorities in their investigations and, as a result of the investigations, has significantly enhanced its control

framework for its submissions process for LIBOR and other benchmark interest rates.

Enhancements included changes made throughout 2012 to the governance framework to first combine all components of this submissions process into one functional area within the Investment Bank, to next move the governance and, in November, to move the operation of this process into a new independent function within Group Treasury. In accordance with our segment reporting principles, under which we report performance consistent with the way in which it is evaluated by senior management, the charge booked in the fourth quarter was reported in Corporate Center - Core Functions because the management of the submissions process resides within Group Treasury.

→ Refer to "Note 23b Litigation, regulatory and similar matters" in the "Financial information" section of this report for more information

## Note 23 Provisions and contingent liabilities (continued)

a provision, in which case the matter is treated as a contingent liability under the applicable accounting standard or b) we have established a provision but expect disclosure of that fact to prejudice seriously our position with other parties in the matter because it would reveal the fact that UBS believes an outflow of resources to be probable and reliably estimable.

The aggregate amount provisioned for litigation, regulatory as to which and similar matters as a class is disclosed in Note 23a above. It claimants.

is not practicable to provide an aggregate estimate of liability for our litigation, regulatory and similar matters as a class of contingent liabilities. Doing so would require us to provide speculative legal assessments as to claims and proceedings that involve unique fact patterns or novel legal theories, which have not yet been initiated or are at early stages of adjudication, or as to which alleged damages have not been quantified by the claimants.

## Provisions for litigation, regulatory and similar matters by segment

		Wealth		<b></b> .		Corporate	Corporate		
	Wealth	Manage-		Global		Center –	Center –		
6115 - :W	Manage-	ment		Asset Man-	Retail &	Core	Legacy	Total	Total
CHF million	ment	Americas	Bank	agement	Corporate	Functions	Portfolio	31.12.12	31.12.11
Balance at the beginning of the year	96	206	132	4	17	2	26	482	618
Increase in provisions recognized in the income statement	90	133	304	6	19	1,518	616	2,686	396
Release of provisions recognized in the income statement	(15)	(28)	(32)	(1)	(1)	(3)	0	(81)	(87)
Provisions used in conformity with designated purpose	(40)	(135)	(266)	(1)	(6)	(1,222)	(15)	(1,685)	(455)
Reclassifications	0	0	(95)	0	0	44	95	43	0
Foreign currency translation / unwind of discount	0	(6)	(2)	0	0	(2)	(3)	(13)	10
Balance at the end of the year	130	170	40	7	29	338	720	1,432	482

## 1. Municipal bonds

In 2011, UBS announced a USD 140.3 million settlement with the US Securities and Exchange Commission (SEC), the Antitrust Division of the US Department of Justice (DOJ), the Internal Revenue Service (IRS) and a group of state attorneys general relating to the investment of proceeds of municipal bond issuances and associated derivative transactions. The settlement resolves the investigations by those regulators which had commenced in November 2006. Several related putative class actions, which were filed in Federal District Courts against UBS and numerous other firms, remain pending. Approximately USD 63 million of the regulatory settlement was made available to potential claimants through a settlement fund, the majority of which has been claimed, thereby reducing the total monetary amount at issue in the class actions for UBS.

## 2. Auction rate securities

In 2008, UBS entered into settlements with the SEC, the New York Attorney General (NYAG) and the Massachusetts Securities Division whereby UBS agreed to offer to buy back Auction Rate Securities (ARS) from eligible customers, and to pay penalties of USD 150 million. UBS has since finalized settlements with all of the states. The settlements resolved investigations following the industry-wide disruption in the markets for ARS and related auction failures beginning in early 2008. The SEC continues to investigate individuals affiliated with UBS regarding the trading in ARS and disclosures. UBS was also named in (i) several putative class actions, which were thereafter dismissed by the court and/or settled; (ii) arbitration and litigation claims asserted by investors relating to ARS; and (iii) arbitration and litigation claims asserted

by ARS issuers, including a pending litigation under state common law and a state racketeering statute seeking at least USD 40 million in compensatory damages, plus exemplary and treble damages, and several pending arbitration claims filed in 2012 and 2013 alleging violations of state and federal securities law that seek compensatory and punitive damages, among other relief. In November 2012, UBS settled a consequential damages claim brought by a former customer for USD 45 million.

## 3. Inquiries regarding cross-border wealth management

Following the disclosure and the settlement of the US crossborder matter, tax and regulatory authorities in a number of countries have made inquiries and served requests for information located in their respective jurisdictions relating to the cross-border wealth management services provided by UBS and other financial institutions. In France, a criminal investigation into allegations of illicit cross-border activity has been initiated with the appointment of a "Juge d'instruction". We have also received inquiries from German authorities concerning certain matters relating to our cross-border business. UBS is cooperating with these inquiries, requests and investigations within the limits of financial privacy obligations under Swiss and other applicable laws.

## 4. Matters related to the financial crisis

UBS is responding to a number of governmental inquiries and investigations and is involved in a number of litigations, arbitrations and disputes related to the financial crisis of 2007 to 2009 and in particular mortgage-related securities and other structured trans-

UBS discusses its legal provisions by business unit and over time, with explanatory details relating to specific cases, such as the LIBOR-related settlements shown at left

Source: UBS Annual Report 2012, p. 79; 375+